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Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	• Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.

Topic 2	• Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.
Topic 3	• Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.
Topic 4	• NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.
Topic 5	• SuiteAnalytics:This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.

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Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q138-Q143):

NEW QUESTION # 138
Which preference allows users to enter a quantity higher than the quantity committed for an item on an Item Fulfillment form?

- A. Allow Overage on Item Fulfillments
- B. Show Unfulfilled Items on Invoices
- C. Allow Overage on Item Commitments
- D. Invoice in Advance of Fulfillment

Answer: A

NEW QUESTION # 139
How does Multi-Location Inventory affect costing?

- A. Costs are calculated at the location level.
- B. Average costing will not work with Bin control.
- C. LIFO and FIFO costing cannot be used.
- D. Costing calculations remain at the item level.

Answer: A

NEW QUESTION # 140
An Administrator created Custom Form A and Custom Form B for a custom record. Custom Form A is set as the preferred form on the Forms subtab of the Custom Record setup. In the customized Sales Rep role, Custom Form B is set as the default form on the Forms subtab.
What form is selected by default when the custom Sales Rep role creates a new record?

- A. Custom Form A
- B. Preferred Form
- C. Standard Form
- D. Custom Form B

Answer: D

NEW QUESTION # 141
Which Sales Order forms generate a transaction that posts to Accounts Receivable? (Choose 2.)

- A. Standard Sales Order where Credit Card is selected
- B. Standard Sales Order - Cash Sale
- C. Standard Sales Order - Invoice
- D. Standard Sales Order where Payment Method is entered
- E. Standard Sales Order where the Payment Method is blank

Answer: A,C

NEW QUESTION # 142
Which transaction is created when clicking Refund in a Return Materials Authorization (RMA) record?

- A. Bill Credit
- B. Inventory Adjustment
- C. Cash Refund
- D. Customer Refund

Answer: C

NEW QUESTION # 143
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