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SAP C_BCSSS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Business Value, Opportunity and Differentiators:This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.
Topic 2	• Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.

Topic 3	• SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.

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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q16-Q21):

NEW QUESTION # 16
What is a key benefit of SAP's business process-centric approach to sustainability?

- A. Maintaining separate systems for sustainability and finance to avoid confusing two fundamentally different types of data.
- B. Streamlined and efficient auditing and reporting process.
- C. Prioritizing sustainability over financial performance.
- D. Disconnected business processes.

Answer: B

NEW QUESTION # 17
What business risks do customers face if they avoid engaging with their corporate sustainability challenge according to SAP? Note: There are 3 correct answers to this question.

- A. The risk of reputational damage as customers increasingly choose to move to companies more aligned with their sustainable values.
- B. Difficulties in attracting and retaining talent who are concerned with sustainability issues.
- C. The risk that productivity drops due to increased temperatures.
- D. The risk of increased compliance costs, associated with the increasing number and scope of sustainability regulations.
- E. The risk that their plants and buildings end up exposed to flooding and other climate impacts.

Answer: A,B,D

NEW QUESTION # 18
What is one of the key areas addressed by SAP's sustainability solutions?

- A. Development of e-commerce campaigns
- B. Data transparency specifically for environmental NGOs
- C. Regulatory compliance and reporting
- D. Implementation of AI-powered marketing campaigns

Answer: C

NEW QUESTION # 19

Which of the following is a key differentiator for SAP's sustainability solutions compared to pure-play solution providers?

- A. Focus solely on cost reduction and efficiency strategies
- B. Comprehensive Integration of Sustainability Capabilities into SAP Business Suite applications
- C. Exclusively manual implementation process
- D. A focus on quality over quantity of product offerings

Answer: B

NEW QUESTION # 20

How do SAP's sustainability solutions follow SAP's clean core strategy?

- A. Just as we want to clean the environment, we should also be ensuring our systems are 'clean'.
- B. The majority of SAP's sustainability solutions are built on the SAP Business Technology Platform.
- C. It is much easier for our partners and services colleagues to work out what customers have changed in the core if we start with a 'clean' baseline.
- D. The clean core strategy with SAP sustainability solutions aims to create one source of truth for all data required to calculate and report carbon footprints.

Answer: D

NEW QUESTION # 21

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