

# Newest Exam CRT-251 Pass Guide | 100% Free Exam CRT-251 Format

**Q CRAT Prep**  
13. Document clear and complete information to provide continuity of care and protect yourself legally. Which is NOT proper documentation in the patient's medical record?

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A. The ECG was performed at 10:00am and Mr. Smith tolerated the procedure well.  
 B. Mr. James complained of chest pain during the ECG. De Jackson was notified.  
 C. I did not perform the ECG because Mr. Harris is an old drunk and is nasty and dirty.  
 D. The ECG was ordered because Mr. Henderson complained of shortness of breath and chest pain.

14. The ECG tracing provides critical information about the patient and misdiagnosis could result if the tracing is:  
 A. Too long  
 B. Inaccurate  
 C. Filed in the correct patient record  
 D. Ordered to be run STAT

15. Which of the following is an unethical act that is also illegal?  
 A. Acting unprofessionally and being disrespectful towards a patient or co-worker.  
 B. Reporting the blood pressure results of a stress test incorrectly and resulting in a myocardial infarction to the patient.  
 C. Exposing the patient's body when performing any

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16. You perform an ECG on a patient in contact isolation. You removed the gloves and gown when you left the room. What other actions should you take?

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A. No other actions are needed.  
 B. You should wash your hands.  
 C. Wash your hands and decontaminate your ECG machine.  
 D. Wash your hands and put on a clean gown and gloves.

17. Of the following health care employees, which is LEAST likely to perform a 12-lead ECG?  
 A. Respiratory therapist  
 B. Physician  
 C. Physical therapist  
 D. Specially trained nursing assistant

18. Which of the following is NOT a reason for performing an ECG?  
 A. To diagnose changes in the heart rhythm.  
 B. To monitor people with heart conditions.  
 C. To check for problems with the flow of blood through the heart.  
 D. To evaluate the effectiveness of cardiac medications.

**Q CRAT Prep**  
19. What is the best source of information regarding the specific type of ECG machine you are using?

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A. Your supervisor  
 B. Manufacturer's directions  
 C. Your co-worker  
 D. The procedure manual

20. Identify XED in pictures.

21. Telemetry monitoring is generally used to evaluate which of the following?  
 A. ECG tracing over a 24-48 hour period of normal activity.  
 B. Artificial pacemaker functioning  
 C. Heart rhythm during a Code Blue emergency  
 D. Heart rhythm during exercise

22. Which type of test is being performed? - Patient is walking on a treadmill while an ECG is being performed.  
 A. Telemetry monitoring  
 B. Holter monitoring  
 C. Treadmill stress test  
 D. 12-lead ECG

23. What can you do to make the ECG a positive experience for the anxious patient?  
 A. There is nothing you can do if the patient is anxious.  
 B. Clearly explain the procedure and answer the patient's questions.

**Q CRAT Prep**  
24. An abnormal rhythm such as ventricular fibrillation is a medical emergency that needs immediate treatment. In addition to administration of CPR and cardiac medications, the patient will require the use of the:

24. An abnormal rhythm such as ventricular fibrillation is a medical emergency that needs immediate treatment. In addition to administration of CPR and cardiac medications, the patient will require the use of the:

A. Holter monitor  
 B. 12-lead ECG  
 C. Telemetry monitoring  
 D. Defibrillator

25. Which might you be required to perform a "STAT" ECG?  
 A. During telemetry monitoring  
 B. Early in the morning before surgery  
 C. During a code red emergency  
 D. When a patient has chest pain or changes in their cardiac rhythm

26. When should you wash your hands?  
 A. Between patient contacts.  
 B. Before putting on gloves but not between patients  
 C. After removing gloves but not between patients  
 D. After removing gloves but not before putting them on.

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Salesforce CRT-251, also known as the Salesforce Certified Sales Cloud Consultant certification exam, is an industry-recognized certification that validates a professional's expertise in implementing Sales Cloud solutions. CRT-251 exam is designed for individuals who have experience with the Salesforce platform and are looking to demonstrate their knowledge and skills in Sales Cloud implementation.

The CRT-251 exam covers a range of topics related to Salesforce Sales Cloud implementation and consulting. These include sales process configuration, data management, sales analytics, sales forecasting, and territory management. CRT-251 Exam also tests the candidate's knowledge of Salesforce Sales Cloud features such as lead management, opportunity management, account and contact management, and sales collaboration. Salesforce Certified Sales Cloud Consultant certification requires candidates to have a comprehensive understanding of the Sales Cloud platform and its capabilities.

## Exam CRT-251 Format - CRT-251 Exam Simulator

In order to help our candidates know better on our CRT-251 exam questions to pass the exam, we provide you the responsible 24/7 service. Our candidates might meet different problems on CRT-251 learning guide during purchasing and using our CRT-251 prep guide, you can contact with us through the email, and we will give you respond and solution as quick as possible. With the commitment of helping candidates to Pass CRT-251 Exam, we have won wide approvals by our clients. We always take our candidates' benefits as the priority, so you can trust us without any hesitation.

Salesforce CRT-251 Certification Exam is a proctored exam that consists of 60 multiple-choice questions. Candidates have 105 minutes to complete the exam, and they must score at least 68% to pass. CRT-251 exam covers topics such as Sales Cloud implementation, Sales Cloud configuration, Sales Cloud automation, Sales Cloud analytics, and Sales Cloud integration. CRT-251 Exam is available in English, Japanese, and Portuguese.

### Salesforce Certified Sales Cloud Consultant Sample Questions (Q26-Q31):

#### NEW QUESTION # 26

Cloud Kicks (CK) requires its sales associates to record all interactions with prospects within Salesforce. Which sales metric should a sales manager at CK use to monitor and reinforce its sales strategy?

- A. Activity Tracking
- B. Event Monitor
- C. Lead Status

**Answer: A**

#### NEW QUESTION # 27

The Northern Trail Outfitters sales team has reported that many of the Leads they receive are missing an email address or phone number.

Which two approaches should a consultant recommend to address this problem? Choose 2 answers

- A. Configure Assignment Rules to only assign Leads with Phone or Email.
- B. Require Phone and Email fields on the Lead page layout.
- C. Require Phone and Email fields on the Lead object.
- D. Create a Validation Rule that requires either a Phone or Email.

**Answer: B,D**

#### NEW QUESTION # 28

Cloud Kicks wants to be able to forecast revenue on a quarterly basis. Which date field should the Consultant recommend to ensure accurate forecasting?

- A. The converted date on the Lead
- B. The close date on the Opportunity
- C. The created date on the Opportunity
- D. The last modified date on the Opportunity

**Answer: B**

#### NEW QUESTION # 29

Northern Trail Outfitters (NTO) has completed its annual planning and wants to update the territory assignments for all sales reps in its enterprise. NTO understands this can impact the current year closing due by the end of the quarter. The IT team is also planning a release of the new incentive management package that will be used by sales reps.

Which two considerations should the consultant consider when deciding on the timing of the release?

Choose 2 answers

- A. Changes to Territory Management need to be made in Production directly and can be completed without impacting users.
- B. Testing changes to Territory Management and the incentive management package should be completed in a Full Sandbox

before releasing to Production.

- C. Installing a new incentive management package along with Territory Management changes may add high risk to the deployment.
- D. Combining the Territory Management changes, and the incentive management package allows for a faster ramp-up time for users.

**Answer: B,C**

Explanation:

These are two considerations that the consultant should take into account when deciding on the timing of the release. Testing changes in a Full Sandbox can help ensure that the changes work as expected and do not cause any errors or conflicts in Production. Installing a new incentive management package along with Territory Management changes may introduce high risk to the deployment, as both changes can affect sales performance, reporting, forecasting, and compensation. It may be advisable to stagger the releases or perform them during off-peak hours to minimize the impact on users and business operations.

### NEW QUESTION # 30

During the last requirements meeting, Cloud Kicks team members said they will be attending a conference next week. What should a consultant do in response to this news?

- A. Ask the client to sign off on requirements and start the Build phase.
- B. Update the project plan and communicate it to stakeholders.
- C. Use the downtime to develop User Acceptance Testing (UAT) scripts.

**Answer: B**

Explanation:

When project teams inform about events such as attending a conference, it impacts the project timeline. The best practice in such scenarios is to update the project plan to reflect any changes due to the team's unavailability. This ensures that all stakeholders are aware of the adjustments, and the project can proceed smoothly without unexpected delays. According to Salesforce's project management best practices, keeping an updated project plan and clear communication with stakeholders is crucial for maintaining project alignment and ensuring transparency throughout the project lifecycle.

### NEW QUESTION # 31

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