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Salesforce Certified Nonprofit Cloud Consultant (NPC) Sample Questions (Q16-Q21):

NEW QUESTION # 16

A nonprofit uses Volunteers for Salesforce. The nonprofit has volunteers who work the same schedule every week. The volunteer manager wants to avoid asking these ongoing volunteers to sign up for the same shift every time. How should the consultant configure Salesforce to meet the requirement?

- A. Enter all volunteer IDs and schedules on a spreadsheet and use an ETL tool to create volunteer hours records in Volunteers for Salesforce.
- **B. Use the Volunteer Recurrence Schedules in Volunteers for Salesforce to create the volunteers' schedules.**
- C. Use the Job Recurrence Schedule functionality in Volunteers for Salesforce to create the volunteers' schedules.
- D. Install a grid app from the AppExchange to mass enter volunteer hours based on each volunteer's schedule.

Answer: B

Explanation:

In Volunteers for Salesforce (V4S), managing "ongoing" or "reliable" volunteers is handled through a specific automation feature called Volunteer Recurrence Schedules (VRS).

How VRS Works:

- * Automated Enrollment: While a Job Recurrence Schedule (JRS) is used to create the empty shifts (the "slots" on the calendar), a Volunteer Recurrence Schedule is used to link a specific person (Contact) to those slots on a repeating basis.
- * Configuration: The volunteer manager navigates to the Volunteer Job and finds the Volunteer Recurrence Schedules related list. They create a new record for the volunteer (e.g., "Jane Doe").
- * Setting the Frequency: They specify the recurrence (e.g., "Every Monday" or "The 1st and 3rd Friday of every month").
- * Batch Processing: V4S runs a nightly batch job (or it can be triggered manually via "Process Recurrence Schedules"). This job looks ahead (typically 4 months) and automatically creates Volunteer Hours records with a status of "Confirmed" for that person on every date that matches their schedule.

Why Option C is incorrect: A Job Recurrence Schedule creates the "container" for work (the shifts) but does not automatically assign a specific person to them. Why Option A and D are incorrect: These are manual workarounds. The purpose of using a specialized package like V4S is to utilize its native automation rather than relying on external spreadsheets or additional paid AppExchange tools.

By using Volunteer Recurrence Schedules, the nonprofit saves hundreds of hours of manual data entry and ensures that their "regular" volunteers are always accounted for on the roster.

NEW QUESTION # 17

A consultant is engaged by a nonprofit organization that has millions of records and receives hundreds of thousands of individual donations daily. The organization is struggling with its current system, which is unable to handle the volume of records being generated. The organization wants to know if Nonprofit Cloud can handle this volume. Which Nonprofit Cloud feature can process this volume of records?

- **A. Batch Management**
- B. Data Consumption Framework
- C. Stage Management

Answer: A

Explanation:

One of the most significant advantages of the new Nonprofit Cloud (NPC)-built on the Salesforce Industries (formerly Vlocity) core-is its ability to handle "Large Data Volumes" (LDV) that would often cause performance issues in traditional NPSP environments.

The Batch Management feature is the specific tool designed for processing hundreds of thousands or even millions of records efficiently.

How Batch Management Works:

- * Chunking Data: Instead of trying to process a million donations in a single, massive transaction (which would hit Salesforce governor limits), Batch Management breaks the data into smaller "chunks" or batches.
- * Asynchronous Processing: These batches are processed in the background. This ensures that the user interface remains responsive and that the system can scale to handle high-frequency transaction periods, such as Giving Tuesday or year-end appeals.
- * Integration with DPE: Batch Management often works hand-in-hand with the Data Processing Engine (DPE). The DPE aggregates

and transforms the millions of records, and Batch Management manages the execution of those transformations to ensure they complete successfully without timing out.

* Error Handling: It provides a robust framework for tracking which records in a batch failed and why, allowing consultants to troubleshoot specific data issues without stopping the entire processing run.

For a consultant, recommending Batch Management is the key to solving the "performance struggle" mentioned in the prompt. It moves the organization from a "real-time" processing model (which is fragile at scale) to a robust "batch-driven" model designed for enterprise-level volume.

NEW QUESTION # 18

A nonprofit has its organization-wide sharing settings for all objects set to Private and is using Program Management Module to track Service Deliveries. A subset of Service Delivery records should be visible to selected staff. How should a consultant meet this requirement?

- A. Update default sharing to Public Read/Write.
- B. Update the assigned Permission Set.
- C. Create and assign a new profile.
- **D. Create a criteria-based sharing rule.**

Answer: D

Explanation:

When an organization uses a Private sharing model (Organization-Wide Defaults), users can only see records they own or records owned by their subordinates in the role hierarchy. To open up visibility to a "subset" of records for a "selected" group of staff, the consultant must use a Sharing Rule.

Implementing the Solution:

* Criteria-Based Logic: Since only a subset of Service Deliveries (e.g., those related to "Mental Health" or a specific "Program") needs to be shared, the consultant should use a Criteria-Based Sharing Rule.

* Definition: The rule might state: "Share Service Delivery records where Program Name EQUALS 'Youth Outreach' with the 'Program Staff' Public Group."

* Access Level: The consultant defines the level of access (Read Only or Read/Write).

* Public Groups: The "selected staff" should be added to a Public Group. The sharing rule then targets this group.

Why other options are incorrect:

* Public Read/Write (Option B): This would expose all records to all users, violating the nonprofit's strict security requirements.

* Permission Sets / Profiles (Options C & D): These grant the functional ability to use the object (CRUD), but in a Private sharing model, they do not grant access to specific records owned by others.

Sharing rules are the primary tool for record-level visibility in Salesforce.

NEW QUESTION # 19

A consultant is working on a data migration to NPSP that includes tens of millions of records across many objects. The migration needs to take place over a weekend to minimize system downtime. What should the consultant recommend?

- A. NPSP Data Import
- B. Data Import Wizard
- **C. Bulk API**
- D. SOAP API

Answer: C

Explanation:

When dealing with Large Data Volumes (LDV)-specifically in the range of "tens of millions of records"- standard import tools and standard APIs are insufficient due to governor limits and processing speeds. For a time-sensitive weekend migration, the Bulk API is the only architecturally sound recommendation.

Why Bulk API is Required:

* Parallel Processing: Unlike the SOAP API (Option B), which processes records synchronously (one by one or in small serial batches), the Bulk API is designed for asynchronous processing. It breaks the data into large chunks (up to 10,000 records per batch) and processes them in parallel on the Salesforce application servers.

* Minimized API Calls: Tens of millions of records would quickly exhaust an organization's daily SOAP API limits. The Bulk API is optimized to handle massive datasets with significantly fewer API calls.

* Weekend Constraint: The "weekend" requirement implies a need for high throughput. The Bulk API is the fastest method available

for moving data into Salesforce, making it possible to complete a multi- million record migration within a 48-hour window.

Why other options fail:

- * NPSP Data Import (Option C): While powerful for processing complex logic (like creating Accounts and Contacts at once), it is built on top of standard Apex processing and is significantly slower than the Bulk API for pure volume.

- * Data Import Wizard (Option D): This tool is limited to 50,000 records per session, making it impossible to use for a migration of this scale.

A consultant would typically use a tool like Data Loader (configured for Bulk mode) or a dedicated ETL tool (like Informatica or Mulesoft) that utilizes the Bulk API to achieve the necessary performance.

NEW QUESTION # 20

A nonprofit organization uses Nonprofit Cloud and wants to ensure that members of the fundraising department cannot access the program department's Interaction Summaries. What should the organization use to accomplish this goal?

- **A. Compliant Data Sharing**
- B. Session Security Levels
- C. Permission Sets

Answer: A

Explanation:

In many nonprofits, "Interaction Summaries" (meeting notes) contain highly sensitive information. A caseworker's notes on a victim of domestic violence must be kept strictly confidential from a fundraiser who might be looking at the same constituent record for a donation appeal.

To solve this challenge, Nonprofit Cloud utilizes Compliant Data Sharing (CDS).

How CDS Secures Interaction Summaries:

- * Record-Level Restriction: By default, Interaction Summaries can be set to "Private" in the Organization-Wide Defaults (OWD).

- * Role-Based Access: Compliant Data Sharing allows the organization to grant access based on the user's specific role in relation to that record. For example, only the "Assigned Caseworker" and "Program Supervisor" roles are granted "Read" access to the summary.

- * Departmental Silos: Because fundraisers are not assigned a "Program" role in the CDS configuration for those specific records, they will not be able to see the Interaction Summaries, even if they have access to the Person Account record.

- * Auditability: CDS provides a clear audit trail of who was granted access to sensitive notes and why, which is critical for legal compliance in social services.

Why other options are incorrect:

- * Permission Sets (Option A): These grant the ability to use the Interaction Summary object (CRUD), but they do not control which specific records a user can see. If OWD is set to Public, Permission Sets won't hide specific department notes.

- * Session Security (Option B): This deals with 2-factor authentication and login requirements, not record-level data visibility between departments. Compliant Data Sharing is the standard Industry Cloud tool for this level of granular privacy.

NEW QUESTION # 21

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