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AVIXA CTS Exam Certification Details:

Schedule Exam	Pearson VUE
MemberExam Price	$375(USD)
Exam Code	CTS
Sample Questions	AVIXA CTS Sample Questions
Exam Name	AVIXA Certified Technology Specialist (CTS)
Passing Score	350 / 500

AVIXA CTS - General Exam Syllabus Topics:

Topic	Weight
Duty A:Creating AV Solutions	**47%**
Task 1:Gather Customer Information	10%
Task 2:Conduct Initial Site Survey	9%
Task 3: Evaluate Site Environment (acoustics, lighting, seating, finishing, etc.)	9%
Task 4:Develop an AV Project Scope	9%
Task 5: Design AV Solutions	10%

AVIXA Certified Technology Specialist Sample Questions (Q159-Q164):

NEW QUESTION # 159
When discussing a proposed audiovisual project with a new customer, it is important for the salesperson to FIRST

- A. consult with the project manager to determine the availability of staff to complete the installation.
- B. identify the key decision makers and stakeholders in the client's organization.
- C. conduct a survey of end users to determine the project goals.
- D. prepare a detailed layout of the equipment and cabling requirements.

Answer: B

Explanation:
When discussing a proposed audiovisual project with a new customer, it is essential for the salesperson to first identify the key decision makers and stakeholders in the client's organization. This step ensures that all relevant parties are involved in the decision-making process and that their needs and expectations are understood and addressed. It also facilitates smoother communication and project approval processes.
References:
* Axis Communications - Client Engagement and Sales Strategies
* Customer Relationship Management (CRM) Best Practices

NEW QUESTION # 160
Which type of contract involves ongoing support for an AV system, regardless of the age of the facility or who did the initial installation?

- A. system warranty
- B. preventive maintenance
- C. manufacturer warranty
- D. service agreement

Answer: D

Explanation:
A service agreement involves ongoing support for an AV system, regardless of the age of the facility or who did the initial installation. This type of contract ensures that the AV system is maintained and serviced regularly, providing long-term support and upkeep. Axis documentation outlines service agreements as essential for ensuring the continued reliability and performance of AV systems, providing clients with peace of mind and consistent technical support.

NEW QUESTION # 161
According to the AVIXA Rack Design standard, what should be the MINIMUM distance between an AC Power cable and a Data Twisted Pair cable?

- A. 300 mm (~12 in)
- B. 25 mm (~1 in)
- C. 100 mm (~4 in)
- D. 50 mm (-2 in)

Answer: C

Explanation:
According to AVIXA standards for rack design, there should be a minimum distance of 100 mm (approximately 4 inches) between AC power cables and data twisted pair cables. This spacing helps to reduce the potential for electromagnetic interference (EMI) between power and data cables, ensuring signal integrity and reducing noise.
CTS Technology Specialist ReferenceThe AVIXA standards emphasize proper cable management to minimize interference in AV installations. Maintaining a 100 mm separation aligns with best practices for reducing crosstalk and preserving data quality in networked systems.

NEW QUESTION # 162
One MAIN benefit of multicast over unicast in a network AV solution is it

- A. supports higher video resolutions.
- B. reduces network bandwidth whenusing multipleencoders.
- C. reduces network bandwidth whenusing multipledecoders.
- D. supports multi-channel audio.

Answer: C

Explanation:
Multicast transmission in a network AV solution significantly reduces network bandwidth when using multiple decoders. With multicast, a single stream of data is sent from the source and is then distributed to multiple recipients by the network infrastructure. This contrasts with unicast, where a separate stream is sent to each recipient, leading to higher bandwidth consumption. Multicast is particularly efficient in scenarios where the same content needs to be delivered to multiple devices, such as digital signage or IPTV.

NEW QUESTION # 163
A saeen is 144 in (3658 mm) wide and the throw ratio is 2.3:1. How far from the screen should the projector be placed?

- A. 302 in (7681 mm)
- B. 288 In (7303 mm)
- C. 446 in (11339 mm)
- D. 331 in (8413 mm)

Answer: D

Explanation:
The throw distance of a projector can be calculated using the throw ratio formula:
Throw Distance=Throw Ratio×Screen Width\text{Throw Distance} = \text{Throw Ratio} \times \text{Screen Width}Throw Distance=Throw Ratio×Screen Width Given: Throw Ratio=2.3\text{Throw Ratio} = 2.3Throw Ratio=2.3 Screen Width=144 in\text{Screen Width}
= 144 \text{ in}Screen Width=144 in
Throw Distance=2.3×144\text{Throw Distance} = 2.3 \times 144Throw Distance=2.3×144 Throw Distance=331.2 in\text{Throw

Distance} = 331.2 \text{ in}Throw Distance=331.2 in Therefore, the projector should be placed approximately 331 inches (8413 mm) from the screen.

NEW QUESTION # 164

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