試験の準備方法-効果的なMB-280試験過去問試験-ハイパスレートのMB-280資格認定

BONUS！！！ Japancert MB-280ダンプの一部を無料でダウンロード：https://drive.google.com/open?id=10xjHd15dT1vpdjX9dGV-B6L7sUgdrbha

Japancertは、最新のMB-280試験トレントが能力を強化し、MB-280試験に合格して認定を取得するのに非常に役立つと深く信じています。嫌がらせから抜け出すために、MB-280学習教材は高品質で高い合格率を備えています。ほとんどの時間インターネットにアクセスできない場合、どこかに行く必要がある場合はオフライン状態ですが、MB-280試験のために学習したい場合。当社のウェブサイトは、優れたMB-280試験問題の助けを借りて問題の解決に役立ちます。

IT業界の中でたくさんの野心的な専門家がいって、IT業界の中でより一層頂上まで一歩更に近く立ちたくてMicrosoftのMB-280試験に参加して認可を得たくて、Microsoft のMB-280試験が難度の高いので合格率も比較的低いです。MicrosoftのMB-280試験を申し込むのは賢明な選択で今のは競争の激しいIT業界では、絶えず自分を高めるべきです。しかし多くの選択肢があるので君はきっと悩んでいましょう。

>> MB-280試験過去問 <<

試験の準備方法-有難いMB-280試験過去問試験-素敵なMB-280資格認定

現実はしばしば残酷です。私たちは他の人と競争するために何をしますか？ Microsoft証明書など、より便利な証明書ですか？おそらく、手元にあるいくつかの資格が最大の資産であり、MB-280試験準備はMB-280試験に迅速に合格し、すぐに認定を取得することでその資金を提供することです。それについて疑ってはいけませ

ん。より有用な認定は、より多くの方法を意味します。 MB-280試験に合格すると、MB-280試験の急流に関連するビジネスを持つすべての企業に歓迎されます。

Microsoft MB-280 認定試験の出題範囲:

トピック	出題範囲
トピック 1	• Dynamics 365 Sales 機能の拡張と強化: Dynamics 365 Sales プロフェッショナル向けに、このセクションでは、Power Platform ツールを使用して Dynamics 365 Sales 機能を拡張し、他のアプリケーションと統合する機能を評価します。
トピック 2	• Dynamics 365 App for Outlook を実装する: このセクションでは、Dynamics 365 と Outlook の統合に重点を置いて、Dynamics 365 Sales Professional の生産性を向上させ、販売プロセスを合理化します。
トピック 3	• Dynamics 365 Customer Insights の機能のデモンストレーション: このセクションでは、Dynamics 365 Customer Insights を通じて顧客データを活用し、販売戦略を推進することに焦点を当てます。
トピック 4	• Dynamics 365 Sales でのセキュリティとカスタマイズの実装: このセクションでは、Dynamics 365 Sales Professional 向けの Dynamics 365 Sales 内でのセキュリティ対策とカスタマイズ オプションの実装について説明します。

Microsoft Dynamics 365 Customer Experience Analyst 認定 MB-280 試験問題 (Q44-Q49):

質問 # 44
Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution. Determine whether the solution meets the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.
After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.
You configure forecasts for a clothing manufacturer.
A salesperson updates an opportunity and wants to refresh the forecast
You need to show the salesperson how to refresh the forecast.
Solution: Update the Opportunity Forecast Category Mapping process.
Does this meet the goal?

- A. Yes
- B. No

正解：B

解説：
Correct:
* Recalculate the forecast
Incorrect:
* Recalculate the opportunity.
* Update the Opportunity Forecast Category Mapping process.
Open the Opportunity Forecast Category Mapping Process workflow. You can customize or deactivate the workflow according to your organization's requirements.
Note:
Example of forecast recalculation methods
Let's understand the different methods with an example. Consider a scenario where you have a forecast with 4 quarterly periods and an annual period. Assume that you're currently in Q4. The following table shows when and how the forecast data is updated for different scenarios and periods.
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Dynamics 365 Sales, Recalculate forecasts manually

You want the forecast data to be up-to-date to make informed decisions. Forecast data is automatically recalculated at regular intervals. However, you can trigger a manual recalculation when you want to recalculate the forecast data immediately. You can also trigger a manual recalculation for past and future periods as they aren't automatically recalculated.
Recalculate and refresh forecast data manually
1. Open the forecast. Verify the Last updated timestamp on the command bar to know when the forecast was last recalculated successfully.
2. Select Recalculate data.
A notification appears at the top of the screen, confirming the recalculation. Recalculation happens in the background, and you can continue to work while recalculation is in progress.
3. After the application recalculates the forecast data, a notification appears to refresh the data. On the notification, select Refresh page.
Reference:
https://learn.microsoft.com/en-us/dynamics365/sales/keep-forecast-data-up-to-date
https://learn.microsoft.com/en-us/dynamics365/sales/forecast-recalculation-methods
https://learn.microsoft.com/en-us/dynamics365/sales/configure-forecast

質問 # 45
An entertainment company is using Dynamics 365 Sales.
Ticket sales are tracked using opportunities and goals. Managers require total sales per salesperson to be available prior to their monthly check-in meetings. The running total of ticket sales must NOT be available prior to the monthly meeting.
You need to make the appropriate change to the system to ensure that statistics are correct in time for each of these monthly meetings.
What should you do?

- A. In the Goals Settings section of App Settings, select Rollup recurrence.
- B. Create a workflow for the Goals table.
- C. In the Goals section of App Settings, select Actuals.
- D. In the Business Management section of Settings, configure Goal Metrics.

正解：A

質問 # 46
You are implementing Dynamics 365 Customer Insights - Data as the company's Customer Data Platform. You set up the data sources and start the unification process. You need to identify the primary table within the Matching conditions page.
Which two criteria should you use to determine the primary table? Each correct answer presents a complete solution. Choose two.
NOTE: Each correct selection is worth one point.

- A. Choose the table that has several attributes in common with other tables.
- B. Choose the table that has the most related tables.
- C. Choose the table with the most complete and reliable profile data about your customers.
- D. Choose the Dynamics 365 contact\ab\e when this is available as the data source.

正解：C、D

解説：
When determining the primary table in Customer Insights during the unification process, the goal is to choose the table that provides the most robust and accurate customer profile information.
Criterion A is crucial because having complete and reliable customer profile data ensures that the unified profile is accurate and comprehensive.
Criterion C is recommended by Microsoft when using Dynamics 365 data, as the contact table often serves as the primary source of customer information within the Dynamics 365 ecosystem.
While tables with many related tables or common attributes with other tables may provide supplementary information, they do not necessarily constitute the primary source for reliable customer data.

質問 # 47
You are a marketing automation consultant.
Your customer wants to understand the benefits of using the query assist feature in Dynamics

365 Customer Insights - Journeys.
Why might your customer want to use this feature?

- A. Using the natural language feature allows marketers to search Dataverse to retrieve single records using a right-hand pane on the model-driven app.
- B. When looking at a segment created by another user, the natural language feature makes it easier to identify which journeys the segment is used in.
- C. When looking at a marketing journey created by another user, the natural language feature makes it easier to understand the logic of the journey and decide whether it meets the campaign goals.
- D. Using the natural language feature allows marketers to build segments using simple words to specify what audience they want to target.

正解：D

解説：
The query assist feature in Dynamics 365 Customer Insights - Journeys utilizes natural language processing, which enables marketers to create segments using intuitive language. This allows users to specify their targeting criteria in a more user-friendly way, making it easier for those without extensive technical skills to define and build audience segments effectively.

質問 # 48
You are a Dynamics 365 Sales consultant for a food service company. The company caters meals for client companies.
The company wants to set up a product bundle so that the sales staff does not forget items when they create an opportunity.
The lunch bundle is created at $200.00. It will include the following.
You need to explain how the sales staff should manage the product bundle in the opportunity. What should they do for each scenario? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

正解：

解説：
Explanation:
* Determine the Price of the Product Bundle: Use the lunch bundle price
* Since the lunch bundle is predefined at $200.00, the price for the bundle should be set using the lunch bundle price. This ensures that any associated products (Sandwich, Napkins, and Soda) are automatically included in this price, simplifying the process for the sales staff.
Reference: Microsoft Documentation - Product Bundles and Pricing
Increase the Number of Sodas at No Additional Charge: Increase the quantity of sodas in the line item To add sodas without impacting the price, sales staff can simply increase the quantity of sodas in the line item. This approach allows flexibility within the bundle without altering the overall bundle cost, which remains fixed.
Reference: Microsoft Documentation - Manage Product Bundle Components
Increase the Number of Sandwiches and Charge the Price List Price for Each Additional Sandwich: Add another line item for sandwiches with the default price To charge extra for additional sandwiches, the staff should add another line item for sandwiches. This line item would use the default price from the price list, ensuring that any additional sandwiches beyond the initial bundle are charged accordingly.
This allows the base bundle to remain consistent while additional items are billed separately based on the standard price list.
Reference: Microsoft Documentation - Working with Product Prices in Opportunities By following these guidelines, the sales staff can effectively manage the product bundle within opportunities, maintaining pricing consistency while allowing flexibility for additional items as required by the client.

質問 # 49
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- ハイパスレートMicrosoft MB-280試験過去問 は主要材料 - 信頼的なMB-280: Microsoft Dynamics 365 Customer Experience Analyst □ 時間限定無料で使える➤ MB-280 □の試験問題は ➤ www.goshiken.com □サイトで検索MB-280試験
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