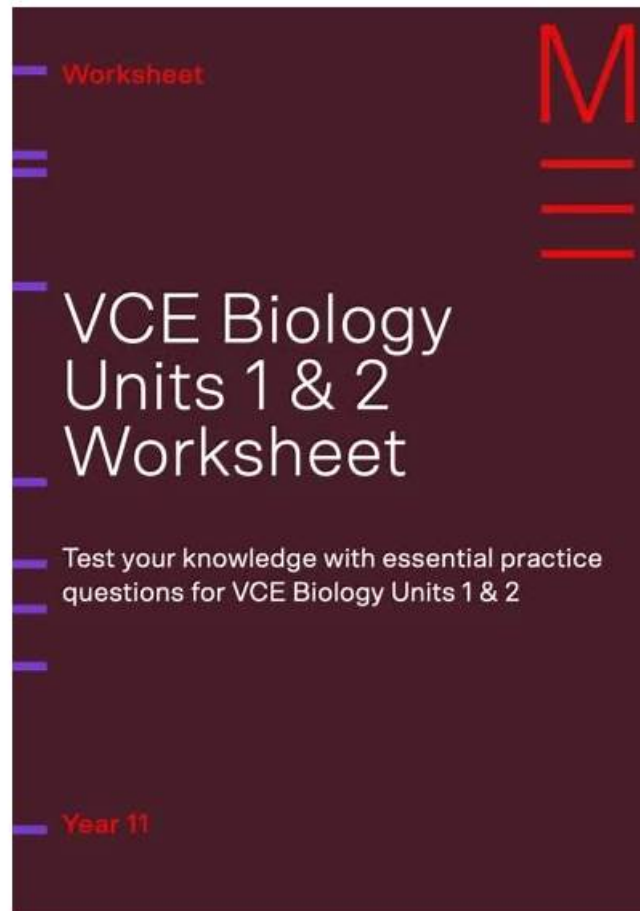


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## Salesforce Certified Field Service Consultant Sample Questions (Q129-Q134):

### NEW QUESTION # 129

UniversalContainers's Technicians have 12 mandatory company holidays each calendar year. Technicians need to view all of their absence records at once. Which two applications should a Consultant recommend to meet this requirement? Choose 2 answers

- A. Salesforce browser-based application
- B. Salesforce Field Service mobile application
- C. Salesforce mobile application
- D. Custom mobile application

**Answer: A,B**

Explanation:

These two applications allow viewing all of the absence records at once, as they support displaying related lists on objects such as service resources or service territories. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_absences\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_absences_overview.htm&type=5)

### NEW QUESTION # 130

An agent has to create a Work Order for a complex installation. A Work Order Line Item is created for each required component so it can be tracked and priced separately. However, a few of the components are only on the company's Preferred Price Book while the others are on the U.S. Price Book.

Which solution should a Consultant recommend so the agent can meet this requirement?

- A. Create one Work Order for each Price Book and use Work Types to assign the Price Book to each Work Order Line Item.
- B. Create one Work Order for each Price Book and add Work Order Line Items to the appropriate Work Order based on its Price Book.
- C. Create one Work Order and override the price on Work Order Line Items for products on the Preferred Price Book.
- D. Create one Work Order and add Work Order Line Items based on the Price Book selected on the Work Type.

**Answer: C**

Explanation:

A Work Order can have only one Price Book associated with it, which is determined by the Price Book selected on the Work Type. To use products from different Price Books on the same Work Order, the price on Work Order Line Items for products on other Price Books can be overridden manually or by using automation tools such as Process Builder or Apex triggers. Creating one Work Order for each Price Book or using Work Types to assign Price Books to each Work Order Line Item would not allow using products from different Price Books on the same Work Order. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_work\\_orders.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_work_orders.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_work\\_types.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_work_types.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_work\\_order\\_line\\_items.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_work_order_line_items.htm&type=5)

### NEW QUESTION # 131

Universal Containers wants to track the work that is performed on the customer's install base. Which object relationship should the Consultant utilize to meet this requirement?

- A. Assets to Products
- B. Work Orders to Assets
- C. Work Orders to Products
- D. Products to Accounts

**Answer: B**

Explanation:

Assets are used to track the customer's install base, such as products or equipment that require service. Work orders are used to

track the work that needs to be done on assets. By relating work orders to assets, the system can track the work history and status of each asset.

References: [https://help.salesforce.com/s/articleView?id=sf.fsl\\_assets.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fsl_assets.htm&type=5)

### NEW QUESTION # 132

At Northern Trail Outfitters (NTO), agents are expected to complete a variety of tasks. They create cases and work orders, and need Read access to work types and work rules. They also book and manage appointments, assign mobile resources, and optimize their mobile workforce's schedule.

What is the best permission set(s) a consultant should recommend assigning to NTO agents?

- A. Dispatcher
- B. Mobile, Agent, and Resource
- C. Agent and Resource
- D. Agent

**Answer: D**

Explanation:

The Agent permission set gives access to create cases and work orders, view work types and work rules, book and manage appointments, assign mobile resources, and optimize schedules. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_permission\\_sets.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_permission_sets.htm&type=5)

### NEW QUESTION # 133

Northern Trail Outfitters (NTO) wants to automatically dispatch a Technician's next two Service Appointments after the Technician completes their current Service Appointment. NTO wants to be consistent across all of the Service Territories and control the number of Service Appointments that are pushed to the Technician.

What automated processing should the Consultant configure upon Work Order completion to dispatch the next two Appointments?

- A. Enable Drip feed Dispatch.
- B. Create an Apex Trigger.
- C. Build a Workflow Rule.
- D. Configure an Auto Dispatch Scheduled Job.

**Answer: A**

Explanation:

This option allows automatically dispatching a certain number of Service Appointments to a technician after they complete their current one, based on a predefined criteria. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_drip\\_feed\\_dispatch.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_drip_feed_dispatch.htm&type=5)

### NEW QUESTION # 134

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