

# Salesforce Order-Management-Administrator Desktop-Based Practice Program



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>> **Order-Management-Administrator Exam Topic** <<

## Exam Questions For Salesforce Order-Management-Administrator With 1 year Of Updates

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### Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.</li> </ul>

## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q67-Q72):

### NEW QUESTION # 67

Users are reporting slow load times for Lightning Record Pages. How can an administrator analyze the performance?

- A. Run a performance analysis using the Developer Console
- B. Use the Analyze function in the Lightning Record Page editor
- C. Use Chrome DevTools
- D. Use the Page Layout Analysis tool in Setup

**Answer: B**

Explanation:

The Analyze function in the Lightning Record Page editor helps an administrator analyze the performance of a Lightning Record Page. It provides recommendations on how to improve the page load time, such as removing unused components, reducing the number of fields, or using conditional visibility rules.

### NEW QUESTION # 68

An Order Summary has three Fulfillment Orders and two Credit Memos associated with it. How many Invoices will be created when using the Create Invoice Apex action in a flow?

- A. 2.0
- B. 5.0
- C. 3.0
- D. 1.0

**Answer: D**

Explanation:

One invoice will be created when using the Create Invoice Apex action in a flow. The Create Invoice Apex action is a custom action that creates an invoice for an order summary. An invoice is a document that requests payment from a customer for an order. An invoice can include one or more fulfillment orders and one or more credit memos. A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location. A credit memo is a record that represents a partial or full refund for an order or a fulfillment order.

An order summary can have multiple fulfillment orders and credit memos associated with it, but only one invoice will be created for the entire order summary. References: Order Management Objects, [Create Invoice Apex Action]

#### NEW QUESTION # 69

Which two APIs can an admin suggest so that customers can initiate order cancellations and returns from the B2C Commerce storefront and have their action carry out the cancel and return operations in Order Management?

- A. Bulk APIs
- B. Streaming APIs
- C. Connect APIs
- D. REST APIs

**Answer: C,D**

Explanation:

Two APIs that an admin can suggest so that customers can initiate order cancellations and returns from the B2C Commerce storefront and have their action carry out the cancel and return operations in Order Management are:

Connect APIs. These are RESTful APIs that expose resources in Order Management, such as orders, payments, shipments, etc. They allow customers to perform CRUD (create, read, update, delete) operations on these resources from external systems, such as B2C Commerce.

REST APIs. These are HTTP-based APIs that enable developers to access data in Order Management using standard HTTP methods, such as GET, POST, PUT, PATCH, and DELETE. They allow customers to interact with Order Management resources using JSON or XML formats.

Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_connect\\_api.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_connect_api.htm&type=5)

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#### NEW QUESTION # 70

Which three statements are true about change sets?

- A. Changes can be deployed to any instance of Salesforce as long as the destination has approved it
- B. Change sets can contain only modifications made through the Setup menu
- C. Change sets can only be sent between orgs that are affiliated with a production org
- D. Sending a change set between two orgs requires a deployment connection
- E. A change request should be created when the admin wants to send customizations from the current org to another org

**Answer: B,C,D**

Explanation:

Explanation

Three statements that are true about change sets are:

Sending a change set between two orgs requires a deployment connection. A deployment connection is a link between two orgs that allows one org to send change sets to another org.

Change sets can only be sent between orgs that are affiliated with a production org. A production org is an org that is used for live operations and data, and it can have one or more sandbox orgs that are used for development and testing. Change sets can only be sent from a sandbox org to its associated production org, or from one sandbox org to another sandbox org that shares the same production org.

Change sets can contain only modifications made through the Setup menu. A change set is a collection of metadata components that can be deployed from one org to another. Metadata components are customizations that are made through the Setup menu, such as custom objects, fields, workflows, etc.

Verified References: [https://help.salesforce.com/s/articleView?id=sf.changesets\\_about.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.changesets_about.htm&type=5)

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