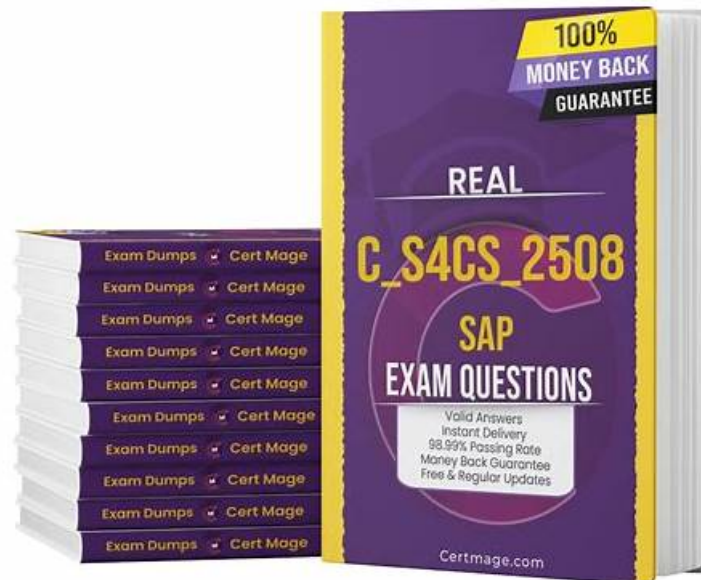# Quiz 2026 C-S4CS-2508: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales–High Pass-Rate Valid Exam Answers

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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 2	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 3	• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.

Topic 4	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 5	• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 6	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 7	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 8	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 9	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q39-Q44):

NEW QUESTION # 39
Which of the following systems are used to implement SAP S/4HANA Cloud Public Edition for a customer? Note: There are 3 correct answers to this question.

- A. Development system
- B. Test system
- C. Starter system
- D. Sandbox system
- E. Trial system

Answer: B,C,E

NEW QUESTION # 40

Which levels constitute the structure of a sales order?

- A. Customer, Material, Inventory
- B. Sales organization, Distribution channel, Division
- C. Order, Delivery, Billing
- D. Header, Item, Schedule line

Answer: D

NEW QUESTION # 41
Which of the following are main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Perform delivery split
- B. Create sales order
- C. Create outbound delivery
- D. Confirm proof of delivery

Answer: B,C

Explanation:
System Landscapes and identity Access Management

NEW QUESTION # 42
What are the roles of condition tables in SAP S/4HANA pricing? Note: There are 2 correct answers to this question.

- A. Condition tables are actual tables in the underlying database, which store the condition records based on the relevant key fields.
- B. Condition tables dictate the sequence in which pricing conditions are processed in the pricing procedure.
- C. Condition tables are responsible for calculating the final price based on the combination of multiple pricing conditions.
- D. Condition tables store specific combinations of key fields, which are used to access pricing condition conditions during sales order processing.

Answer: A,D

NEW QUESTION # 43
What needs to be specified when uploading the purchase order file using the Create Sales Orders - Automatic Extraction app?

- A. Customer Name
- B. Company Code
- C. Sales Organization
- D. Customer Delivery Date

Answer: C

NEW QUESTION # 44
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