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## ASQ Certified Manager of Quality/Organizational Excellence Exam Sample Questions (Q283-Q288):

### NEW QUESTION # 283

Which of the following objectives is an example of a tactical quality goal?

- A. Increase production efficiency in all departments
- B. **Reduce rework in finishing by 10%**
- C. Reduce overall customer complaints
- D. Improve market share by 10%

**Answer: B**

Explanation:

The objective that exemplifies a tactical quality goal is option D: Reduce rework in finishing by 10%. Tactical goals are specific, measurable, and focused on improving specific processes or areas within an organization. In this case, reducing rework in finishing is a targeted quality improvement that aligns with tactical objectives. The other options (A, B, and C) are more general or strategic in nature. Remember, tactical goals are often related to operational efficiency and process optimization. #

#### NEW QUESTION # 284

Which of the following actions by a customer will support long-term relations with a supplier?

- A. Focusing on developing clear purchase orders and contract provisions
- **B. Scheduling regular meetings with the supplier to discuss plans and problem-solving options**
- C. Creating opportunities for the supplier's quality engineers to meet with the purchasing staff
- D. Training purchasing staff to facilitate communications between suppliers and end-users

#### Answer: B

Explanation:

Building strong and lasting relationships with suppliers involves effective communication and collaboration. Regular meetings provide an opportunity for both parties to discuss plans, address challenges, and find solutions together. By engaging in open dialogue, the customer can foster trust and mutual understanding, leading to better long-term relations. While other actions such as developing clear purchase orders, training purchasing staff, and creating opportunities for quality engineers are important, regular meetings directly contribute to ongoing cooperation and problem-solving1.

References:

- \* ASQ Certified Manager of Quality/Organizational Excellence
- \* CMQ/OE Excellence Certified Manager of Quality/Organizational - ASQ
- \* QASEC - ASQ CMQ/OE, Manager of Quality Organizational Excellence Canada

#### NEW QUESTION # 285

A quality inspector who has worked in the quality assurance department for five years goes to the quality manager and asks what is necessary to advance into a position as a quality manager. If the quality manager has adopted a TQM approach, the quality manager should respond in which of the following ways?

- A. "You are doing a great job where you are, and you should have no problem advancing in the organization."
- B. "You will need to get more training to increase your skills"
- **C. "We should meet to discuss your needs and desires and a specific attainment plan."**
- D. "We should talk with a representative in the Human Resources Department about positions in that area."

#### Answer: C

Explanation:

When an employee expresses interest in advancing their career, especially within a Total Quality Management (TQM) approach, it is essential to engage in a constructive conversation. The quality manager should encourage open communication and explore the employee's aspirations, skills, and development needs. By suggesting a meeting to discuss needs and desires, the manager can create a personalized plan that aligns with the employee's goals and organizational requirements. This approach fosters employee engagement, professional growth, and strategic alignment within the TQM framework2.

References:

- \* ASQ Certified Manager of Quality/Organizational Excellence Handbook, Fourth Edition (Page 1)
- \* ASQ Certified Manager of Quality/Organizational Excellence

#### NEW QUESTION # 286

The Taylor Company makes products in to 50% and its base is moving toward full computer-assisted design (CAD) systems. Taylor is planning to implement a policy requiring product acceptance to be made from CAD drawings resident on the computer system. However, the Ward Company, an important customer of Taylor, has a written policy requiring suppliers to use paper drawings for product acceptance. Which of the following actions should Taylor take to be cost-effective and sensitive to Ward's requirement?

- A. Implement the CAD acceptance system and discuss with marketing how to change Ward's position.

- B. Implement a dual-design media acceptance system
- C. Delay implementing the CAD acceptance system until Ward changes its requirement
- D. Implement the CAD acceptance system and make exception for individual customer as needed

**Answer: D**

Explanation:

In situations where a company is transitioning to a new system that conflicts with the requirements of a key customer, it is often most cost-effective and customer-sensitive to implement the new system while making exceptions for customers as needed. This allows the company to move forward with its plans and modernize its processes while still accommodating important client relationships. In this case, Taylor Company can proceed with the CAD system, which represents the future direction of design and manufacturing, while respecting Ward Company's current policy by providing paper drawings for product acceptance.

References:

\* General principles of customer-supplier relationships and change management in quality management systems.

**NEW QUESTION # 287**

Which of the following tools provides top management with a macro-level review of the effectiveness of the quality system?

- A. Baldrige application self-analysis worksheet
- B. Procedures for processing nonconformances
- C. plans for quality records
- D. Industry trend data for ISO Certifications

**Answer: A**

Explanation:

The Baldrige application self-analysis worksheet is a valuable tool for assessing the overall effectiveness of an organization's quality system. It allows top management to evaluate key performance areas, identify strengths and weaknesses, and align organizational processes with the Baldrige Excellence Framework. By using this worksheet, leaders can gain insights into their organization's performance, identify improvement opportunities, and make informed decisions to enhance quality and excellence1.

References: 1: The ASQ Certified Manager of Quality/Organizational Excellence Handbook, Fifth Edition 1.

**NEW QUESTION # 288**

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