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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	• Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.
Topic 2	• Data and Analytics Management: This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.

Topic 3	• Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.

100% Pass 2026 Newest Plat-Admn-301: Reliable Salesforce Certified Platform Administrator II Braindumps

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Salesforce Certified Platform Administrator II Sample Questions (Q112-Q117):

NEW QUESTION # 112
Ursa Major Solar (UMS) wants to identify customers that need to install a new solar panel monitor system it recently released. UMS tracks the installed products as Asset records that art related to the Account. Sales management has asked the administrator to create a report for users.
What is the recommended method for the administrator to meet the requirement?

- A. Use a Cross Filter with WITHOUT logic.
- B. Use PREVGROUPVAL() in Report Builder.
- C. Use Role Hierarchy filter to restrict related records.
- D. Use a Summary report with Bucket Columns.

Answer: A

Explanation:
A cross filter with WITHOUT logic is a method for creating a report that shows accounts that are missing certain related records. A cross filter is a filter that lets you include or exclude records in your report based on related objects and their fields. You can use cross filters to create reports on accounts with or without opportunities, contacts, cases, or other related objects. In this case, you can use a cross filter with WITHOUT logic to show accounts without assets that have a certain product name or code. This way, you can identify customers that need to install a new solar panel monitor system. References: https://help.salesforce.com/s/articleView?id=sf.reports_cross_filters.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.reports_examples_cross_filters.htm&type=5

NEW QUESTION # 113
DreamHouse Realty wants better insights into potential revenue in the next quarter and is considering using Collaborative Forecasts.
What should the administrator consider when setting up Collaborative Forecasts?

- A. The default forecast categories cannot be customized.
- B. Opportunity Split data cannot be viewed in a forecast.
- C. A single org can have up to six different types of forecasts.
- D. A forecast can be either revenue-based or quantity-based.

Answer: D

Explanation:
A forecast is a projection of how much revenue or quantity you can generate from your sales pipeline for a given period of time. A forecast can be either revenue-based or quantity-based, depending on what you want to measure and track. A revenue-based forecast shows the amount of money expected from closed sales, while a quantity-based forecast shows the number of units expected from closed sales. You can choose the forecast type that best suits your business needs and goals when you set up Collaborative Forecasts in Salesforce.
References: https://help.salesforce.com/s/articleView?id=sf.forecasts3_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.forecasts3_forecast_types.htm&type=5

NEW QUESTION # 114
Northern Trail Outfitters (NTO) wants to start using Salesforce for its HR recruiting process. NTO needs to ensure that every application is linked to both a job posting and an applicants can apply for more one job posting, and each job posting can have more than one application.
How should an administrator configure the objects?

- A. Add applicants as a junction object with master-detail relationship to both Posting and Job Applications.
- B. Make Job Application as a junction object with a master-detail relationship to Applications and a lookup relationship to Job Posting.
- C. Create Application as a junction object with a master- detail relations to Job Postings and a lookup relationship to Job Applications.
- D. Configure Job Application as a Junction object with master-detail relationship to both Application and Job Postings.

Answer: D

Explanation:
A junction object is a custom object with two master-detail relationships that allows you to create many-to- many relationships between two objects. In this case, the Job Application object can be used as a junction object to link the Application object and the Job Posting object, so that each application can be related to one or more job postings, and each job posting can have one or more applications. References: https://help.salesforce.com/s/articleView?id=sf.relationships_manytomany.htm&type=5

NEW QUESTION # 115
Ursa Major Solar's administrator has configured multiple record-triggered flows to run before or after the record is saved on the Account object.
What should the administrator consider when a record-triggered flow executes first?

- A. The flow with the longest execution time will execute first.
- B. The flow with the shortest execution time will execute first.
- C. Assign the highest priority to the record-triggered flow which should execute first.
- D. The order in which those flows are executed is not guaranteed.

Answer: D

Explanation:
The order in which record-triggered flows are executed is not guaranteed. If there are multiple record- triggered flows on the same object and trigger type, Salesforce does not guarantee which one runs first.
Therefore, the administrator should consider this when designing record-triggered flows that depend on each other's outcomes.
References: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger_order.htm&type=5

NEW QUESTION # 116
The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log In. The administrator would now like to look at how many users have successfully used it since It was rolled out.
What are two ways the administrator can get this Information?
Choose 2 answers

- A. Export Login History and filter based off of Authentication Method Reference,

- B. Run a session setting report, specifying login methods by user.
- C. Open the Login Access Policies In Setup which shows how many users are using MFA.
- D. Create a new view In Identity Verification History, specifying Method.

Answer: A,D

Explanation:
Salesforce Authenticator is an app that adds an extra layer of security for logging into Salesforce by requiring users to verify their identity using their mobile device after entering their username and password on Salesforce login page. To see how many users have successfully used Salesforce Authenticator since it was rolled out, an administrator can use two methods:
* A) Create a new view In Identity Verification History, specifying Method.
Identity Verification History is a tool that shows information about each identity verification event for users in your org, such as the date and time, the verification method used, the IP address, and the status of the verification. By creating a new view in Identity Verification History and specifying the method as Salesforce Authenticator, an administrator can see how many users have used the app to verify their identity when logging in. References: https://help.salesforce.com/s/articleView?id=sf.identity_verification_history. htm&type=5
* D) Export Login History and filter based off of Authentication Method Reference.
Login History is a tool that shows information about each login attempt for users in your org, such as the date and time, the username, the source IP address, the login type, and the status of the login. By exporting Login History as a CSV file and filtering based on the Authentication Method Reference column, an administrator can see how many users have used Salesforce Authenticator as their authentication method when logging in.
References: https://help.salesforce.com/s/articleView?id=sf.monitoring_login_history.htm&type=5

NEW QUESTION # 117

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