

Plat-Admn-201 Exam Guide Materials, Valid Plat-Admn-201 Exam Camp



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The ActualTestsQuiz offers three formats for applicants to practice and prepare for the Salesforce Certified Platform Administrator (Plat-Admn-201) exam as per their needs. The pdf format of ActualTestsQuiz is portable and can be used on laptops, tablets, and smartphones. Print real Salesforce Certified Platform Administrator (Plat-Admn-201) exam questions in our PDF file. The pdf is user-friendly and accessible on any smart device, allowing applicants to study from anywhere at any time.

Salesforce Plat-Admn-201 Exam Overview:

Certification Vendor:	Salesforce
Exam Name:	Salesforce Certified Platform Administrator
Exam Number:	Plat-Admn-201
Exam Duration:	105 minutes
Real Exam Qty:	60 (approximately)
Related Certifications:	Salesforce Certified Advanced Administrator Salesforce Certified Platform App Builder Salesforce Certified Platform Developer I

Passing Score:	65%
Available Languages:	English, Japanese, French, German, Spanish, Portuguese (Brazil)
Exam Format:	Multiple Choice, Multiple Select
Exam Price:	\$200 USD (plus applicable taxes, varies by region)
Certificate Validity Period:	Maintenance required per Salesforce release cycle (no fixed expiration, ongoing maintenance exams required)
Recommended Training:	Salesforce Admin Beginner Trail Advanced Administrator Learning Path
Exam Registration:	Pearson VUE Salesforce Exams Salesforce Certification Registration
Sample Questions:	Salesforce Plat-Admn-201 Sample Questions
Exam Way:	Online proctored exam or onsite test center via Pearson VUE
Pre Condition:	No mandatory prerequisites; basic Salesforce platform knowledge recommended
Official Syllabus URL:	https://trailhead.salesforce.com/credentials/administrator

>> **Plat-Admn-201 Exam Guide Materials** <<

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Salesforce Plat-Admn-201 Exam Syllabus Topics:

Topic	Details
Topic 1	Configuration and Setup: This domain covers foundational administrative tasks including company settings, user interface configuration, user management with licenses and access controls, and implementing security measures through login restrictions and the Salesforce sharing model.
Topic 2	Data and Analytics Management: This domain focuses on data operations including importing, exporting, and backing up data, maintaining data quality through validation rules, and creating reports and dashboards while understanding sharing model impacts.
Topic 3	Productivity and Collaboration: This domain addresses activity management, Chatter collaboration, Salesforce mobile app customization, and AppExchange applications including managed and unmanaged packages.
Topic 4	Sales and Marketing Applications: This domain addresses sales cycle management from leads to opportunities, including productivity features, lead automation, campaign management, forecasting, and Einstein for Sales capabilities.
Topic 5	Automation: This domain covers automation tools for streamlining business processes, including assignment and escalation rules, Flow configuration for various scenarios, and approval process setup.

Salesforce Certified Platform Administrator Sample Questions (Q51-Q56):

NEW QUESTION # 51

Universal Containers wants to implement collaborative selling where multiple roles work together on customer accounts. Sales reps need full access to their assigned accounts, while customer support reps and sales engineers need access to opportunities and cases related to specific accounts they support. The sales manager wants to streamline the process by automatically adding the same team

members to multiple accounts. Which feature should a Platform Administrator configure to meet this requirement?

- A. Configure role hierarchy to automatically grant account access to the appropriate teams.
- **B. Set up default account teams with specified access levels for different team roles.**
- C. Use permission sets to provide additional access to account-related records.
- D. Create sharing rules to grant access to opportunities and cases for support teams.

Answer: B

Explanation:

Account Teams are designed specifically for "collaborative selling," allowing multiple users to work together on a single Account. By using Account Teams, an administrator can define specific roles (e.g., Sales Engineer, Support Rep) and grant them varying levels of access (Read/Write or Read Only) to the Account and its related Opportunities and Case. To meet the manager's requirement of "streamlining" and "automatically adding" members, the administrator should encourage users to set up Default Account Teams. Once a user defines their default team in their personal settings, they can click a single button to add that entire team to any Account they own.

Sharing Rules (Option B) are typically too broad for this requirement because they apply to all records meeting a criteria, rather than specific collaborative groups. The Role Hierarchy (Option C) provides vertical access but doesn't easily handle the horizontal, project-based access required for support reps and engineers working on specific accounts. Permission Sets (Option D) grant functional permissions (what a user can do) but do not grant access to specific data records in a collaborative way.

NEW QUESTION # 52

A Platform Administrator for Cloud Kicks needs to ensure that only the financial records belonging to each individual user are visible on the report in order to meet scope of the data privacy requirements. How should the administrator achieve this?

- **A. Set sharing model as Private for the respective object(s).**
- B. Use Apex sharing to hide records.
- C. Create multiple reports, each filtered to show records owned by each user.
- D. Set sharing model as Public Read/Write for the respective object(s).

Answer: A

Explanation:

The foundation of Salesforce data security is the Organization-Wide Default (OWD). To ensure that users can only see their own records (and those above them in the hierarchy), the administrator must set the OWD for the object to Private. When an object is private, a user can only see records they own. When that user runs a report, the report engine automatically respects these sharing settings and only displays the records the user is authorized to see. This is a much more secure and scalable solution than creating separate reports for every user (Option C).

Option A (Public Read/Write) would allow everyone to see everything, violating the privacy requirement. Option D (Apex sharing) is a complex coding solution that is unnecessary when the standard "Private" sharing model fulfills the requirement through simple configuration.

NEW QUESTION # 53

A Platform Administrator wants to customize the navigation menu for users in the Salesforce mobile app. The organization has not yet implemented any Lightning apps for mobile use. Which statement about the Mobile Only app navigation is correct?

- **A. The first four items in the Mobile Only navigation menu appear both in the navigation menu and in the navigation bar at the bottom of the screen.**
- B. Lightning pages and Visualforce pages automatically appear in the Mobile Only navigation menu without requiring tabs to be created first.
- C. The Mobile Only app can be customized to show different navigation menus for different user profiles and permission sets.
- D. The Mobile Only app automatically includes all standard Salesforce objects in the navigation menu based on user permissions.

Answer: A

Explanation:

The Mobile Only app is the default navigation experience in the Salesforce mobile app when no other Lightning apps have been assigned to a user for mobile use. In this configuration, the navigation menu is controlled globally via the "Salesforce Navigation"

setup page. A key behavior of this interface is that the first four items placed in the navigation list become the "persistent" icons that appear in the navigation bar at the bottom of the mobile screen for quick access. These same items also appear at the top of the "Menu" tab. Option A is incorrect because pages must have a corresponding Tab created before they can be added to the navigation menu. Option B is incorrect because the "Mobile Only" navigation is a single global setting for the entire org; if you need different menus for different profiles, you must create and deploy specific Lightning Apps. Option D is incorrect because standard objects do not appear automatically; the administrator must explicitly add them to the navigation list in Setup. Understanding this behavior is essential for ensuring mobile users have a streamlined and intuitive interface

NEW QUESTION # 54

Which task is especially suited for Agentforce?

- A. Static document generation
- B. Single-step predefined processes
- C. Multi-step processes that need adaption to change
- D. Tasks without decision-making

Answer: C

Explanation:

Agentforce is designed to handle multi-step processes that require reasoning and adaptation. Unlike traditional automation (like Workflow or simple Bots) that follows a linear, "If-This-Then-That" path, an Agentforce agent uses generative AI to understand user intent and choose the best sequence of actions to reach a goal. If a customer's request changes mid-conversation or requires the agent to check multiple systems and make a judgment call, the agentic loop allows it to adapt its behavior in real-time. Single-step processes (Option A) or tasks without decision-making (Option D) are better handled by standard Flow or Macros, which are more cost-effective for simple tasks. Static document generation (Option B) is a fixed output task. Agentforce's true value lies in managing the "gray areas" of business processes where human-like flexibility is needed.

NEW QUESTION # 55

Cloud Kicks has an administrator team that manages the org. The company has asked for a small subset of leadership users to have Modify All access, like the administrators have. How should the administrator team accomplish this?

- A. Assign the standard User profile to the leadership users and add a custom permission set with Modify All access.
- B. Assign the standard System Administrator profile to the leadership users that includes the Modify All access.
- C. Clone the standard User profile to the leadership users and assign a Modify All role to grant access.
- D. Assign the standard Platform User profile to the leadership users and edit the permissions to Modify All access.

Answer: A

Explanation:

Salesforce best practices dictate the Principle of Least Privilege, which means users should only be given the minimum level of access required to do their jobs. Assigning leadership users the "System Administrator" profile (Option B) is dangerous because it grants them the ability to change the system configuration, delete fields, and manage users. Instead, the administrator should keep the leadership users on their standard functional profile and grant the "Modify All Data" permission via a Permission Set. This approach provides the users with the data visibility they need (the ability to view and edit all records across the org) without giving them administrative control over the backend setup. Option A is incorrect because you cannot edit standard profiles directly. Option D is incorrect because "Roles" control record visibility and hierarchy, but they do not grant administrative permissions like "Modify All Data." Using a Permission Set is the most secure and flexible way to elevate data access for a specific group.

NEW QUESTION # 56

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