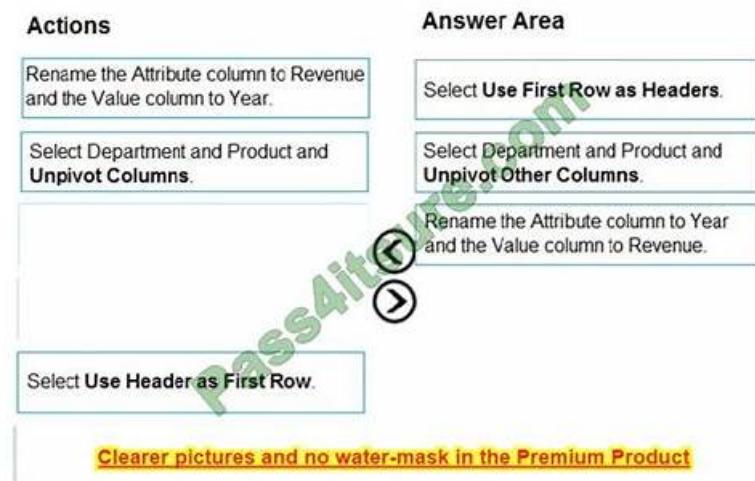# Test C_P2W62_2023 Answers - C_P2W62_2023 Cost Effective Dumps

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q56-Q61):

NEW QUESTION # 56
You want to use condition exclusion.
For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition record
- B. Condition type
- C. Condition type groups
- D. Condition category

Answer: A,B

NEW QUESTION # 57

You want to be able to create and goods issue an outbound delivery for a stock material.
What settings should you make? Note: There are 3 correct answers to this question.

- A. Define the goods movement type in the delivery item category.
- B. Activate schedule lines allowed in the order item category.
- C. Set the order item category to be relevant for delivery.
- D. Set the schedule line category to be relevant for delivery.
- E. Define the goods movement type in the schedule line category.

Answer: A,B,D

NEW QUESTION # 58
Texts are copied from a sold-to party to a sales order. Any later change to the sold-to party texts should not be visible in this order.
Which object controls this behavior?

- A. Text procedure assignment
- B. Text determination procedure
- C. Access sequence
- D. Text ID

Answer: B

NEW QUESTION # 59
You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

- A. Assign a shipping point to multiple plants.
- B. Assign multiple distribution channels to one company code.
- C. Assign a plant to multiple sales organizations/distribution channels.
- D. Assign multiple plants to one company code.
- E. Assign multiple loading points to a plant.

Answer: A,C,D

NEW QUESTION # 60
When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.
What must you do? Note: There are 3 correct answers to this question.

- A. Assign an appropriate text type to the sales document type.
- B. In the access sequence, set the partner function language for this text to "sold-to party".
- C. Ensure that the access sequence reads the sold-to party text first.
- D. Include the text type with an appropriate access sequence in the text determination procedure.
- E. Assign the text determination procedure to the sales document type.

Answer: A,B,E

NEW QUESTION # 61
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