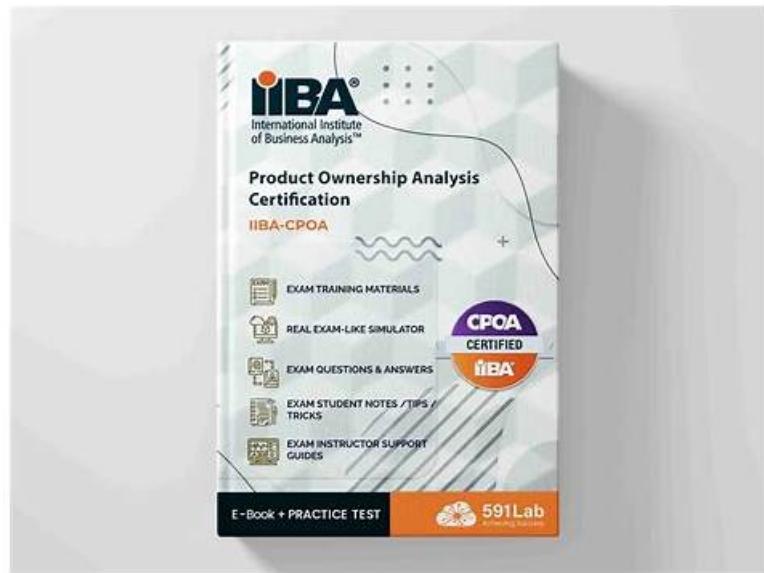


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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.
Topic 2	<ul style="list-style-type: none">• Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.
Topic 3	<ul style="list-style-type: none">• Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.

Topic 4	<ul style="list-style-type: none"> • Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.
Topic 5	<ul style="list-style-type: none"> • Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.
Topic 6	<ul style="list-style-type: none"> • Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.

IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q56-Q61):

NEW QUESTION # 56

Communication, collaboration and planning across the product team, facilitate product:

- A. alignment.
- B. vision.
- C. Implementation.
- D. ownership.

Answer: A

Explanation:

Communication, collaboration, and planning across the product team facilitate product alignment, ensuring everyone works toward the same objectives and priorities.

NEW QUESTION # 57

When delivery metrics are defined, why would a product ownership analysis (POA) practitioner conduct an assessment on the metric or group of metrics?

- A. To confirm the timing of the delivery metrics
- B. To ensure the metrics are clearly described
- C. To verify that they are measurable
- D. To determine whether delivery goals are being met

Answer: D

Explanation:

Assessing delivery metrics allows the POA practitioner to determine whether delivery goals are being met, ensuring that progress aligns with planned objectives and value delivery expectations.

NEW QUESTION # 58

A product ownership analysis (POA) practitioner can use which of the following metrics to determine the customer acceptance of a product?

- A. Monthly or annually recurring revenue per user (MRR/ARR)
- B. Return on investment (ROI)
- C. Internal rate of return (IRR)
- D. Net promoter score (NPS)

Answer: D

Explanation:

Net Promoter Score (NPS) measures customer loyalty and satisfaction by gauging how likely customers are to recommend the

product, making it a key metric for determining customer acceptance.

NEW QUESTION # 59

What type of connection is required to create a support system and a culture of teamwork across the organization?

- A. Emotional
- B. Social
- C. Influential
- D. Personal

Answer: A

Explanation:

An emotional connection fosters trust, empathy, and mutual respect, creating a strong support system and a culture of teamwork across the organization.

NEW QUESTION # 60

What is a recommended formal or informal approach for resource and outcome sharing across the enterprise called?

- A. Inclusion map
- B. Working agreement
- C. Collaborative approach
- D. Cultural agreement

Answer: C

Explanation:

A collaborative approach is a recommended method, whether formal or informal, for sharing resources and outcomes across the enterprise to promote transparency, alignment, and collective success.

NEW QUESTION # 61

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The IIBA CPOA certification exam is a valuable credential that often comes with certain personal and professional benefits. For many IIBA professionals, the Certificate in Product Ownership Analysis (IIBA-CPOA) (CPOA) certification exam is not just a valuable way to boost their skills but also Certificate in Product Ownership Analysis (IIBA-CPOA) certification exam gives them an edge in the job market or the corporate ladder. There are other several advantages that successful IIBA CPOA Exam candidates can gain after passing the IIBA CPOA exam.

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