

2026 C-TS462-2023: SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Newest Latest Exam Notes



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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q48-Q53):

NEW QUESTION # 48

Which of the following is a prerequisite for billing?

- A. You need a sales document type that is configured to be billing relevant.
- B. You need a billing type that is configured to be billing relevant.
- C. You need an order item category that is configured to be billing relevant.
- D. You need an billing item category that is configured to be billing relevant.

Answer: C

Explanation:

A prerequisite for billing is:

C . You need an order item category that is configured to be billing relevant: This ensures that items in the order can be included in the billing document based on their category configuration.

NEW QUESTION # 49

During the material availability check for a sales order item, the ordered quantity is completely confirmed on the required date even though there is only a partial quantity in stock. Which setting could lead to this behavior?

- A. The With Reservations indicator is set in the configuration of the scope of availability check.
- B. The Complete Delivery indicator is set in the business partner master record and in the customer material info record.
- C. The Maximum Number of Partial Deliveries indicator is set to 1 in the sales order item.
- D. The Without Replenishment Lead Time indicator is not set in the configuration of the scope of availability check.

Answer: A

Explanation:

The setting that could lead to the complete confirmation of the ordered quantity despite only partial stock availability is:

D . The With Reservations indicator is set in the configuration of the scope of availability check: This setting might allow the system to confirm the full order quantity based on anticipated stock receipts within the replenishment lead time.

NEW QUESTION # 50

Which field from the material master is used in route determination in a sales order?

- A. Weight group
- B. Transportation group
- C. Material freight group
- D. Loading group

Answer: B

Explanation:

Master Data

NEW QUESTION # 51

Which of the following API types does SAP recommend to use to achieve clean core integrations? Note:

There are 2 correct answers to this question.

- A. RFC
- B. SOAP
- C. OData
- D. IDoc

Answer: B,C

NEW QUESTION # 52

You maintain a sales order with several items and apply a manual freight charge. The system should automatically distribute the

freight charge among the items based on the net value.

What do you need to do?

- A. Set up calculation type B (fixed amount) for the freight charge.
- **B. Set up condition type groups for the freight charge.**
- C. Set up the freight charge as a header condition.
- D. Assign a group condition routine to the freight charge.

Answer: B

NEW QUESTION # 53

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