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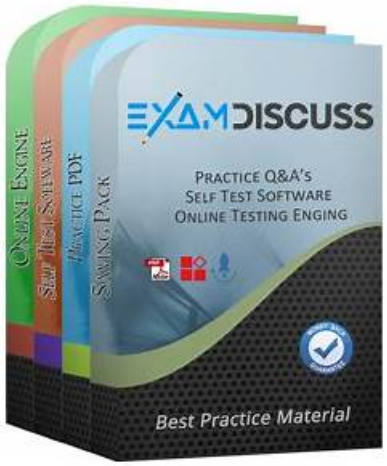


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## SAP C-S4CS-2502 Exam Syllabus Topics:

| Topic | Details |
|---|---|
| Topic 1 | • System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes. |
| Topic 2 | • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options |
| Topic 3 | • This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops. |
| Topic 4 | • This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment. |
| Topic 5 | • This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages. |
| Topic 6 | • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops |
| Topic 7 | • Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S<br>• 4HANA Cloud Public Edition. |
| Topic 8 | • Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes. |
| Topic 9 | • Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S<br>• 4HANA Cloud Public Edition. |
| Topic 10 | • Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad. |
| Topic 11 | • Extensibility and Integration |
| Topic 12 | • Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S<br>• 4HANA Cloud Public Edition. |

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q27-Q32):

**NEW QUESTION # 27**
If you cannot find a prepackaged solution process that addresses integration requirements in SAP Signavio Process Navigator, where do you look next?

- A. SAP Cloud ALM
- B. SAP Business Technology Platform
- C. SAP Business Accelerator Hub
- D. SAP Discovery Center

**Answer: C**

**NEW QUESTION # 28**
Which file formats can be uploaded for purchase orders when using the sales order automatic extraction app?

- A. Word or Excel format
- B. HTML or XML format
- C. PDF or Image format
- D. Text or CSV format

**Answer: C**

**NEW QUESTION # 29**
How does an implementation consultant support customer experts during Fit-to-Standard workshops? Note: There are 2 correct answers to this question.

- A. Conduct end-user training on active scope items.
- B. Determine set up instructions for customer-driven integrations.
- C. Highlight areas that require configuration or customization decisions.
- D. Demonstrate SAP Best Practice business processes in the starter system.

**Answer: C,D**

**NEW QUESTION # 30**
Which of the following activities are completed in the Realize phase of the SAP Activate Methodology?
Note: There are 2 correct answers to this question.

- A. Enter configuration values in SAP Central Business Configuration
- B. Gather perceived change impact feedback
- C. Set up manual test cases in SAP Cloud ALM
- D. Demonstrate where to find business process documentation

**Answer: A,C**

**NEW QUESTION # 31**
In which of the following systems do you access your assigned process tasks from the SAP Activate Roadmap of SAP S/4HANA Cloud Public Edition (3- system landscape)?

- A. SAP Cloud ALM for Service
- B. SAP Cloud ALM for Operations
- C. SAP Cloud ALM for Implementation
- D. SAP Central Business Configuration

**Answer: C**

**NEW QUESTION # 32**
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