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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q48-Q53):

NEW QUESTION # 48

Which technique helps to ensure that a product or service is positioned around what the customer needs?

- A. Value proposition canvas
- B. Story mapping
- C. Brainstorming
- D. Opportunity scoring

Answer: A

Explanation:

The value proposition canvas ensures a product or service is positioned around what the customer needs by aligning product features with customer pains, gains, and desired outcomes.

NEW QUESTION # 49

A critical role of a product ownership analysis (POA) practitioner is to ensure that the product:

- A. is free of any bugs.
- **B. delivers the right value through each iteration.**
- C. is built as fast as possible.
- D. produces as much value as possible during the first release.

Answer: B

Explanation:

The POA practitioner's critical role is to ensure the product delivers the right value through each iteration, aligning development efforts with evolving customer needs and business goals.

NEW QUESTION # 50

A large difference between higher lead time and cycle time may be indicative of an issue with:

- A. backlog grooming practices.
- **B. prioritization process.**
- C. project scope.
- D. delivery team skillset.

Answer: B

Explanation:

A large gap between lead time and cycle time often indicates issues with the prioritization process, as work may be waiting too long before starting, delaying overall delivery.

NEW QUESTION # 51

Which of the following can be readily used for release planning?

- A. Product roadmap
- **B. Product backlog**
- C. Product idea
- D. Product vision

Answer: B

Explanation:

The product backlog can be readily used for release planning because it contains prioritized, well-defined items that can be selected and scheduled for upcoming releases.

NEW QUESTION # 52

What characteristic traits enhance personal and impersonal knowledge?

- A. Perseverance and resiliency
- B. Faith and patience
- C. Strength and knowledge
- **D. Awareness and understanding**

Answer: D

Explanation:

Awareness and understanding enhance both personal and impersonal knowledge by enabling individuals to perceive information accurately and interpret it effectively in various contexts.

NEW QUESTION # 53

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