

Reliable C-C4H47-2503 Braindumps Ebook - C-C4H47-2503 Exam Cram Review



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ValidTorrent's SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) exam questions contain SAP C-C4H47-2503 real questions and answers that have been compiled and verified by SAP specialists in the field. This demonstrates that the real questions and answers in the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) material are legitimate for the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) practice exam. The SAP C-C4H47-2503 practice questions are intended to help you easily and confidently clear the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503).

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SAP C-C4H47-2503 Exam Syllabus Topics:

| Topic | Details |
|----------|--|
| Topic 1 | <ul style="list-style-type: none"> Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility. |
| Topic 2 | <ul style="list-style-type: none"> Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud. |
| Topic 3 | <ul style="list-style-type: none"> SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability. |
| Topic 4 | <ul style="list-style-type: none"> Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes. |
| Topic 5 | <ul style="list-style-type: none"> Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle. |
| Topic 6 | <ul style="list-style-type: none"> General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently. |
| Topic 7 | <ul style="list-style-type: none"> Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups. |
| Topic 8 | <ul style="list-style-type: none"> Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice. |
| Topic 9 | <ul style="list-style-type: none"> Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go. |
| Topic 10 | <ul style="list-style-type: none"> Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here. |

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q45-Q50):

NEW QUESTION # 45

As a Sales Manager, you want to create a Playbook for Opportunities.

Which of the following activity types can you create?

Note: There are 3 correct answers to this question.

- A. Call List
- **B. Appointment**
- **C. Survey**
- **D. Email**
- E. Update Field

Answer: B,C,D

NEW QUESTION # 46

Which of the following features can be used to create scripts for Call Lists?

- **A. Playbook**
- B. Phone Call
- C. Survey
- D. Task

Answer: A

NEW QUESTION # 47

Which of the following are valid Functions that can be assigned to Organizational Units?

Note: There are 3 correct answers to this question.

- **A. Sales Office**
- **B. Company**
- **C. Sales Organization**
- D. Division
- E. Distribution Channel

Answer: A,B,C

NEW QUESTION # 48

Which of the following options can be considered a Side-by-Side extension of SAP Sales Cloud Version 2?

- **A. Enhancing the code baseline without modifying the standard**
- B. Embedding custom modules created in SAP Build App
- C. Extending standard delivered applications
- D. Adding custom fields on existing entities

Answer: A

NEW QUESTION # 49

When maintaining Account master data, where can you enter Payment Terms?

- A. In the Account Hierarchy
- B. In the Account Overview
- **C. In the Account Sales Data**
- D. In the Account General Data

Answer: C

NEW QUESTION # 50

It is inevitable that people would feel nervous when the C-C4H47-2503 exam is approaching, but the main cause of the tension is most lies with lacking of self-confidence. Our Software version of C-C4H47-2503 exam questions provided by us can help every candidate to get familiar with the Real C-C4H47-2503 Exam, which is meaningful for you to take away the pressure and to build confidence in the approach. If you have had the confidence in yourself so that you have won the first step on the road to success.

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