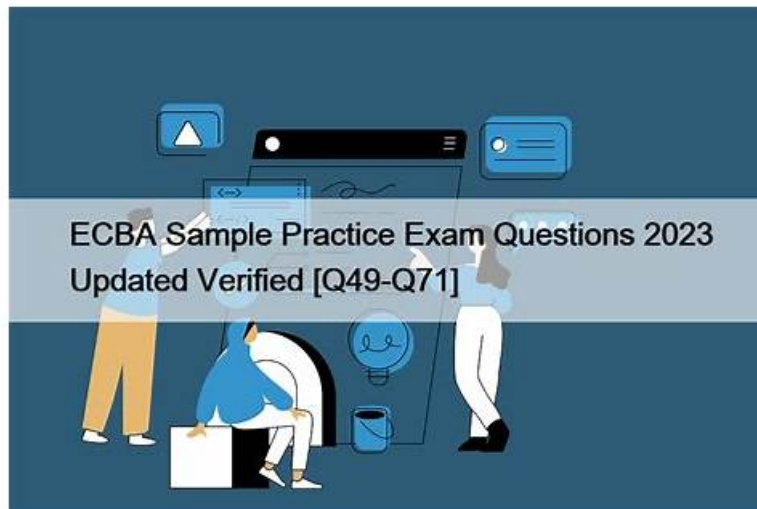


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The International Institute of Business Analysis (IIBA) is a professional organization that aims to promote and develop the business analysis profession globally. One of the ways they do this is through their certification program, which includes the Entry Certificate in Business Analysis (ECBA). The ECBA Certification is an entry-level certification that recognizes individuals who have foundational knowledge and understanding of the business analysis profession.

IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q145-Q150):

NEW QUESTION # 145

You are working as a Business Analyst for your organization and are working on Elicitation & collaboration. Which stakeholder can ensure that all needed resources and people are available during elicitation?

- A. Sponsor
- B. Domain subject matter experts

- C. Operational Support
- **D. Project Manager**

Answer: D

NEW QUESTION # 146

Elicitation results need to be confirmed to ensure:

- A. scope of elicitation activity is understood and the right technique is selected.
- B. information relevant to change is explored, drawn out and identified.
- C. stakeholders are encouraged to work towards a common goal.
- **D. information gathered is accurate and consistent with other information.**

Answer: D

Explanation:

Confirming elicitation results is a critical step in the business analysis process. It ensures that the information gathered during elicitation is not only accurate but also aligns with other information. This confirmation process involves reviewing the elicited information to identify any discrepancies, errors, omissions, or conflicts. By doing so, business analysts can guarantee that the information used as input for further analysis and decision-making is reliable and consistent, which is essential for the success of any business initiative. References: The importance of confirming elicitation results for accuracy and consistency is highlighted in the BABOK Guide, which serves as a standard for the practice of business analysis¹².

NEW QUESTION # 147

Which of the following are criteria used to determine quality requirements relationships?

- A. Complexity, stability, status
- B. Penalty, benefit, cost
- C. Necessity, validate, derive
- **D. Necessary, consistent, correct**

Answer: D

Explanation:

Reference:

BABOK v.3.0 - IIBA (page 161)

NEW QUESTION # 148

Which behavioural characteristic enables the business analyst (BA) to establish credibility by ensuring that business analysis efforts meet the needs of the business?

- A. Adaptability
- **B. Personal Accountability**
- C. Trustworthiness
- D. Ethics

Answer: B

Explanation:

The behavioral characteristic that enables a business analyst (BA) to establish credibility by ensuring that business analysis efforts meet the needs of the business is Personal Accountability. Personal accountability involves the BA taking ownership of their work, ensuring tasks are completed on time and to the expectations of colleagues and stakeholders. This characteristic is crucial for establishing credibility, as it demonstrates the BA's commitment to delivering value aligned with business needs. By effectively planning, executing, and following through on business analysis tasks, the BA builds trust and confidence among stakeholders, ensuring that the business analysis efforts are recognized as vital contributors to the organization's success.

NEW QUESTION # 149

Why should a business analyst (BA) perform a cultural assessment when analyzing the current state of an enterprise?

- A. To understand the scope of decision making at different levels of the enterprise
- B. To document the communication channels, reporting structures, and relationships in the enterprise
- C. To identify the formal relationships between people working in the enterprise
- D. To determine whether stakeholders understand the rationale for the current state of the enterprise

Answer: D

Explanation:

A cultural assessment is essential for a business analyst when analyzing the current state of an enterprise because it helps to determine if stakeholders comprehend the value delivered by the current state and whether they are satisfied with it or if a change is needed. This understanding is crucial for ensuring that any proposed changes align with stakeholder expectations and the organizational culture. References: The rationale for performing a cultural assessment is supported by resources that discuss the importance of understanding stakeholder satisfaction and the value delivered by the current state as part of the analysis of an enterprise¹².

NEW QUESTION # 150

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