

Order-Management-Administrator復習範囲、Order-Management-Administrator復習教材

ORDER MANAGEMENT
ADMINISTRATOR
ACCREDITED PROFESSIONAL



EXAM GUIDE

Last Updated: 8 Jul 2021
Exam Content covers up to: Summer '21 Release

Table of Contents

ABOUT THE ORDER MANAGEMENT ADMINISTRATOR ACCREDITED PROFESSIONAL	2
AUDIENCE DESCRIPTION	2
PURPOSE OF THIS EXAM GUIDE	3
ABOUT THE EXAM	3
RECOMMENDED TRAINING AND REFERENCES	3
EXAM OUTLINE	4
EXAM CANDIDATE CODE OF CONDUCT	4
MAINTAINING YOUR ACCREDITED PROFESSIONAL STATUS	5

1

ちなみに、JPNTest Order-Management-Administratorの一部をクラウドストレージからダウンロードできます：https://drive.google.com/open?id=1Z0ALaQi4YzW8KgGCdmkuv4IpBD_HC-y

Order-Management-Administrator試験資料の一つの利点は時間を節約できることです。言い換えれば、受験者は短い時間をかけて勉強したら、Order-Management-Administrator試験に合格できます。従って、Order-Management-Administrator試験資料を勉強する時間が短くてもいいです。Order-Management-Administrator試験資料はそんなにいい商品、何故選びませんか?また、弊社はいいサービスを提供します。Order-Management-Administrator資料を勉強するとき、何か質問がありましたら、弊社と連絡できます。

簡単になりたい場合は、Order-Management-Administrator信頼性の高い試験ガイドのバージョンを選択するのが難しいと感じる場合、PDFバージョンが適している可能性があります。PDFバージョンは通常のファイルです。多くの受験者は、Order-Management-Administrator信頼できる試験ガイドを紙に印刷してから読み書きすることに慣れていきます。はい、それは静かで明確です。また、不明な点がある場合は、他の人に簡単に質問したり話したりできます。他の人は、それが通常は練習資料だと考えるかもしれません。また、Salesforce Order-Management-Administrator信頼できる試験ガイドの多くのコピーを印刷して、他の人と共有することもできます。

>> Order-Management-Administrator復習範囲 <<

Order-Management-Administrator復習教材 & Order-Management-Administrator練習問題

自分の幸せは自分で作るものだと思います。ただ、社会に入るIT卒業生たちは自分能力の不足で、Order-Management-Administrator試験向けの仕事を探すのを悩んでいますか？ それでは、弊社のSalesforceのOrder-Management-Administrator練習問題を選んで実用能力を速く高め、自分を充実させます。その結果、自信になる自己は面接のときに、面接官のいろいろな質問を気軽に回答できて、順調にOrder-Management-Administrator向けの会社に入ります。

Salesforce Order-Management-Administrator 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none"> Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
トピック 2	<ul style="list-style-type: none"> Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.
トピック 3	<ul style="list-style-type: none"> Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
トピック 4	<ul style="list-style-type: none"> Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.
トピック 5	<ul style="list-style-type: none"> Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.

Salesforce Order Management Administrator Accredited Professional 認定 Order-Management-Administrator 試験問題 (Q65-Q70):

質問 # 65

Which object record Is created when customer returns a product after fulfillment?

- A. Order Summary Adjustment
- B. Payment Order Summary
- **C. Return Order**
- D. Fulfillment Order

正解: C

解説:

Explanation

The object record that is created when customer returns a product after fulfillment is Return Order. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc. Verified

References:https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5

質問 # 66

An administrator is looking for payment information about a returned item on an Order Summary. Which object should the administrator look at?

- A. Invoice
- B. Return Order Summary
- C. Return
- **D. Credit Memo**

正解: D

解説:

The object that the administrator should look at to find payment information about a returned item on an Order Summary is Credit Memo. A Credit Memo is a record that represents a refund or credit issued to a customer for a returned item. A Credit Memo has a lookup relationship to both Order Summary and Return Order objects, and it contains information such as the credit amount, status, payment method, etc. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5

質問 # 67

A company's Salesforce org has high-scale orders enabled. During a flash sale, a customer service representative needs to service an order but it shows as a Pending Order Summary in Salesforce.

What should the customer service representative do?

- A. Import the Order from the associated Account page
- B. Manually create the Order Summary record
- **C. The customer service representative has to wait until the Order Summary is created**
- D. Use the Create Order Summary action on the Order records actions menu

正解: C

解説:

The best thing for the customer service representative to do in this situation is to wait until the Order Summary is created. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary is created after an order is ingested into Order Management, and it triggers various flows and processes for order fulfillment and payment processing. A Pending Order Summary is a temporary record that indicates that an order has been received but not yet processed by Order Management. A customer service representative cannot service an order until it has an Order Summary record. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

質問 # 68

Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person Accounts vs Contacts?

- A. Person Accounts once enabled can be rolled back
- B. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions
- **C. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions**
- D. Person Accounts once enabled cannot be rolled back and makes changes to the data model

正解: C

解説:

The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account. An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for

professional use. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.accounts_person.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.accounts_contacts.htm&type=5

質問 # 69

Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person Accounts vs Contacts?

- A. Person Accounts once enabled can be rolled back
- B. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions
- **C. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions**
- D. Person Accounts once enabled cannot be rolled back and makes changes to the data model

正解: C

解説:

The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account.

An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for professional use. Verified References: https://help.salesforce.com/s/articleView?id=sf.accounts_person.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.accounts_contacts.htm&type=5

質問 # 70

.....

試験は簡単ではないことは広く認められていますが、この分野の労働者にとって関連するOrder-Management-Administrator認定は非常に重要であるため、多くの労働者がこの課題に対処する必要があります。より効率的で簡単な方法で試験に合格し、関連する認定を取得する必要があります。最近の10年間で、Order-Management-Administrator試験問題は、国際市場での温かい歓迎と迅速な販売に対応しました。Order-Management-Administrator学習教材は、他のメーカーと同じくらいリーズナブルな価格であるだけでなく、次の点で明らかに優れています。

Order-Management-Administrator復習教材: <https://www.jpntest.com/shiken/Order-Management-Administrator-mondaishu>

- Order-Management-Administrator受験資格 □ Order-Management-Administratorサンプル問題集 □ Order-Management-Administratorサンプル問題集 □ サイト { www.mogixexam.com } で { Order-Management-Administrator } 問題集をダウンロード Order-Management-Administrator過去問題
- Order-Management-Administrator試験、Order-Management-Administrator練習問題、Salesforce Order Management Administrator Accredited Professional試験資料 □ サイト □ www.goshiken.com □ で ⇒ Order-Management-Administrator ◀問題集をダウンロード Order-Management-Administrator専門知識訓練
- Order-Management-Administrator復習教材 □ Order-Management-Administrator基礎問題集 □ Order-Management-Administrator日本語問題集 □ ▶ www.passtest.jp ◀から ⇒ Order-Management-Administrator □ を検索して、試験資料を無料でダウンロードしてください Order-Management-Administrator受験資格
- Order-Management-Administrator試験の準備方法 | 最新のOrder-Management-Administrator復習範囲試験 | 高品質なSalesforce Order Management Administrator Accredited Professional復習教材 □ ✨ www.goshiken.com □ ✨ □ を開き、 ✨ Order-Management-Administrator □ ✨ □ を入力して、無料でダウンロードしてください Order-Management-Administrator復習教材
- Order-Management-Administrator専門知識訓練 □ Order-Management-Administratorテストトレーニング □ Order-Management-Administratorテストトレーニング □ ✨ www.it-passports.com □ ✨ □ サイトで □ Order-Management-Administrator □ の最新問題が使える Order-Management-Administratorサンプル問題集
- Order-Management-Administrator無料問題 □ Order-Management-Administratorテストトレーニング □ Order-Management-Administrator前提条件 □ ⇒ www.goshiken.com □ □ □ で ▶ Order-Management-Administrator □ を検索して、無料で簡単にダウンロードできます Order-Management-Administrator復習教材
- Order-Management-Administratorサンプル問題集 □ Order-Management-Administrator復習教材 □ Order-

