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## **Oracle Order Management Cloud Order to Cash 2025 Implementation Professional Sample Questions (Q32-Q37):**

### NEW QUESTION # 32

Identify the sequence of Oracle Management Cloud components involved while processing a sales order.

- A. External Source Systems, Order Entry, Orchestration, External Interface Layer, Task Layer Services
- B. External Source Systems, Order Entry, Orchestration, Task Layer Services, External Interface Layer
- **C. Order Entry, Orchestration, Task Layer Services, External Interface Layer**
- D. External Source Systems, Internal Systems, Orchestration, Task Layer Services, External Interface Layer

**Answer: C**

### NEW QUESTION # 33

Your company wants to revise an existing sales order in Order Management Cloud to compensate the downstream legacy fulfillment system that does not allow any update to the already interfaced fulfillment lines.

What type of compensation pattern rule would you need to define for the orchestration process fulfillment step?

- A. Define one rule of type CREATE.
- B. Define one rule of type UPDATE.
- **C. Define two rules: one of type CANCEL and another of type CREATE.**
- D. Define one rule of type CANCEL\_CREATE.

**Answer: C**

Explanation:

A rule that you can set on an orchestration process step that specifies the adjustments to make when an order changes. Undo, Redo, Update, Cancel, and None are each an example of a compensation pattern. For example, assume the compensation pattern for a Create Shipment step is Redo, and that this step calls the Cancel service and the Create service. If Order Management receives a change order that includes a new warehouse for this step, then it runs the Cancel service and the Create service again.

### NEW QUESTION # 34

Your organization continuously receives order revisions from customers, especially for additional products or services to support items they have already ordered on existing sales orders such as warranties or extended service agreements. Order Management supports order extensions that allow you to create a new line for a standard item or service that is not already related to an existing line of such a sales order.

Which four types of line actions can be executed by this extension feature?

- **A. Return**
- **B. Update**
- C. Cancel
- D. Read
- **E. Copy**
- **F. Create**

**Answer: A,B,E,F**

Explanation:

Order extensions are custom actions that you can define to manipulate data on sales orders, such as adding, updating, copying, or returning lines<sup>1</sup>. You can use order extensions to handle order revisions from customers, such as adding additional products or services to support items they have already ordered<sup>2</sup>. The four types of line actions that can be executed by this extension feature are:

\* Copy: This action creates a new line by copying an existing line on the same order. You can specify the attributes to copy and the attributes to change on the new line<sup>1</sup>.

\* Update: This action updates one or more attributes of an existing line on the order. You can specify the attributes to update and the new values for them<sup>1</sup>.

\* Create: This action creates a new line on the order. You can specify the attributes and values for the new line<sup>1</sup>.

\* Return: This action creates a return order line for an existing line on the order. You can specify the attributes and values for the return line<sup>1</sup>.

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Examples of Order Management Extensions for Order Lines

## Overview of Order Management

### NEW QUESTION # 35

Your customer uses an external order capture system and wants to perform certain actions without routing them through Order Management. Which three services are available for the external system to call from Global Order Promising using public web services? (Choose three.)

- A. Ship Order Lines
- B. Cancel Scheduling
- C. Return Order Lines
- D. Check Availability
- E. Schedule Order Lines

**Answer: B,D,E**

### NEW QUESTION # 36

Your company wants to measure the percentage of adherence to a customer's originally negotiated delivery request date against the actual shipment.

Which metric would you need to use to track the performance?

- A. Value of demand lines scheduled late
- B. Number of demand lines scheduled late
- C. Number of demand lines scheduled on time
- D. Overall margin percentage

**Answer: C**

Explanation:

The number of demand lines scheduled on time is a metric that measures the percentage of adherence to the customer's originally negotiated delivery request date against the actual shipment. This metric indicates how well the order fulfillment process meets the customer's expectations and requirements. The number of demand lines scheduled on time is calculated as follows:

Number of demand lines scheduled on time = (Number of demand lines shipped on or before the requested date / Total number of demand lines) \* 100

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How Order-to-Cash Works in Order Management

### NEW QUESTION # 37

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