

# Exam CInP Introduction - Real CInP Exam Answers



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## GInI Certified Innovation Professional (CInP) Sample Questions (Q131-Q136):

### NEW QUESTION # 131

"\_\_\_\_\_ are team sprints organized to build something entirely new in a highly-compressed timeframe, producing highly useful outcomes often in record time, which in turn become inputs for the Innovation Funnel to consider carrying further." Select one correct answer from the list:

- A. Innovation Jams
- B. Design Sprints
- C. Flash Builds
- **D. Hackathons**

**Answer: D**

### NEW QUESTION # 132

Wizard of Oz Prototypes are prototypes used to emulate the automated functionality of an artifact even though said functionality happens as a result of a person making it happen manually behind the scenes.

Select one correct answer from the list:

- A. Looks-Like Prototypes
- B. Works-Like Prototypes
- **C. Wizard of Oz Prototypes**
- D. User Experience Prototypes

**Answer: C**

Explanation:

GInI's CInP Handbook defines "Wizard of Oz Prototypes" as simulations where a system appears automated, but a human manually operates it behind the scenes-e.g., a chatbot mimicked by a typist-to test user interaction without full development. This low-fidelity method, named after the story's deceptive wizard, validates concepts early. "User Experience Prototypes" (A) is broad, not specific. "Looks-Like Prototypes" (B) focus on appearance, not function. "Works-Like Prototypes" (D) demonstrate real mechanics, not illusions. Option C matches GInI's terminology, aligning with the original answer, embodying a clever, resource-efficient prototyping strategy-a GInI hallmark for rapid validation.

### NEW QUESTION # 133

Subject Matter Expert Platforms are a lighter approach to Open Innovation where engagements are curated with SMEs, thus allowing a business to gain access to a wide variety of insights and learn critical information about a particular industry, market, technology, or business process.

Select one correct answer from the list:

- A. Crowdsourcing Platforms
- **B. Subject Matter Expert Platforms**
- C. Open Innovation Brokerage Platforms
- D. Cross-Industry Lateral Innovation Panels

**Answer: B**

Explanation:

In the context of Open Innovation, GInI's Certified Innovation Professional (CInP) Handbook describes "Subject Matter Expert Platforms" as a streamlined method for businesses to tap into specialized knowledge from subject matter experts (SMEs). These platforms facilitate curated engagements that provide deep insights into specific areas like industry trends, markets, technologies, or processes, without the broader scope of full-scale crowdsourcing or cross-industry collaboration. The question's phrasing-"a lighter approach" and "curated with SMEs"-directly aligns with this definition. Option B, "Crowdsourcing Platforms," involves a wider, less targeted pool of contributors, which is less "light" and curated. Option C, "Open Innovation Brokerage Platforms," implies intermediaries facilitating broader innovation deals, not necessarily SME-focused. Option D, "Cross-Industry Lateral Innovation Panels," involves peer-to-peer collaboration across industries, not SME engagements. GInI's emphasis on SME-driven insights for targeted learning makes B the correct choice. The original answer (A) was correct and is affirmed here with GInI backing.

### NEW QUESTION # 134

Innovation is an acquirable mentality and skillset.

Select one correct answer from the list:

- A. in-born
- B. extremely rare
- C. extremely common
- **D. acquirable**

**Answer: D**

Explanation:

GInI's foundational philosophy, as articulated in the CInP Handbook, posits that innovation is not an innate trait but a "mentality and skillset" that can be learned and developed through practice, training, and exposure to structured methods. Option A, "in-born," contradicts this by suggesting it's genetic. Option B, "extremely common," overstates its prevalence without training. Option C, "extremely rare," undermines GInI's mission to democratize innovation skills. D, "acquirable," reflects GInI's belief in teachability, aligning with the question's statement and the original answer. This is a core tenet of the CInP certification itself.

Reference:GInICInP Handbook, Introduction to Innovation Competencies.

### NEW QUESTION # 135

Build to Empathize is one of the 12 Purposes of Prototyping in which we build prototypes to develop a deeper understanding of the customer and of their world / situation / problem.

Select one correct answer from the list:

- **A. Build to Empathize**
- B. Build to Learn
- C. Build to Clarify
- D. Build to Think

**Answer: A**

Explanation:

GInI'sCInP Handbook lists 12 Purposes of Prototyping, including "Build to Empathize," where prototypes are created not to test solutions but to deepen empathy-e.g., simulating a user's experience to understand their context, struggles, or needs. This aligns with the Empathize phase, using tangible models to bridge observation and insight. "Build to Learn" (A) tests functionality or feasibility, not empathy. "Build to Think" (B) aids ideation, not user understanding. "Build to Clarify" (C) refines concepts for communication, not customer insight. Option D matches GInI's definition, aligning with the original answer, showcasing GInI's nuanced prototyping philosophy-leveraging physicality to enhance human connection, a subtle yet powerful Front End tool.

### NEW QUESTION # 136

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