

# Manufacturing-Cloud-Professional Latest Practice Questions & Exam Manufacturing-Cloud-Professional Course



P.S. Free 2026 Salesforce Manufacturing-Cloud-Professional dumps are available on Google Drive shared by ITExamReview: <https://drive.google.com/open?id=1FpLxe32WdQqc9xYpk161PKToEpOGgzUP>

In the past few years, Manufacturing-Cloud-Professional study materials have helped countless candidates pass the Manufacturing-Cloud-Professional exam. After having a Manufacturing-Cloud-Professional certification, some of them encountered better opportunities for development, some went to great companies, and some became professionals in the field. Manufacturing-Cloud-Professional study materials have stood the test of time and market and received countless praises. Through the good reputation of word of mouth, more and more people choose to use Manufacturing-Cloud-Professional Study Materials to prepare for the Manufacturing-Cloud-Professional exam, which makes us very gratified. Please be assured that we will stand firmly by every warrior who will pass the exam. Manufacturing-Cloud-Professional study materials have the following characteristics:

The Manufacturing Cloud Accredited Professional exam is an excellent opportunity for individuals who want to demonstrate their expertise in the Manufacturing Cloud solution. Manufacturing Cloud Accredited Professional Exam certification is recognized globally and can help individuals to stand out in a competitive job market. Manufacturing Cloud Accredited Professional Exam certification can also help individuals to advance their careers, as it demonstrates their commitment to continuous learning and improvement.

Salesforce Manufacturing Cloud Professional Certification Exam is intended for professionals who are responsible for implementing and managing Salesforce Manufacturing Cloud solutions. Manufacturing Cloud Accredited Professional Exam certification exam is ideal for professionals who work in manufacturing operations, supply chain management, and other related fields. Manufacturing-Cloud-Professional Exam covers a range of topics, including sales forecasting, production planning, inventory management, and order management.

>> Manufacturing-Cloud-Professional Latest Practice Questions <<

## 2026 High-quality Manufacturing-Cloud-Professional: Manufacturing Cloud Accredited Professional Exam Latest Practice Questions

Work hard and practice with our Salesforce Manufacturing-Cloud-Professional dumps till you are confident to pass the Salesforce Manufacturing-Cloud-Professional exam. And that too with flying colors and achieving the Salesforce Manufacturing-Cloud-Professional Certification on the first attempt. You will identify both your strengths and shortcomings when you utilize Manufacturing-Cloud-Professional practice exam software (desktop and web-based).

### Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q113-Q118):

#### NEW QUESTION # 113

An organization does not have Account Forecasting Model set up. Based on the analysis it has done, the organization has agreed to

set up Account Forecasting from 1 Jan 2024 for a period of 18 months. The current period is Feb 2024. Which values will need to be set up for the start period?

- A. 0
- B. 1
- C. 2
- D. 2
- E. 18

**Answer: A**

Explanation:

The start period is the number of periods before or after the current period that the forecast generation starts from1.

To generate forecasts from a future period, a positive start period offset is required2.

Since the current period is Feb 2024 and the organization wants to start forecasting from Jan 2024, the start period offset is 2 (Jan 2024 is two periods before Feb 2024).

The other options are incorrect because they do not match the desired start period for the organization.

Configure Account Forecasts - Salesforce

Considerations for Advanced Account Forecasting - Salesforce

#### NEW QUESTION # 114

A salesforce Manufacturing cloud user finds that the current sales agreement data is not displaying in tableau CRM for manufacturing. What two possibilities could cause this to happen?

- A. The sales agreement was not added to the data flow
- B. The sales agreement was linked to person accounts
- C. Sales agreements are only displayed in the grid
- D. The sales agreement data flow was not updated

**Answer: A,D**

Explanation:

According to the Salesforce Manufacturing Cloud documentation, to display the current sales agreement data in tableau CRM for manufacturing, you need to add the sales agreement object to the data flow and update the data flow. The data flow is a set of instructions that defines how data is extracted, transformed, and loaded into the app. If you do not add the sales agreement object to the data flow, the app will not have access to the sales agreement data. If you do not update the data flow, the app will not reflect the latest changes in the sales agreement data1. References: 1: Set Up the CRM Analytics App for Manufacturing Cloud Learn more 1blob:https://www.bing.com/75924f7d-ce10-4904-b3d2-4996b3dcda7 developer.salesforce.com2blob:https://www.bing.com/c30db82f7512-4b86-8ad0-68f8704ae728 trailhead.salesforce.com

#### NEW QUESTION # 115

Universal Containers wants to add a rebate benefit defined by a product dimension. Which related list must be defined to create this dimension?

- A. Dimensions Type Mappings
- B. Benefit Mappings
- C. Rebate Type Mappings
- D. Payout Mappings

**Answer: B**

Explanation:

Benefit mappings are used to define the product dimensions for a rebate benefit. Product dimensions are the criteria that determine which products are eligible for a rebate benefit. For example, you can create a product dimension based on product family, product line, or product category. You can also create custom product dimensions to suit your business needs1. To create a product dimension for a rebate benefit, you need to add a benefit mapping related list to the benefit record and specify the dimension type and values2. References: 1:

Define Product Dimensions for Rebate Benefits | Salesforce Help3, 2: Create Benefits and Activate a Program Unit | Salesforce Trailhead4

### NEW QUESTION # 116

Which two key performance indicators can be calculated on the Forecast Analysis dashboard in Tableau CRM for Manufacturing?

- A. Average Price
- B. Actual vs Forecasted Revenue
- C. Days Remaining
- D. Actual vs Planned Revenue
- E. Mean absolute percentage error in the forecast

**Answer: B,E**

Explanation:

The Forecast Analysis dashboard in Tableau CRM for Manufacturing is a tool that helps business analysts evaluate the accuracy and quality of the account forecasts generated by the Manufacturing Cloud. It allows them to compare the actual revenue with the forecasted revenue, as well as the planned revenue, for each account, product, and product category. It also shows the mean absolute percentage error (MAPE) in the forecast, which is a measure of how close the forecast is to the actual revenue. The lower the MAPE, the better the forecast. The dashboard also provides other metrics, such as forecast bias, forecast coverage, and forecast attainment, to help analysts identify areas of improvement and optimize the forecasting process1. References: Protect and Grow Your Business Unit, Forecast Analysis Dashboard, How Forecasting Works in Tableau

### NEW QUESTION # 117

Universal Containers (UC) is implementing Advanced Account Forecasting for its national business. UC has three primary product materials it wants to forecast for each of its key distribution partners. Each of UC's individual products has one of these material attributes on its record, but UC doesn't need to see the product detail in its forecast.

What should the administrator do to meet these business requirements?

- A. Configure a custom Forecast Context. Create new DPE definitions from scratch.
- B. Add custom Material dimension to Forecast Fact and Forecast Set. Update the DPE definitions to aggregate the data at the distribution partner level.
- C. Add custom Material dimension to Forecast Fact and Forecast Set. Clone and use the standard Data Processing Engine (DPE) definitions to populate the new custom metrics.

**Answer: C**

Explanation:

Explanation

To meet the business requirements of forecasting by product material for each distribution partner, the administrator should add a custom Material dimension to the Forecast Fact and Forecast Set objects. This dimension can store the material attribute of each product and allow the users to filter and group the forecast data by material. The administrator should also clone and use the standard Data Processing Engine (DPE) definitions to populate the new custom metrics. The DPE definitions are the logic that transforms the source data into the forecast data. By cloning the standard definitions, the administrator can leverage the existing logic and modify it to include the custom Material dimension. The administrator does not need to configure a custom Forecast Context or create new DPE definitions from scratch. References: : Create Custom Dimensions for Account-Based Forecasting - Salesforce : Create Custom Metrics for Account-Based Forecasting - Salesforce : Data Processing Engine (DPE) Definitions for Account-Based Forecasting - Salesforce

### NEW QUESTION # 118

.....

If you doubt the high pass rate of our customers is as 98% to 100% with the help of our Manufacturing-Cloud-Professional exam questions, you can free download the demos to check it out. You have to believe that the quality content and scientific design of Manufacturing-Cloud-Professional learning guide can really do this. You can easily find out that there are many people who have benefited from Manufacturing-Cloud-Professional Actual Exam. In this field, let me tell you our excellent Manufacturing-Cloud-Professional study materials are in the position that can't be ignored.

**Exam Manufacturing-Cloud-Professional Course:** <https://www.itexamreview.com/Manufacturing-Cloud-Professional-exam-dumps.html>

DOWNLOAD the newest ITExamReview Manufacturing-Cloud-Professional PDF dumps from Cloud Storage for free:  
<https://drive.google.com/open?id=1FpLxe32WdQqc9xYpk161PKToEpOGgzUP>