

Sales-Cloud-Consultant Reliable Exam Review & Reliable Sales-Cloud-Consultant Test Practice



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Our Sales-Cloud-Consultant study guide stand the test of time and harsh market, convey their sense of proficiency with passing rate up to 98 to 100 percent. Easily being got across by exam whichever level you are, our Sales-Cloud-Consultant simulating questions have won worldwide praise and acceptance as a result. They are 100 percent guaranteed practice materials. Though at first a lot of our new customers didn't believe our Sales-Cloud-Consultant Exam Questions, but they have become the supporters now.

Salesforce Sales-Cloud-Consultant Certification Exam is a challenging exam that requires a deep understanding of the Sales Cloud platform. Sales-Cloud-Consultant exam consists of 60 multiple-choice questions and lasts for 105 minutes. The passing score for Sales-Cloud-Consultant exam is 67%, and it is recommended that you have at least 6-12 months of experience working with Salesforce Sales Cloud before attempting the exam. Sales-Cloud-Consultant Exam Fee is \$200, and you can take the exam online or at a testing center near you.

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The Salesforce Certified Sales Cloud Consultant is ideal whether you're just beginning your career in open source or planning to advance your career. Moreover, the Salesforce Certified Sales Cloud Consultant also serves as a great stepping stone to earning advanced Salesforce Certified Sales Cloud Consultant. Success in the Sales-Cloud-Consultant exam is the basic requirement to get the a good job. You get multiple career benefits after cracking the Salesforce Certified Sales Cloud Consultant. These benefits include skills approval, high-paying jobs, and promotions. Read on to find more important details about the Salesforce Sales-Cloud-Consultant Exam Questions.

Salesforce Sales-Cloud-Consultant exam is designed to test the knowledge and skills of individuals who want to become certified Salesforce Sales Cloud Consultants. Salesforce Certified Sales Cloud Consultant certification exam is suitable for professionals who are responsible for implementing Salesforce Sales Cloud solutions in their organizations. Sales-Cloud-Consultant exam covers a wide range of topics related to sales cloud implementation, including sales process design, data management, analytics, and reporting.

Salesforce Sales-Cloud-Consultant Certification Exam is a globally recognized certification that validates your knowledge and skills in implementing Salesforce Sales Cloud solutions. Salesforce Certified Sales Cloud Consultant certification is ideal for individuals who have expertise in sales automation, sales forecasting, and opportunity management. Sales-Cloud-Consultant Exam is designed to test your proficiency in various areas such as designing sales processes, analyzing sales data, configuring and customizing Sales Cloud, and managing sales teams.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q62-Q67):

NEW QUESTION # 62

The sales director of retail products at Cloud Kicks wants to allow cloning of orders to help sales reps process repetitive orders. What are two guidelines to consider when cloning an order with products? Choose 2 answers

- A. The admin will be able to set up which fields can be cloned to a new order.
- **B. A new order's currency or price book will remain the same if the original order has products.**
- C. A cloned order must be associated with the same contract as the original order.
- **D. A cloned order's start date must fall between the associated contract's start and end dates.**

Answer: B,D

NEW QUESTION # 63

If a customer indicates they're keen to build a strong pipeline what key elements of the lead generation and lead qualification process requires consideration?

Answer:

Explanation:

How you create trusted data through identifying the and determining the needs for leads Using validation rules to ensure data integrity on import Ensure the organization has a de-dup process in place Consider field level security, assignment and hidden fields rather than overdoing validation

NEW QUESTION # 64

The Consultant at Cloud Kicks has successfully implemented the Einstein lead Scoring feature and now wants to measure the effectiveness and track lead conversation rates. Which three standard dashboards are available? Choose 3 answers

- A. Average Lead Score by Lead Source
- B. Conversion Rate by Lead Score
- **C. Lead score Distribution**
- D. Lead Scores by Created Date
- E. Conversion Rate by Lead Source

Answer: C

NEW QUESTION # 65

What is the difference between Salesforce for Outlook and Connectfor Outlook?

Answer:

Explanation:

Salesforce for Outlook is a Microsoft Outlook integration application that lets you log emails in Salesforce. You can sync contacts, events, and tasks between Outlook and Salesforce. Settings are stored in configurations in Salesforce. Force.com Connect for Microsoft Outlook is an add-in that allows you to interact with Salesforce from Outlook. Connect for Outlook adds buttons and options to your Outlook user interface.

NEW QUESTION # 66

Cloud Kicks' global sales operations team has to export reports from Salesforce and manipulate them in Excel to convert regional deals to the correct currency conversion. What are two use cases for enabling Advanced Currency Management that will allow the company to generate accurate reporting directly in Salesforce?

Choose 2 answers

- A. Show deal value in a user's default currency.
- B. Adjust currency rates on a set schedule.
- **C. Implement org-wide reporting that displays deal values appropriately.**
- **D. Adjust currency conversion dynamically based on a given date range.**

Answer: C,D

Explanation:

Advanced Currency Management allows you to specify different conversion rates for different time periods, such as monthly or quarterly, and use them in reports and forecasts. This can help you generate accurate reporting that reflects the currency fluctuations over time. Org-wide reporting can also display deal values in different currencies based on the user's preference or the corporate currency. Verified References:

* <https://developer.salesforce.com/resources2/certification-site/files/SGCertifiedSalesCloudConsultant.pdf> (page 14)

* https://help.salesforce.com/s/articleView?id=sf.admin_currency.htm&type=5

NEW QUESTION # 67

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