

# Browser-based PRAXIS Business-Education-Content-Knowledge-5101 Practice Test Software



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## PRAXIS Praxis Business Education: Content Knowledge (5101) Exam Sample Questions (Q22-Q27):

### NEW QUESTION # 22

Which of the following doctrines entitles a teacher to use portions of copyrighted material?

- A. Fair use
- B. Acceptable use
- C. Professional use

- D. Common use

**Answer: A**

Explanation:

The fair use doctrine allows limited use of copyrighted material without permission for purposes like education, criticism, or research, provided factors like purpose, amount, and market impact are considered.

Option B (acceptable use) refers to policies for technology use, not copyright. Option C (professional use) and Option D (common use) are not legal doctrines. This question falls under the Business Law category, emphasizing intellectual property law.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Business Law; Business Law: Text and Cases, Chapter 8.

### NEW QUESTION # 23

Which of the following steps in new product development should occur first?

- A. Commercialization
- B. Business analysis
- C. Idea evaluation
- **D. Idea generation**

**Answer: D**

Explanation:

Idea generation is the first step in new product development, involving brainstorming and identifying potential product concepts.

Option B (idea evaluation) follows to screen ideas. Option C (business analysis) assesses feasibility after screening. Option D (commercialization) is the final launch step. This question aligns with the Management and Marketing category, focusing on product development processes.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing; Principles of Marketing, Chapter 8.

### NEW QUESTION # 24

Establishing and maintaining high standards in how work is done and in the output of goods and services is commonly referred to as

- A. standardization
- **B. total quality management**
- C. customer service
- D. effective production

**Answer: B**

Explanation:

Total quality management (TQM) focuses on maintaining high standards in processes and outputs through continuous improvement and quality control. Option A (customer service) addresses customer interactions, not overall quality. Option B (effective production) is vague. Option D (standardization) is part of TQM but not the comprehensive term. This question aligns with the Management and Marketing category, emphasizing quality management.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing; Operations Management, Chapter 9.

### NEW QUESTION # 25

Which of the following is an example of a primary source?

- A. Searching a website
- B. Reading a book
- **C. Conducting an interview**
- D. Studying a journal article

**Answer: C**

Explanation:

A primary source provides firsthand information or original data, such as an interview, where the information comes directly from the source. Option A (journal article) is typically a secondary source, as it analyzes or interprets primary data. Option B (book) is usually secondary, unless it is an autobiography or original document. Option D (website) can contain primary or secondary information but is not inherently primary.

Conducting an interview directly gathers original data, making it a primary source. This question aligns with the Communication and Career Development category, emphasizing research and communication skills.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Communication and Career Development; Business Research Methods, Chapter 4.

### NEW QUESTION # 26

In Jennifer's workplace, employees are encouraged to participate in problem-solving and quality improvement. Which of the following is true about Jennifer's employer?

- A. Her employer takes a hands-off approach.
- B. Her employer needs to be more proactive.
- **C. Her employer practices employee empowerment.**
- D. Her employer risks encouraging power struggles.

**Answer: C**

Explanation:

Encouraging employee participation in problem-solving and quality improvement reflects employee empowerment, where workers are given authority and responsibility to contribute to organizational goals.

Option A (power struggles) is a potential risk but not the primary outcome. Option C (more proactive) is incorrect, as the employer is already proactive. Option D (hands-off) contradicts active encouragement. This question aligns with the Management and Marketing category, emphasizing management practices.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing; Management: Leading & Collaborating, Chapter 14.

### NEW QUESTION # 27

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