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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q25-Q30):

### NEW QUESTION # 25

Which business outcome is a high priority for most Chief Information Security Officers (CISO)?

- A. Allowing network admins to use their preferred security monitoring tools.

- B. Ensuring that employees can only access resources from within the corporate campus.
- **C. Improving operational continuity by minimizing risks and attack surfaces.**
- D. Planning network security so that they can assume no breach will ever occur.

**Answer: C**

Explanation:

The correct answer is C because CISOs are primarily focused on reducing business risk, minimizing the attack surface, and ensuring operational continuity. Instead of assuming that breaches will never occur, modern security strategies such as Zero Trust and SASE aim to mitigate risks, contain breaches, and protect critical business operations to maintain availability and resilience.

Relevant extracts from official HPE Aruba Networking documentation:

\* "CISOs prioritize reducing the attack surface and ensuring operational resilience, recognizing that breaches are inevitable."

\* "Aruba Zero Trust Security minimizes risk by continuously authenticating and authorizing all users and devices, ensuring least-privilege access."

\* "By combining visibility, control, and automated enforcement, Aruba solutions help security leaders maintain business continuity while reducing exposure."

\* "Operational continuity and resilience are the top business outcomes CISOs seek, enabled by proactive risk minimization strategies." Why the other options are incorrect:

\* A Preferred tools may be useful, but tool choice is not the main business outcome for CISOs—it's about risk reduction and continuity.

\* B Restricting access to only the corporate campus is outdated in today's hybrid and remote-first environments.

\* D Assuming no breach will occur is unrealistic. Modern security models (Zero Trust, Assume Breach) accept that threats will happen and focus on resilience and minimization.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba ESP Zero Trust Security - Solution Overview

\* Aruba Security and Risk Mitigation - Technical White Paper

\* Aruba ClearPass and Client Insights - Product Guide

\* HPE Aruba Networking Business Outcomes for CISOs - Executive Brief

## NEW QUESTION # 26

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- A. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- **B. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.**
- C. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.
- D. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.

**Answer: B**

Explanation:

The correct answer is B because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

Relevant extracts from HPE Aruba Networking documentation:

\* "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."

\* "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."

\* "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:

\* B Location-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.

\* C While developer tools exist, GitHub scripts are not the defining feature of Aruba's differentiation in LBS.

\* D Aruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba Location Services and GPS-Enabled APs - Technical Overview

\* Aruba Central Deployment Guide - Indoor Location and Mapping

\* Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities

\* Aruba ESP Value Differentiators - Location-Based Services

### NEW QUESTION # 27

What is one way organizations can ensure their wireless network is always available?

- A. Use HPE Aruba Networking ClearPass Device Insight to proactively detect issues before they cause problems.
- B. Receive troubleshooting insights from HPE Aruba Networking ClearPass Policy Manager.
- C. Use HPE Aruba Networking Fabric Composer to create a resilient software fabric for the wireless network.
- **D. Use HPE Aruba Networking CX features to orchestrate software switch updates without causing downtime.**

**Answer: D**

Explanation:

The correct answer is B because Aruba CX switches include advanced features such as hitless upgrades (In-Service Software Upgrades, ISSU) and intelligent orchestration tools that allow software updates and changes to be performed without downtime. This ensures continuous availability for the wireless infrastructure, as access points rely on the wired underlay provided by CX switching. Keeping the wired foundation resilient is critical to ensuring the wireless network remains available at all times.

Relevant extracts from official HPE Aruba Networking documentation:

\* "Aruba CX switches deliver high availability with features like hitless software upgrades and live patching, ensuring nonstop operations."

\* "With Aruba CX automation and orchestration, IT teams can roll out software updates without service disruption, guaranteeing continuous connectivity for dependent wireless networks."

\* "The always-on architecture of Aruba CX ensures resiliency and maximizes uptime for enterprise wireless deployments."

\* "Continuous availability is achieved by eliminating planned downtime during upgrades, a key requirement for supporting critical wireless networks." Why the other options are incorrect:

\* A ClearPass Policy Manager provides secure access control and policy enforcement but does not ensure wireless network availability.

\* C ClearPass Device Insight focuses on device visibility and profiling, not proactive wireless availability assurance.

\* D Fabric Composer is designed for data center fabric automation, not wireless availability.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba CX Switches - High Availability and In-Service Software Upgrade (ISSU) Overview

\* Aruba ESP Always-On Infrastructure - Technical White Paper

\* Aruba CX Automation and Orchestration - Solution Brief

\* Aruba Campus and Branch Networking with Aruba CX - Deployment Guide

### NEW QUESTION # 28

What topic would uncover whether a customer could have a use case for HPE Aruba Networking Zero Trust Security?

- A. How IT needs to start focusing its security efforts on perimeter solutions, such as branch and data center firewalls.
- B. How much the decision maker understands about how wireless encryption works.
- C. How IT can improve the user experience for employees using their personal mobile devices.
- **D. How much visibility and control the customer has over users and IoT devices on the network.**

**Answer: D**

Explanation:

The correct answer is B because the foundation of Aruba's Zero Trust Security strategy is visibility, control, and continuous monitoring of all users and devices—including IoT—on the network. Aruba highlights that Zero Trust is not achieved simply with perimeter defenses but requires pervasive identity-based controls and segmentation inside the network.

Relevant extracts from official HPE Aruba Networking documentation:

\* "Zero Trust begins with full-spectrum visibility of all devices, users, and workloads connecting to the network to ensure nothing is trusted by default."

\* "With Aruba ClearPass Device Insight and Aruba Central Client Insights, organizations gain the visibility and control required to enforce least-privilege access policies for users and IoT devices."

\* "The inability to see and control unmanaged IoT devices represents a major security blind spot that Zero Trust frameworks directly address."

\* "Aruba's Zero Trust model applies identity-based access and dynamic segmentation to secure all connected endpoints, regardless of location or device type." Why the other options are incorrect:

\* A Wireless encryption knowledge is not a determining factor for Zero Trust adoption—it is too narrow and technical.

\* C Perimeter firewalls are legacy security strategies; Aruba stresses that Zero Trust must focus inside the network, not just at the perimeter.

\* D User experience on personal devices (BYOD) is relevant but does not directly uncover a Zero Trust use case. The primary driver is IoT and endpoint visibility with policy enforcement.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Zero Trust Security - Solution Overview
- \* Aruba ESP (Edge Services Platform) Security White Paper
- \* Aruba ClearPass Device Insight - Technical Guide
- \* Aruba Central Client Insights - Solution Brief

### NEW QUESTION # 29

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- B. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- C. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.
- D. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.

**Answer: D**

Explanation:

The correct answer is C because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application- and user- specific policies, shrinking the attack surface and preventing lateral movement.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
- \* "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
- \* "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
- \* "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
- \* A Scalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
- \* B Aruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
- \* D Lower cost is not the primary positioning; the value lies in enhanced security and reduced risk.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Zero Trust Network Access (ZTNA) - Solution Overview
- \* Aruba ESP Zero Trust Security - Technical White Paper
- \* Aruba SSE and ZTNA for Remote Workforce - Product Brief
- \* Aruba Security and Access Control - Deployment Guide

### NEW QUESTION # 30

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