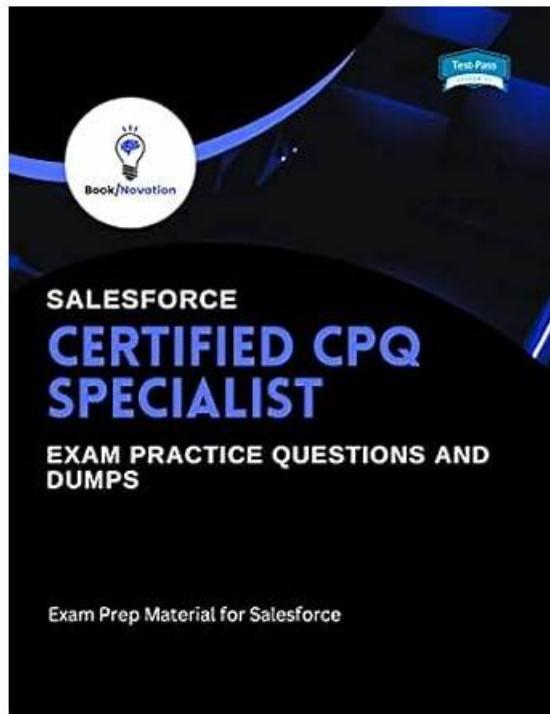


2026 CPQ-Specialist: Salesforce Certified CPQ Specialist Realistic Latest Dumps Book 100% Pass Quiz



P.S. Free 2026 Salesforce CPQ-Specialist dumps are available on Google Drive shared by PassTorrent:
https://drive.google.com/open?id=1px6YIT_kLodSeBzXnrC3dcZyZ-4QDFk7

It is hard to scrutinize the Salesforce Certified CPQ Specialist (CPQ-Specialist) exam, particularly assuring you have less time and the subjects are tremendous. You essentially have a baffled perspective toward it and some even consider not giving the Salesforce Certified CPQ Specialist exam since they can't concentrate exactly as expected. Salesforce CPQ-Specialist Exam they need time to cover each point and this is unimaginable considering how they are left with only a piece of a month to give the Salesforce CPQ-Specialist exam.

The PassTorrent offers valid, updated, and real Salesforce Certified CPQ Specialist CPQ-Specialist exam practice questions that perfectly and quickly prepare the CPQ-Specialist exam candidates. You can easily pass the challenging Salesforce Certified CPQ Specialist CPQ-Specialist Certification Exam. CPQ-Specialist exam practice test questions you will get everything that you need to learn, prepare and pass the valuable CPQ-Specialist certification with good scores.

[**>> Latest CPQ-Specialist Dumps Book <<**](#)

Reliable CPQ-Specialist exam dumps provide you wonderful study guide - PassTorrent

Successful people are those who never stop advancing. They are interested in new things and making efforts to achieve their goals. If you still have dreams and never give up, you just need our CPQ-Specialist actual test guide to broaden your horizons and enrich your experience you can enjoy the first-class after sales service. Whenever you have questions about our CPQ-Specialist Actual Test

guide, you will get satisfied answers from our online workers through email. We are responsible for all customers. All of our CPQ-Specialist question materials are going through strict inspection. The quality completely has no problem. The good chance will slip away if you still hesitate.

To become a Salesforce CPQ-Specialist Certified professional, candidates must have a good understanding of Salesforce CPQ features and functionality. They should also have hands-on experience in configuring and implementing Salesforce CPQ solutions. Candidates can prepare for the exam by attending training courses, reading study materials, and practicing with sample questions.

Salesforce Certified CPQ Specialist Sample Questions (Q139-Q144):

NEW QUESTION # 139

Universal Containers wants to ensure that information in custom fields provided on original Quote Lines should also appear on Quote Lines for the Renewal Quotes.

How should the Admin set up this data flow?

- A. Renewal Quote Line values are automatically mapped from original Quote Lines.
- B. A custom formula field should look up through the SBQQ__Source__c Quote Line lookup to the original Quote Line.
- C. A Price Rule should be created to pull the value from the original Quote Line and populate the Renewal Quote Line.
- D. A twin field should be created on both the Asset and Subscription objects to bring back to Renewal Quote Lines.

Answer: D

Explanation:

Requirement:

* Ensure that custom field data from original Quote Lines flows into Renewal Quote Lines.

Solution:

* Use twin fields on the Asset and Subscription objects to store and transfer data. Twin fields are automatically mapped during renewal processes, ensuring data flows seamlessly.

Why Other Options Are Incorrect:

- * A: A formula field cannot persist data on Renewal Quotes.
- * B: Automatic mapping does not apply to custom fields without twin fields.
- * C: A Price Rule is unnecessary when twin fields handle this data flow.

Salesforce CPQ Reference:

* Twin fields and their functionality are described in CPQ Subscription Management .

NEW QUESTION # 140

An admin is working on a Primary Quote attached to an Opportunity. The nice Book and Currency on the Quote and Opportunity match. However, only some of the Products from the Quote are being synced to the Opportunity, and error messages are displayed.

Which three reasons explain why these Products failed to create Opportunity Products?

Choose 3 answers

- A. Some Products were missing Price Book Entries.
- B. Exclude from Opportunity is checked on the Product record.
- C. Only Products with an Effective Quantity greater than or less than zero sync to the Opportunity.
- D. Validation Rules on the Opportunity Product silently fail.
- E. Only Products with a price greater than zero sync to the Opportunity.

Answer: B,C,D

Explanation:

Issue Analysis:

* Products not syncing to Opportunity Products is usually caused by specific CPQ conditions or rules.

Reasons for Failure:

- * B: Products with an Effective Quantity of zero are excluded from syncing.
- * C: Validation Rules on the Opportunity Product object may silently block the sync process if they are not met.
- * D: Products with a price of zero do not sync by default.

Why Other Options Are Incorrect:

- * A: Missing Price Book Entries prevent quoting entirely, not syncing issues.
- * E: The Exclude from Opportunity checkbox applies to the Product Option, not the syncing process.

Salesforce CPQ Reference:

* CPQ guidelines for syncing Quote Lines to Opportunity Products .

NEW QUESTION # 141

Which three CPQ pricing functionalities contribute to Regular Price during the price calculation sequence? Choose 3 answers

- A. Target Customer Amount
- B. Prorate Multiplier
- C. Discount Schedules
- D. Additional Discount Fields
- E. Contracted Price

Answer: C,D

NEW QUESTION # 142

Universal Containers has two products:

* C-STOR-L, which Is a Large Storage Container.

* C-LID-L, which is a Lid for a Large Storage Container.

These are Product Options within the same bundle. C-STOR-L is required before C-LID-L is selected in the bundle. The admin wants to create an Option Constraint.

Which field should C-LID-L be stored in to meet this requirement?

- A. Constrained Option
- B. Configured SKU
- C. Constraining Option
- D. Optional SKU

Answer: A

Explanation:

Requirement Overview:

* The C-LID-L product (Lid) should only be selectable if the C-STOR-L product (Container) is included in the bundle.

Key Configuration:

* The Constrained Option field identifies the dependent option in an Option Constraint.

* In this case, C-LID-L is the constrained option.

Steps to Configure:

* Navigate to the Option Constraint record.

* Set C-LID-L as the Constrained Option.

* Set C-STOR-L as the Constraining Option.

Validation:

* Add the bundle to a Quote and verify that C-LID-L is only available when C-STOR-L is selected.

NEW QUESTION # 143

A sales user generated a Renewal Opportunity with Opportunity Products by using the Renewal Forecast checkbox on the Contract. Near the end of the Contract, the sales user navigates to the Renewal Opportunity and uses the New button from the Quotes Related List. The sales user notices the Renewal Quote is missing some of the renewable Products. Preserve Bundle Structure on the Contract is set to True.

What are two ways a sales user should generate an accurate Renewal Quote? (Choose two.)

- A. Create Renewal Quotes using the Renew Contracts button from the Account's Contract Related List.
- B. Create Renewal Quotes using the Renewal Quoted checkbox on the Contract.
- C. Clone the original Quote and update Quote Type to Renewal.
- D. Clone the original Opportunity using the Clone with Products button and use the New Quote button in the Quote related list.

Answer: A,D

NEW QUESTION # 144

Pass rate is 98.65% for CPQ-Specialist exam cram, and we can help you pass the exam just one time. CPQ-Specialist training materials cover most of knowledge points for the exam, and you can have a good command of these knowledge points through practicing, and you can also improve your professional ability in the process of learning. In addition, CPQ-Specialist Exam Dumps have free demo for you to have a try, so that you can know what the complete version is like. We offer you free update for one year, and the update version will be sent to your mail automatically.

CPQ-Specialist Exam Questions: <https://www.passtorrent.com/CPQ-Specialist-latest-torrent.html>

BTW, DOWNLOAD part of PassTorrent CPQ-Specialist dumps from Cloud Storage: https://drive.google.com/open?id=1px6YIT_kLodSeBzXnrC3dcZyZ-4QDfK7