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Salesforce Education-Cloud-Consultant Exam is a challenging but highly rewarding certification that demonstrates your expertise in implementing Education Cloud solutions. By preparing thoroughly and passing the exam, you can enhance your career prospects and contribute to the success of educational institutions using Salesforce.

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To be eligible for the Salesforce Education-Cloud-Consultant Certification Exam, candidates must have a minimum of six months of experience working with Salesforce Education Cloud. They should also have a solid understanding of Salesforce administration, as well as experience in designing, configuring, and implementing Salesforce solutions. Candidates can prepare for the exam by taking the official Salesforce Education Cloud Consultant training course, which covers topics such as student management, program management, and admissions management.

## Salesforce Certified Education Cloud Consultant Exam Sample Questions (Q166-Q171):

### NEW QUESTION # 166

A college plans to implement Student Success Hub and wants to configure Pathways to support students in their academic journey. What should be considered when implementing Pathways?

- A. Pathways uses Program Plan and Plan Requirement records.
- B. There are only two levels of Program Plan requirements in Pathways.
- C. There is a limit to the number of Plan Requirement records.

**Answer: A**

Explanation:

Explanation

The college should consider that Pathways uses Program Plan and Plan Requirement records when implementing Pathways to support students in their academic journey. Pathways is a feature in Student Success Hub that allows users to create and manage personalized learning plans for students based on their goals and interests. Pathways uses Program Plan and Plan Requirement records to define the structure and requirements of a learning plan, such as courses, credits, or milestones. The college should consider that Pathways uses Program Plan and Plan Requirement records when implementing Pathways to support students in their academic journey by configuring and customizing these records to match their academic programs and policies. There is a limit to the number of Plan Requirement records or there are only two levels of Program Plan requirements in Pathways are not things that the college should consider when implementing Pathways to support students in their academic journey. References:

<https://www.salesforce.org/products/student-success-hub/overview/>

<https://powerofus.force.com/s/article/SSHUB-Pathways>

### NEW QUESTION # 167

A university is interested in using Student Success Hub and a calendar integration tool to sync student appointments with the faculty advisors' Google accounts.

What should the consultant recommend?

- A. Salesforce Scheduler
- B. Einstein Activity Capture
- C. A third-party app

**Answer: C**

Explanation:

A third-party app is the best option for syncing student appointments with the faculty advisors' Google accounts. Student Success Hub does not have a native calendar integration tool that can sync with Google Calendar<sup>5</sup>. Salesforce Scheduler is a tool that allows customers to schedule appointments with service providers, but it does not integrate with Google Calendar either<sup>6</sup>. Einstein Activity Capture is a tool that syncs emails and events between Salesforce and Gmail or Microsoft Exchange, but it does not work with Student Success Hub appointments<sup>7</sup>. Therefore, a third-party app that can connect Student Success Hub and Google Calendar is the most suitable solution. Reference:

<sup>5</sup>: Manage Calendar Sync (Support Staff) - Salesforce<sup>8</sup>

<sup>6</sup>: Salesforce Scheduler Implementation Guide - Salesforce<sup>9</sup>

<sup>7</sup>: Einstein Activity Capture Implementation Guide - Salesforce

### NEW QUESTION # 168

A university's strategic goal is to improve its MBA program rankings. A data point that influences the MBA program ranking is acceptance percentage. The school has asked a consultant to help it reach the goal, and increase prospective student engagement across multiple channels.

What should the consultant recommend?

- A. Implement Marketing Cloud to manage recruitment campaigns.
- **B. Use Education Cloud to replicate the current systems and processes.**
- C. Implement Pardot Lead Scoring to find well qualified students.
- D. Leverage Advisor Link to advise them on the application yield.

**Answer: B**

### NEW QUESTION # 169

A university plans to use Salesforce to manage its recruitment and admissions process. A prospective student goes through four maturation stages: Suspects, Prospects, Applicants, and Matriculated. IDs are assigned by the Student Information System (SIS) at the Applicant stage.

Salesforce is the system of record in which two stages?

Choose 2 answers

- A. Matriculated
- B. Applicant
- **C. Suspect**
- **D. Prospect**

**Answer: C,D**

Explanation:

Explanation

Salesforce is the system of record in the Suspect and Prospect stages of the recruitment and admissions process for the university. A system of record is a system that serves as the authoritative source of data for a given entity or process. Salesforce is the system of record in the Suspect and Prospect stages, because it stores and manages information about potential students who have expressed interest or have been identified as targets by the university, such as name, email, phone, or program of interest. The Student Information System (SIS) is the system of record in the Applicant and Matriculated stages of the recruitment and admissions process for the university. The SIS is a system that stores and manages information about students who have applied or enrolled at the university, such as ID, transcripts, test scores, or financial aid. References:

[https://www.salesforce.org/wp-content/uploads/2019/03/Education\\_Cloud\\_COE\\_Guide.pdf](https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_COE_Guide.pdf)

[https://trailhead.salesforce.com/en/content/learn/modules/highered\\_admissions](https://trailhead.salesforce.com/en/content/learn/modules/highered_admissions)

### NEW QUESTION # 170

International Programs wants to track the emergency contacts for students who are studying abroad.

Which functionality should a consultant implement to meet this requirement?

- A. Relationships
- B. Affiliations
- C. Household Accounts
- **D. Success Teams**

**Answer: D**

### NEW QUESTION # 171

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