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HPE GreenLake Solutions Sample Questions (Q95-Q100):

NEW QUESTION # 95
A retail company requires dynamic scalability and flexible payment options. What tool should the partner use to build a business case?
Response:

- A. HPE Nimble Dashboard
- B. HPE Mapbook
- C. VMware NSX Manager
- D. HPE InfoSight

Answer: B

NEW QUESTION # 96
What does the FAST process focus on during the GreenLake proposal stage?
Response:

- A. Aligning HPE services with the customer's desired outcomes
- B. Limiting GreenLake solutions to on-premises infrastructure
- C. Avoiding scalability discussions during the proposal
- D. Automating deployment of pre-configured workloads

Answer: A

NEW QUESTION # 97
What post-sales practices improve GreenLake delivery?
(Select two.)
Response:

- A. Standardizing configurations across customers
- B. Monitoring performance against customer goals
- C. Providing ongoing support
- D. Avoiding future scalability discussions

Answer: B,C

NEW QUESTION # 98
A partner is designing a GreenLake solution for a customer with fluctuating workload demands. What sizing approach should they prioritize?
Response:

- A. Dynamic capacity planning
- B. Fixed resource allocation
- C. Pre-configured static sizing
- D. Manual resource adjustments

Answer: A

NEW QUESTION # 99
What makes the HPE GreenLake sales process unique?
(Select two.)

Response:

- A. Limitation to on-premises deployments only
- B. Collaboration between HPE, partners, and HPEFS
- C. Customization of solutions based on customer needs
- D. Static pricing models for all customers

Answer: B,C

NEW QUESTION # 100

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