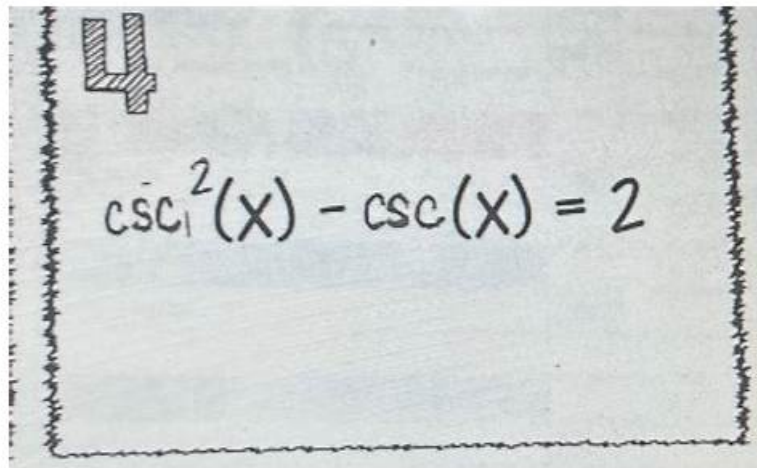


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## CSI CSC2 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Investment Analysis: This section of the exam measures the skills of a Research Analyst and covers both fundamental and technical analysis methods, including macroeconomic, industry and company analysis techniques, financial statement interpretation, ratio analysis, and security valuation approaches.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Analysis of Managed and Structured Products: This section of the exam measures the skills of an Investment Products Specialist and covers mutual funds, exchange-traded funds, alternative investments, structured products, and other managed products including their structures, regulations, features, risks, strategies, performance measurement, and tax implications within the Canadian investment landscape.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>The Economy: This section of the exam measures the skills of an Economic Analyst and covers fundamental economic concepts including microeconomics and macroeconomics, economic growth measurement, business cycles, labor markets, interest rates, inflation, international trade, and both fiscal and monetary policy with emphasis on the Bank of Canada's role and government policy challenges.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Investment Products: This section of the exam measures the skills of an Investment Products Analyst and covers fixed-income securities features, pricing, and trading; equity securities including common and preferred shares; derivatives including options, forwards, futures, rights and warrants; and the characteristics and uses of all these investment instruments in Canadian markets.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>Additional Topics: This section of the exam measures the skills of a Wealth Management Professional and covers Canadian taxation systems, tax-advantaged accounts, fee-based account structures, retail client financial planning and estate planning, institutional client management, and ethical standards for financial advisors serving both individual and institutional clients.</li></ul>

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### CSI Canadian Securities Course Exam2 Sample Questions (Q50-Q55):

#### NEW QUESTION # 50

What is unique to responsible investment?

- A. It is unavailable with certain asset classes like segregated funds
- B. ESG factors are standardized across the investment industry.
- C. It bases investment decisions exclusively on environmental factors.
- **D. A combination of a values and valuation-based approach to investing**

**Answer: D**

Explanation:

Responsible investing (RI) incorporates environmental, social, and governance (ESG) factors into investment decisions. This approach combines values-based investing (aligning investments with personal or institutional ethics) and valuation-based investing (analyzing ESG factors to assess potential risks and returns).

\* A. It is unavailable with certain asset classes like segregated funds: RI is increasingly available across various asset classes, including segregated funds.

\* B. ESG factors are standardized across the investment industry: ESG standards vary and are not uniformly applied.

\* D. It bases investment decisions exclusively on environmental factors: RI considers environmental, social, and governance factors, not just environmental concerns.

Reference: CSC Volume 1, Chapter 8, "Responsible Investment - ESG Factors" explains the dual focus of RI on values and valuation.

#### NEW QUESTION # 51

What is a key feature of index-linked GICs?

- A. They are currently regulated by National Instrument 81-102.
- B. Redemptions can occur annually on the annual anniversary date.
- **C. They are insured by the CDIC**
- D. The guarantee a positive return regardless of market direction.

**Answer: C**

Explanation:

Key Features of Index-Linked GICs:

\* What Are Index-Linked GICs? Index-Linked Guaranteed Investment Certificates (GICs) are fixed-term investments where returns are tied to the performance of a specific index (e.g., S&P/TSX). They offer principal protection but do not guarantee a fixed return.

\* Key Feature: CDIC Insurance A notable feature of index-linked GICs is that they are insured by the Canada Deposit Insurance Corporation (CDIC) up to the applicable limits, as they qualify as GICs under CDIC guidelines. This ensures the safety of the investor's principal.

Explanation of Each Option:

\* Option A (They are currently regulated by National Instrument 81-102):

\* Incorrect. Index-linked GICs are not regulated under National Instrument 81-102, which governs mutual funds and other securities, not GICs.

\* Option B (Redemptions can occur annually on the annual anniversary date):

\* Incorrect. Index-linked GICs are typically non-redeemable before maturity unless specifically structured otherwise. Most index-linked GICs require investors to hold the investment until the end of the term.

\* Option C (They guarantee a positive return regardless of market direction):

\* Incorrect. While index-linked GICs guarantee the return of principal, they do not guarantee a positive return. If the linked index performs poorly, the return could be zero.

\* Option D (They are insured by the CDIC):

\* Correct. Index-linked GICs are covered by CDIC insurance up to its coverage limits, providing investors with principal protection even in the event of issuer default.

References to Canadian Securities Course Exam 2 Study Materials:

\* Volume 2, Chapter 23 - Market-Linked Guaranteed Investment Certificates

\* Discusses the structure, features, and benefits of index-linked GICs, including CDIC coverage.

\* Volume 2, Chapter 17 - Overview of Managed Products

\* Provides context on how GICs compare to other managed products.

### NEW QUESTION # 52

The XYZL mutual fund distributes realized capital gains of \$1.50. What is the effect of this distribution?

- A. Each investor will have to report taxable income of \$1.50 per share.
- B. The mutual fund will have to declare taxable income of \$0.75 per share.
- C. Investors will reduce the adjusted cost base of their holdings in the fund.
- D. The net asset value per share will drop \$1.50 as a result of the distribution.

Answer: A

### NEW QUESTION # 53

What bond should an advisor recommend to someone who wants to hold bonds and maximize potential capital gains when interest rates are expected to fall?

- A. A short-term bond with a low coupon.
- B. A long-term bond with a high coupon.
- C. A long-term bond with a low coupon.
- D. A short-term bond with a high coupon.

Answer: C

Explanation:

Along-term bond with a low coupon will maximize capital gains when interest rates fall. Here's why:

\* Long-term bonds are more sensitive to interest rate changes due to their longer duration, which amplifies the price movement.

\* Low coupon bonds are more affected by changes in interest rates compared to high coupon bonds because more of their value comes from the principal repayment rather than periodic interest payments.

Other options:

\* Short-term bonds: Have lower duration and less sensitivity to interest rate changes, so they do not maximize capital gains.

\* High coupon bonds: Are less sensitive to interest rate changes because of their higher periodic cash flows.

References:

\* Volume 1, Chapter 7: Fixed-Income Securities: Pricing and Trading, section on "Impact of Maturity and Coupon on Bond Prices" explains the relationship between interest rate changes, bond duration, and price sensitivity.

### NEW QUESTION # 54

An advisor is explaining the benefits of labour-sponsored funds (LSVCC) to some of his clients.

With which client should the advisor have this discussion?

Client 1	The client is in their prime earning years. They are looking to add risk in their portfolio and is comfortable with investments with prolonged lockup periods. Tax benefits in the form of federal tax credits would certainly be a plus.
Client 2	The client is in their early earning years. While there's an appetite for more risk, the client cares a great deal about liquidity.
Client 3	The client is seeking investments that can provide offsetting tax credits for their income. The client is generally willing to take on risk and is willing to tolerate lower liquidity. The client is insistent that the tax credits can be carried forward.
Client 4	The client has a fairly stable income, but has indicated a willingness to add risk to their portfolio. While tolerant of lower liquidity, the client is particularly sensitive to high fees.

- A. Client 4
- **B. Client 1**
- C. Client 2
- D. Client 3

**Answer: B**

Explanation:

Labour Sponsored Venture Capital Corporations (LSVCCs), or labour-sponsored funds, are high-risk investments designed to stimulate job creation and economic growth. They provide tax benefits in the form of federal and, in some cases, provincial tax credits, making them attractive to investors in higher income brackets who are comfortable with the following:

- \* Increased portfolio risk
- \* Reduced liquidity due to long lockup periods
- \* High potential tax incentives

Analysis of Clients:

- \* Client 1:
  - \* In their prime earning years and comfortable with higher risk and long lockup periods.
  - \* Interested in tax benefits in the form of federal tax credits.
  - \* Matches the profile of an ideal candidate for LSVCCs.
- \* Client 2:
  - \* In early earning years and prioritizes liquidity over other factors.
  - \* LSVCCs are unsuitable due to their lack of liquidity (e.g., lockup periods).
- \* Incorrect
- \* Client 3:
  - \* Focused on investments with offsetting tax credits but insists on tax credits being carried forward.
  - \* LSVCC tax credits cannot typically be carried forward, making them unsuitable.
- \* Incorrect
- \* Client 4:
  - \* Stable income but sensitive to high fees.
  - \* LSVCCs generally have high management fees, making them unsuitable.
- \* Incorrect

References to Canadian Securities Course Exam 2 Study Materials:

- \* Volume 2, Chapter 22 - Labour Sponsored Venture Capital Corporations
- \* Discusses LSVCCs, their tax advantages, high-risk nature, and reduced liquidity.
- \* Volume 2, Chapter 24 - Canadian Taxation
- \* Explains federal and provincial tax credits applicable to LSVCCs and their suitability for higher- income clients.

## NEW QUESTION # 55

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