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[2024] New Consumer-Goods-Cloud-Accredited-Professional exam Free Sample Questions to Practice [Q30-Q52]

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q47-Q52):

NEW QUESTION # 47
Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Planogram Metrics
- B. Object Metrics

- C. Shelf Metrics
- D. Goods Metrics
- E. Model Metrics

Answer: C,E

Explanation:
Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.
QUES

NEW QUESTION # 48
Which statement is true about action plan templates?

- A. Action plan templates can have multiple orders and delivery tasks
- B. Action plan templates are not extensible through Apex
- C. Action plan templates are ready to use after saving
- D. Action plan templates can have multiple planogram, inventory and promotion checks

Answer: D

Explanation:
Action plan templates can have multiple planogram, inventory and promotion checks, which are predefined tasks that can be assigned to field reps to perform during their store visits. These tasks help to ensure compliance and optimize product placement and availability. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 26-27.

NEW QUESTION # 49
Universal Containers (UC) is rolling out a new offer, which must be fulfilled using Industries Order Management. During fulfillment, the orchestration must integrate with the provisioning system, which accepts a different payload for activation and deactivation of the service.
What is the recommended approach for designing the orchestration while minimizing unnecessary configurations?

- A. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with the Deactivation Orchestration item. Configure one scenario to map Activation to Add action and Deactivation to Disconnect action.
- B. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with Deactivation Orchestration item. Configure scenarios to map Activation to Add action and Deactivation to Delete action.
- C. Create two Orchestration Plan Definitions, one having the Activation Orchestration item and the other with Deactivation Orchestration item. Set conditions on Orchestration items based on product action.
- D. Create one Orchestration Plan Definition with two Orchestration item definitions having mutually exclusive conditions on the product action. Configure Scenario to include both Add and Disconnect actions.

Answer: D

Explanation:
Salesforce best practice for Order Management is:
▶ Use a single Orchestration Plan Definition when the overall fulfillment flow is the same, but
▶ Use conditional Orchestration Items to handle differences (e.g., activation vs. deactivation).
In this case, the provisioning system needs different payloads for activation and deactivation, but the product is the same. Designing two separate orchestration plan definitions creates duplication, maintenance overhead, and inconsistent lifecycle behavior.
Instead:
Use one Orchestration Plan Definition.
Include two Orchestration Item Definitions, one for Activation and one for Deactivation.
Apply mutually exclusive conditions using Product Action = Add (activation) or Disconnect (deactivation).
Map both actions in one Scenario.
This achieves minimal configuration and full flexibility.

NEW QUESTION # 50

Northern Trail Outfitters(NTO) places a high value on understanding how their end capes are performing. What should be recommended to NTO to ensure they can capture this data?

- A. Make In-Store Locations as a record page on the In-Store Location Object to capture the KPIs
- B. Make In-Store locations as a record type on the Retail Store Object to capture the KPIs
- C. Make a Custom object for In-Store location on the Retail Store Object to capture KPIs
- D. Make a separate set of KPIs specifically for capturing the endcap In-Store Location

Answer: D

Explanation:
Creating a distinct set of KPIs for endcap locations allows NTO to specifically track and analyze the performance of these areas, providing targeted insights.

NEW QUESTION # 51

Which object is connected to Action Plan?

- A. Retail Store
- B. Assessment Task
- C. Visit
- D. Action Plan Template item

Answer: C

Explanation:
An action plan is connected to a visit, which represents a scheduled or unscheduled interaction between a field rep and a retail store. A visit can have one or more action plans associated with it, depending on the tasks that need to be completed during the visit.
Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 25.

NEW QUESTION # 52

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