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WGU VPC2Data-Driven Decision MakingC207 Sample Questions (Q89-Q94):

NEW QUESTION # 89

The daily sales from a salon are normally distributed with a mean of \$1,500 and a standard deviation of \$250.

The salon owner notices that sales were \$750 on a particular day.

Why should the owner be concerned about sales based on this scenario?

- A. Sales of \$750 are two standard deviations of the mean.
- B. Sales of \$750 are outside three standard deviations of the mean.

- C. Sales of \$750 are within two standard deviations of the mean.
- D. Sales of \$750 are within three standard deviations of the mean.

Answer: B

Explanation:

In a normal distribution, most observations fall within three standard deviations of the mean. This principle is central to data-driven decision making and statistical process control. Values outside this range are considered highly unusual and may indicate an underlying problem.

Here, the mean is \$1,500 and the standard deviation is \$250. Three standard deviations below the mean equals \$750 ($\$1,500 - 3 \times \250). Sales of exactly \$750 fall at the extreme lower boundary, indicating an unusually low sales day.

Such an outcome signals a potential anomaly that warrants investigation, such as operational issues, staffing shortages, or external disruptions. Values this far from the mean occur very infrequently in normal conditions.

Therefore, the owner should be concerned because sales of \$750 are outside the typical operating range, making option C the correct answer.

NEW QUESTION # 90

A professional services firm is undergoing a business process improvement exercise to improve productivity, staff morale, and client satisfaction while also thinking about the overall long-term financial performance of the company.

Which performance tool would best meet this firm's objectives?

- A. Results-based management
- **B. Balanced scorecard**
- C. KPI dashboard
- D. Net promoter score

Answer: B

Explanation:

The balanced scorecard is the most appropriate performance tool for this scenario because it integrates financial and nonfinancial performance measures into a single framework. In data-driven decision making, the balanced scorecard supports a holistic view of organizational performance.

The firm's objectives include productivity (internal processes), staff morale (learning and growth), client satisfaction (customer perspective), and long-term financial performance (financial perspective). The balanced scorecard explicitly incorporates all these dimensions, ensuring alignment between strategic goals and operational execution.

Net promoter score focuses only on customer loyalty, results-based management emphasizes outcomes but lacks multi-perspective integration, and KPI dashboards may display metrics but do not inherently provide strategic balance.

Therefore, the correct answer is C, balanced scorecard.

NEW QUESTION # 91

A boutique specializing in gifts reviews its sales data over the last year. It observes a slow decline in revenue in the first quarter, a growth in revenue in the second quarter, a slight decline in revenue in the third quarter, and a rapid increase in revenue in the fourth quarter.

Which data pattern type can the sales data be assessed against?

- A. Cyclicity
- B. Irregularity
- **C. Seasonality**
- D. Random variation

Answer: C

Explanation:

Seasonality refers to predictable patterns in data that repeat at regular intervals, such as quarters or months, due to seasonal factors. In data-driven decision making, identifying seasonal patterns helps organizations forecast demand and plan operations.

The boutique's revenue shows distinct quarterly patterns: declines and increases that align with different times of the year. The sharp increase in the fourth quarter is especially indicative of seasonal effects, such as holiday shopping.

Random variation and irregularity describe unpredictable fluctuations, while cyclicity refers to long-term economic cycles rather than recurring annual patterns. Therefore, the correct answer is C, seasonality.

NEW QUESTION # 92

How should Ishikawa's seven basic tools of quality be used?
Choose 2 answers.

- A. The tools can be used in combination with each other.
- B. The tools should be used only by high-level managers and not by average workers.
- C. The output from one tool can be used as another tool's input.
- D. The tools make trends easy to recognize within only one graph.

Answer: A,C

Explanation:

Ishikawa's seven basic tools of quality are designed to support practical problem-solving and continuous improvement across all levels of an organization. These tools are most effective when used in combination and when the output from one tool serves as the input for another. For example, a check sheet can be used to collect defect data, which can then be summarized in a Pareto chart, and the findings may later be explored further with a cause-and-effect diagram. This interconnected use is one of the reasons the tools are so widely valued in quality management. The statement that the tools should only be used by high-level managers is incorrect because one of their strengths is accessibility; they are intended to be understandable and usable by ordinary workers as well as supervisors and analysts. The statement about recognizing trends within only one graph is also too restrictive and does not describe the broader practical use of the tools. Therefore, the correct answers are that the output from one tool can become another tool's input and that the tools can be used together.

NEW QUESTION # 93

Which step in the plan-do-check-act cycle is described as analyzing the results of an experiment and deciding whether those results can be improved?

- A. Plan
- B. Act
- C. Do
- D. Check

Answer: D

Explanation:

The Check phase of the Plan-Do-Check-Act (PDCA) cycle involves evaluating outcomes and analyzing results. In data-driven decision making, this step compares actual performance against expected results to determine whether objectives were met. During the Check phase, organizations review data, assess variation, and identify opportunities for improvement. Planning defines objectives, Doing implements changes, and Acting standardizes or adjusts processes based on evaluation. Therefore, the correct answer is A, Check.

NEW QUESTION # 94

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