

Consumer-Goods-Cloud-Accredited-Professional New Study Questions - Online Consumer-Goods-Cloud-Accredited-Professional Training Materials

CONSUMER GOODS CLOUD
ACCREDITED PROFESSIONAL



EXAM GUIDE

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Exam Content covers up to: Summer '21 Release

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Salesforce Consumer Goods Cloud Accredited Professional certification is a valuable credential for professionals in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has the knowledge and skills to use the Consumer Goods Cloud to improve their organization's sales and distribution processes. It also indicates that the individual is up-to-date with industry trends and regulatory requirements. If you're a professional in the consumer goods industry, getting certified as a Salesforce Consumer Goods Cloud Accredited Professional can help you advance your career and stay competitive in the job market.

The Salesforce Consumer Goods Cloud Accredited Professional certification exam covers various topics related to consumer goods, such as account and contact management, order management, pricing, promotions, and trade promotions. It also covers topics related to Salesforce's Consumer Goods Cloud, such as data modeling, data management, and reporting. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the candidate's knowledge of Salesforce's best practices and its applications to the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional Certification Exam is a multiple-choice exam that lasts for 90 minutes. Consumer-Goods-Cloud-Accredited-Professional exam consists of 60 questions, and to pass the exam, the candidate must score 65% or higher. Consumer-Goods-Cloud-Accredited-Professional exam can be taken online, and the candidate must have a

Salesforce account to register for the exam.

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Consumer-Goods-Cloud-Accredited-Professional practice software creates an atmosphere just like a real Salesforce exam thus developing your confidence and leaving no space for any surprises that make you anxious on the day of the exam. Moreover, the software is developed by ExamcollectionPass in a way that is simple to use and helps you perform better at the Salesforce Consumer Goods Cloud Accredited Professional exam. But in case you face any problem in accessing the Salesforce Consumer-Goods-Cloud-Accredited-Professional exam questions while preparing for the Salesforce Consumer Goods Cloud Accredited Professional exam, there is a product support team at ExamcollectionPass to help you with it. You get guaranteed money back – if despite proper preparation using the Salesforce Consumer-Goods-Cloud-Accredited-Professional by ExamcollectionPass you are unable to pass the exam. Grab the opportunity to learn, pass the Salesforce Consumer Goods Cloud Accredited Professional exam, and grow your career. By taking Salesforce certification you can even improve your potential earning power and build a better professional network.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q10-Q15):

NEW QUESTION # 10

Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- **A. Model Metrics**
- **B. Shelf Metrics**
- C. Goods Metrics
- D. Planogram Metrics
- E. Object Metrics

Answer: A,B

Explanation:

Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

NEW QUESTION # 11

How can an Account Manager visualize store visits in their territory for the day by their current status?

- **A. By creating a map layer using visits as the base object and color code the markers by status**
- B. By creating a Map Layer using retail store search filters by status and color code the markers by status
- C. By creating a map layer using retail store as the base object and represent the markers by shape
- D. By creating a map layer using accounts as a base object and color code the markers by status

Answer: A

NEW QUESTION # 12

Which step is required to link an Action Plan to a Visit record?

- A. Activate the Action Plan.
- B. Create an Action Plan based on the template where the template owners are the Sales Reps.
- C. Activate the Visit to generate Action Plan Tasks.
- **D. Create an Action Plan Template by specifying Visit as the target object and publish it.**

Answer: D

Explanation:

To link an Action Plan to a Visit record, the first step is to create an Action Plan Template by specifying 'Visit' as the target object and publish it. An Action Plan Template is a template that defines the tasks and steps for an action plan. An action plan is a set of tasks that need to be completed for a specific purpose or goal. A visit is an object that represents a scheduled or unscheduled interaction between a field rep and a retail store. By specifying Visit as the target object, the Action Plan Template can be linked to any visit record that matches the criteria defined in the template. By publishing the template, the Action Plan Template becomes available for use. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 25.

NEW QUESTION # 13

For an Enterprise Sales Management quoting journey for fixed-line products for an enterprise customer, United Telecom needs to have a feasibility check for the requested product for desired locations.

Which of the following features can meet the requirement?

- A. Product Availability Rules
- B. Product Eligibility Rules
- C. Location Based Serviceability
- **D. Location Based Feasibility**

Answer: D

Explanation:

Enterprise Sales Management (ESM) for B2B telecom includes Location-Based Feasibility (LBF), which checks whether a product (e.g., fiber, Ethernet access, MPLS, DIA) is technically feasible at a given customer location or site. This is a standard requirement in enterprise fixed-line quoting.

LBF provides:

Real-time or batch feasibility lookup

Integration with GIS, network inventory, or legacy feasibility engines

Support for multi-site enterprise quoting

Feasibility responses (yes/no/conditional)

Auto-blocking non-feasible service requests

Location-Based Serviceability (A) is used in B2C broadband/mass-market sales, not complex enterprise quoting. Product Availability (C) and Eligibility Rules (D) control catalog eligibility, pricing, or contract conditions, not technical feasibility.

NEW QUESTION # 14

Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- **A. Model Metrics**
- **B. Shelf Metrics**
- C. Goods Metrics
- D. Planogram Metrics
- E. Object Metrics

Answer: A,B

Explanation:

Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

QUES

NEW QUESTION # 15

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