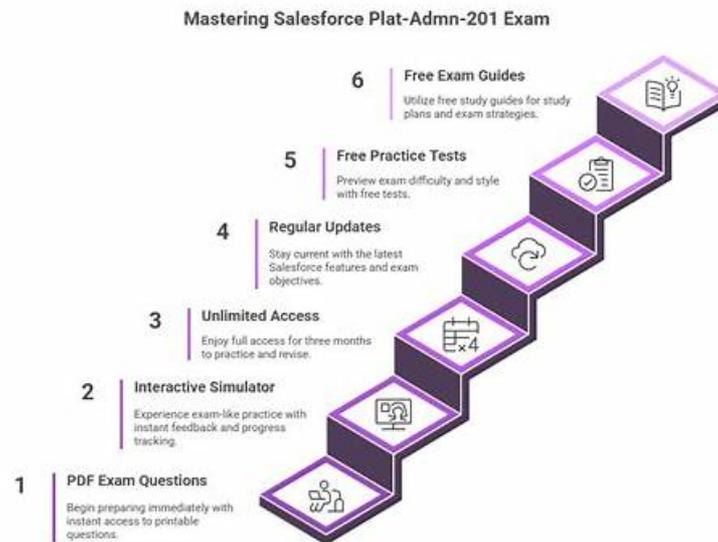


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Salesforce Certified Platform App Builder Sample Questions (Q75-Q80):

NEW QUESTION # 75

Universal Containers wants to create a report to show job applications with or without resumes. What considerations should the app builder be aware of when creating the custom report type?

- A. Once the report type has been deployed it is unable to be deleted.
- B. An app builder is unable to create custom report types for objects they do not have permissions for.
- **C. A primary object selection is locked once the custom report type has been saved.**
- D. When a custom or external object is deleted the report type and reports remain but cause an error when the report is run.

Answer: C

Explanation:

The primary object selection is locked once the custom report type has been saved. This means that the app builder cannot change the primary object later. The other options are not true.

NEW QUESTION # 76

Universal Containers asked the app builder to ensure when an account type changes to 'Past-Customer' the contacts directly related to that account get an updated status of 'Re-Market'.

Which automation should the app builder use to accomplish this task?

- A. Validation rule
- **B. Record triggered flow**
- C. Screen flow
- D. Lightning component

Answer: B

Explanation:

For automatically updating contact statuses when an account type changes:

D. Record triggered flow. This type of automation can monitor changes in account types and accordingly update related records, such as contacts.

Steps to implement:

Navigate to Setup → Flows.

Create a new Flow and choose the record-triggered flow type.

Configure the flow to trigger when the Account record is updated to 'Past-Customer'.

Add an Update Records element to modify all related contacts, setting their status to 'Re-Market'.

Activate the flow.

This automation ensures that contact statuses are updated in real-time when their related account's type changes, maintaining data consistency and relevancy.

For more on record-triggered flows, check out Salesforce's Record-Triggered Flows documentation.

NEW QUESTION # 77

At Ursa Major Solar, there is a single Lightning record page for the Celestial Bodies custom object; however, there is a Lightning component the app builder wants to restrict to mobile app users.

Which feature on the Lightning app builder should be utilized?

- A. Related list quick links
- B. Chatter feed
- C. Highlights panel
- **D. Component visibility filter**

Answer: D

Explanation:

Component visibility filter is the feature on the Lightning app builder that should be utilized to restrict a Lightning component to mobile app users. According to the Salesforce documentation, "Use component visibility filters to show or hide components on a record page based on field values or user profile." Chatter feed, highlights panel, and related list quick links are not features for controlling component visibility, but standard components that can be added to a record page.

NEW QUESTION # 78

DreamHouse Realty wants to track how many lifts are being installed into customer garages. The To Be Installed custom checkbox field on the custom Lift object should be checked and an external system should be notified via an outbound message the next day when a lift is sold.

What automation tool should be used to complete this task?

- A. Process Builder
- **B. Flow**

- C. Workflow
- D. Approval process

Answer: B

Explanation:

As of the Winter '24 release, Salesforce introduced the ability to send outbound messages directly from Flow. This makes Flow the best choice for automating the notification to an external system when a lift is sold, fulfilling the need for both checking the custom To Be Installed checkbox and sending the notification the next day.

Flow: With this new functionality, Flow is now the most versatile automation tool for this use case. You can:

Create a scheduled path that triggers the next day after the lift is sold (e.g., when a record meets the criteria such as the checkbox being checked).

Send the outbound message to notify the external system about the lift installation.

Perform all of this declaratively, replacing the need for Workflow, which previously was the go-to for outbound messages.

Why not Workflow anymore? Although Workflow still supports outbound messages, Flow is the preferred tool now, as Salesforce is deprecating Workflow rules and Process Builder in favor of Flow. Flow also allows for more complex logic and actions, providing flexibility in future-proofing automation.

Winter '24 Flow Outbound Message

NEW QUESTION # 79

Sales Managers want to be automatically notified any time there is a change to an Opportunity Close Date and want these changes to be tracked on the Opportunity.

Which two configurations should an app builder recommend?

- A. Use a record-triggered flow on Opportunity and a Chatter post action.
- B. Enable Feed Tracking on Opportunities.
- C. Activate Historical Trending for Opportunities.
- D. Create an Opportunity outbound message.

Answer: A,B

Explanation:

A (Feed Tracking) allows Salesforce to automatically post updates to the Opportunity feed when certain fields (like Close Date) change. Exact Extract: "Feed tracking lets users see updates to records they follow. When feed tracking is enabled on an object, field changes appear in the feed." - Salesforce Help | Feed Tracking Overview C (Record-Triggered Flow + Chatter Post) allows real-time automated notifications to specific users (e.g., Sales Managers) when the Close Date changes. Exact Extract: "You can automate notifications by creating a record-triggered flow that posts to Chatter or sends notifications when specified conditions are met." - Salesforce Help | Flow Builder Notifications Why not B: Outbound messages are used for system-to-system communication, not internal notifications.

Why not D: Historical Trending is for reporting over time, not notifications or tracking.

Reference:

Salesforce Help | Feed Tracking Overview

Salesforce Help | Flow Builder Notifications

Salesforce Platform App Builder Exam Guide | Business Logic and Process Automation

NEW QUESTION # 80

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