

High-quality New C_TB120_2504 Mock Exam | SAP C_TB120_2504 Valid Study Guide: SAP Certified Associate - SAP Business One



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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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You can change the difficulty of these questions, which will help you determine what areas appertain to more study before taking your SAP C_TB120_2504 Exam Dumps. Here we listed some of the most important benefits you can get from using our SAP C_TB120_2504 practice questions.

SAP Certified Associate - SAP Business One Sample Questions (Q32-Q37):

NEW QUESTION # 32

The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in the list of accounts. What could be the reason?

- A. The new account was defined as a title.
- B. The new account is defined as relevant for cost accounting
- C. The new account was placed in the wrong drawer.
- D. The new account type is set to Other.

Answer: A

NEW QUESTION # 33

Which of the following documents increases the in-stock level of an item? Note: There are 3 correct answers to this question.

- A. Return
- B. Goods Receipt PO
- C. Goods Receipt
- D. Reserve Invoice
- E. Goods Return

Answer: A,B,C

NEW QUESTION # 34

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- A. Convert the lead to a customer.
- B. Change the status of the sales quotation.
- C. Copy the sales quotation to a sales order.
- D. Perform an availability check.

Answer: A

NEW QUESTION # 35

A restaurant supply store wants to set up discounts for one of its best customers. The customer should receive a 2% discount on cookware, and should also receive a free apron for every 3 aprons they buy. How can you set up these discounts?

- A. Create a specific blanket agreement.
- B. Create a discount group.
- C. Use the special prices for business partners.
- D. Define a new price list with a factor of 2.

Answer: C

NEW QUESTION # 36

In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?

