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Salesforce AP-219 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> Order Management Basics: Foundation of Order Management within Salesforce ecosystem, platform architecture, integration capabilities with third-party systems, and native Salesforce functionality.
Topic 2	<ul style="list-style-type: none"> Data Model: Core objects (Order, Order Summary, Fulfillment Orders, Return Orders), B2C Commerce integrations, and tracing data flow including custom attributes.
Topic 3	<ul style="list-style-type: none"> User Experience and Customization: Customizing Lightning UI for different user roles using declarative tools like Lightning Page Editor and Report Builder.
Topic 4	<ul style="list-style-type: none"> Deployment and Debugging: Deployment options, lifecycle management, building processes with pre-configured data, and understanding supporting objects and system runtime.
Topic 5	<ul style="list-style-type: none"> Process Automation and Integrations: Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.

Salesforce Order Management Administrator Accredited Professional Sample Questions (Q89-Q94):

NEW QUESTION # 89

Which set of conditions is required for an Order Summary object to be created?

- A. An Order is created, its status is set to Activated. Create OrderSummary Flow is installed and Create OrderSummary Flow is activated.
- B. An Order is created, its status is set to Activated. Create OrderSummary Flow is installed and the Create OrderSummary Process is installed.
- C. An Order is created, the Create Order Summary Process is installed and the Create Order Summary Process is active**
- D. An Order is created, its status is set to Draft, Create OrderSummaryFlow is installed and Create OrderSummary Flow is activated.

Answer: C

Explanation:

The Order Summary object is a custom object that stores information about an order, such as the total amount, the number of items, and the fulfillment status. The Order Summary object is created by a process called Create Order Summary Process, which runs whenever an order is created or updated. The process calls a flow called Create OrderSummary Flow, which calculates the order summary fields and creates or updates the order summary record. The process and the flow are part of the Order Management package and must be installed and activated for the order summary object to be created. Reference: Order Management Lifecycle, Order Management Objects, Configure Order Management Flows

NEW QUESTION # 90

What two steps are required to add an item to the Actions & Recommendations panel on the Order Summary record page?

- A. Drag the Actions & Recommendations component on the page**
- B. Create a New Deployment
- C. Make a new Lightning Record Page
- D. Create a new sub-flow**

Answer: A,D

Explanation:

Two steps that are required to add an item to the Actions & Recommendations panel on the Order Summary record page are: Drag the Actions & Recommendations component on the page. The Actions & Recommendations component is a standard component that displays actions and recommendations based on business logic for records in Lightning Experience or Salesforce mobile app. The administrator can use the Lightning App Builder to drag and drop the Actions & Recommendations component onto the Order Summary record page layout.

Create a new sub-flow. A sub-flow is a type of flow that can be invoked by another flow as an element. A sub-flow can contain logic and actions that are specific to a certain scenario or use case, such as order fulfillment or payment processing. The

administrator can use Flow Builder to create a new sub-flow that defines the actions and recommendations for Order Summaries, and then add it to the Actions & Recommendations component on the record page.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.om_actions_recommendations.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_subflow.htm&type=5

NEW QUESTION # 91

Which data type is the Status field on an Order Summary object?

- **A. Picklist**
- B. Number
- C. String
- D. Text

Answer: A

Explanation:

The Status field on an Order Summary object is a picklist data type. A picklist is a field that allows users to select one value from a predefined list of values. The Status field on an Order Summary object indicates the current state of the order, such as Draft, Activated, Completed, or Cancelled. The values for the Status field are defined in the OrderStatus picklist field on the Order object. Reference: Order Management Objects, [Picklist Fields]

NEW QUESTION # 92

For what use case would an administrator enable Person Accounts during Order Management setup?

- A. Person Accounts are always enabled for Order Management
- B. Connecting Order Management to B2B Commerce
- **C. Connecting Order Management to B2C Commerce**
- D. Connecting to an external ERP system

Answer: C

Explanation:

An administrator would enable Person Accounts during Order Management setup for the use case of connecting Order Management to B2C Commerce. B2C Commerce is a cloud-based platform that enables businesses to create and manage online storefronts for consumers. B2C Commerce uses Person Accounts to represent individual shoppers who place orders on the storefronts. Person Accounts are a type of account that combines account and contact information into a single record. To connect Order Management to B2C Commerce, an administrator needs to enable Person Accounts in Order Management and install the B2C Commerce Integration package from AppExchange. Reference: B2C Commerce Integration, [Person Accounts]

NEW QUESTION # 93

What are two ways an administrator can export data from order Management?

(Choose 2)

- **A. Use workbench to access the daase**
- B. Write APEX classes to query the daase and write to a file
- C. Find an application on AppExchange
- **D. Use data loader**
- E. User the developer console

Answer: A,D

NEW QUESTION # 94

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