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Salesforce Sales-Cloud-Consultant (Salesforce Certified Sales Cloud Consultant) Exam is a highly sought-after certification in the field of sales and business development. Salesforce Certified Sales Cloud Consultant certification is designed for professionals who work with the Salesforce Sales Cloud platform, and who are responsible for implementing and optimizing sales processes, as well as managing customer relationships. The Sales-Cloud-Consultant certification exam is a rigorous test of knowledge and skills, and passing it demonstrates a high level of proficiency in key areas of sales cloud implementation and management.

Achieving the Salesforce Certified Sales Cloud Consultant certification demonstrates that an individual has the knowledge and skills required to implement Sales Cloud solutions effectively. Salesforce Certified Sales Cloud Consultant certification is highly valued in the Salesforce community and can open up many career opportunities for professionals. In addition, certified Sales Cloud Consultants are in high demand, as more and more organizations are adopting Salesforce as their primary CRM platform.

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Our Sales-Cloud-Consultant exam questions are totally revised and updated according to the changes in the syllabus and the latest developments in theory and practice. We carefully prepare the Sales-Cloud-Consultant test guide for the purpose of providing high-quality products. All the revision and updating of products can graduate the accurate information about the Sales-Cloud-Consultant Guide Torrent you will get, let the large majority of student be easy to master and simplify the content of important information. Our product Sales-Cloud-Consultant test guide delivers more important information with fewer questions and answers.

Salesforce Sales-Cloud-Consultant exam consists of 60 multiple-choice questions that must be completed in 105 minutes. Sales-

Cloud-Consultant exam is administered online and can be taken from anywhere in the world. Sales-Cloud-Consultant Exam is challenging and requires a deep understanding of the Sales Cloud platform. Candidates are required to pass the exam with a minimum score of 68% to obtain the certification.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q118-Q123):

NEW QUESTION # 118

Cloud Kicks (CK) wants to implement sharing rules. Which three considerations should the consultant explain to CK?
Choose 3 answers

- A. Sharing rules apply only to new records that meet the definition of the source data set.
- B. When a sharing rule is deleted, the sharing access created by that rule must be manually removed.
- C. CK can expand access beyond the organization-wide default levels with sharing rules.
- D. When multiple sharing rules are assigned, the user is assigned the least restrictive access.
- E. Organization-wide defaults must be Public Read Only or Private to create sharing rules.

Answer: C,D,E

Explanation:

When implementing sharing rules, the consultant should explain the following considerations to CK:

* CK can expand access beyond the organization-wide default levels with sharing rules. Sharing rules are used to grant additional access to records based on record ownership, criteria, or territory.

* Organization-wide defaults must be Public Read Only or Private to create sharing rules. Sharing rules cannot be created for objects with Public Read/Write or Public Read/Write/Transfer organization-wide defaults.

* When multiple sharing rules are assigned, the user is assigned the least restrictive access. For example, if one sharing rule grants Read-Only access and another sharing rule grants Read/Write access to the same record, the user will have Read/Write access.

NEW QUESTION # 119

Cloud Kicks recently completed an implementation of Sales Cloud. CK has trained its users to use the Salesforce Mobile app to access Salesforce from their mobile devices and wants to determine how often the Salesforce Mobile app is being used. What should the consultant recommend?

- A. Create a custom report type between users and Identity Event Logs
- B. Use the lightning Usage app to view Mobile activity
- C. Open a case with Salesforce
- D. Create a custom report type between users and Mobile activity

Answer: B

NEW QUESTION # 120

Why would you use a Funnel chart?

Answer:

Explanation:

To show multiple groupings in an ordered set and to help identify bottlenecks.

NEW QUESTION # 121

Who is most interested in seamless migration?

- A. Sales/Marketing Managers
- B. Sales/Marketing VP
- C. IT
- D. Sales Reps

Answer: C

Cloud Kicks (CK) has a custom object, Project__c, that has a lookup relationship to the Opportunity object. The CK project manager has requested a report that includes both Project__c and Opportunity data. What should the consultant use to include data from both the Project__c and Opportunity objects in one report?

- Answer: B**

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