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## Salesforce Certified Administrator Sample Questions (Q81-Q86):

### NEW QUESTION # 81

Ursa Major Solar has selected report folders that are shared with a small group of users who are on Lightning Experience. The System Administrator needs to prevent these users from customizing the information in the reports. What should the System Administrator do to achieve this goal?

- A. Lock report filters.
- B. Run the report as a specified user.
- C. Change Field Level Security.
- D. Utilize Custom Report Types.

**Answer: A**

Explanation:

Section: Volume K

Explanation/Reference:

**NEW QUESTION # 82**

What will happen to the Chatter post in this situation?

- A. The pending Chatter post will be will be paused.
- B. The pending Chatter post will be canceled.
- C. The pending Chatter post will be sent on the 10th of the month
- D. The pending Chatter post will be sent in 30 days.

**Answer: B**

Explanation:

A pending Chatter post is a post that has been scheduled to be published at a future date and time. However, if the user who created the pending Chatter post is deactivated before the scheduled date and time, then the pending Chatter post will be canceled and will not be published. This is because deactivated users cannot create or edit posts in Chatter. References:

[https://help.salesforce.com/s/articleView?id=sf.collab\\_deactivated\\_users.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.collab_deactivated_users.htm&type=5)

**NEW QUESTION # 83**

SIMULATION

How are Folders used?

**Answer:**

Explanation:

See the answer below

Explanation/Reference:

Explanation: To organize reports, dashboards, communication templates and documents

**NEW QUESTION # 84**

Which is true about a Chatter Plus user?

- A. Contents, Ideas, Answers, Accounts, Contacts, Chatter, Groups, People, Profiles tab and up to ten Custom Objects only
- B. Contents, Ideas, Answers, Accounts, Contacts, Chatter, Groups, People, Profiles tab and up to 20 Custom Objects
- C. It can access all that a Chatter Free user can, accounts and contacts and it can also access up to 10 custom objects only.
- D. It can access all that a Chatter Free user can and it can also access up to 10 custom objects but not standard object.
- E. Accounts, Contacts and up to 10 Custom objects only.

**Answer: A****NEW QUESTION # 85**

A company has a complicated Sales process regarding its opportunities. The company has three different lines of business (Widget A, Widget B, Widget C) that each contain fields specific to that line of business's industry and customers. For each line of business, there is a specific set of fields that Sales users should see and a different set of fields that Marketing users should see.

How should an Administrator configure Page Layouts and Record Types for the Opportunity object so that each team sees what it needs to see, without cluttered layouts containing unnecessary fields?

- A. Create three Record Types (Widget A, Widget B, Widget C) with six Page Layouts (Sales Widget A, Sales Widget B, Sales Widget C, Marketing Widget A, Marketing Widget B, and Marketing Widget C).
- B. Create six Record Types (Sales Widget A, Sales Widget B, Sales Widget C, Marketing Widget A, Marketing Widget B,

and Marketing Widget C) with six total Page Layouts, one for each Record Type.

- C. Create one Record Type with six Page Layouts (Sales Widget A, Sales Widget B, Sales Widget C, Marketing Widget A, Marketing Widget B, and Marketing Widget C).
- D. Create six Record Types (Sales Widget A, Sales Widget B, Sales Widget C, Marketing Widget A, Marketing Widget B, and Marketing Widget C) with one Page Layout.

**Answer: C**

#### **NEW QUESTION # 86**

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