

First-hand Salesforce Plat-Admn-301 Real Questions: Salesforce Certified Platform Administrator II & Plat-Admn-301 Original Questions



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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.
Topic 2	<ul style="list-style-type: none">Data and Analytics Management: This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.

Topic 3	<ul style="list-style-type: none"> Environment Management and Deployment: This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.
Topic 4	<ul style="list-style-type: none"> Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.

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Wrong topic tend to be complex and no regularity, and the Plat-Admn-301 torrent prep can help the users to form a good logical structure of the wrong question, this database to each user in the simulation in the practice of all kinds of wrong topic all induction and collation, and the Salesforce Certified Platform Administrator II study question then to the next step in-depth analysis of the wrong topic, allowing users in which exist in the knowledge module, tell users of our Plat-Admn-301 Exam Question how to make up for their own knowledge loophole, summarizes the method to deal with such questions for, to prevent such mistakes from happening again.

Salesforce Certified Platform Administrator II Sample Questions (Q111-Q116):

NEW QUESTION # 111

Cloud Kicks has a custom object called Membership Details that records information about customers' preferences for their memberships. Depending on the membership level, different data needs to be displayed.

- * when the running user has the Market no profile, all data should be visible.
- * When the running user has the Support profile, only the Support preference fields should be visible.
- * Both Marketing and Support users should be able to report on all data.

How should the administrator deliver this solution?

- A. Set up Dynamic forms to conditionally show data.
- B. Make a permission set with a Muting permission.
- C. Create two record types and two page layouts.
- D. Use Field-Level Security to control data access.

Answer: A

Explanation:

Use Field-Level Security to control data access is how the administrator should deliver this solution. Field- Level Security is a way to restrict users' access to view or edit specific fields on an object based on their profile or permission set. Field-Level Security can be used to make fields visible or hidden, and editable or read-only for different users. By using Field-Level Security, the administrator can ensure that only Marketing users can see all data on the Membership Details object, while Support users can only see the Support preference fields.

NEW QUESTION # 112

A custom object called Item has a many-to-many relationship with the Account and Quota objects. At Cloud Kicks, account owners are changed frequently while ownership of Quota records remains unchanged. When an account owner is updated, the new account owner can only see Item records if they are also the owner of the Quota record.

What step should the administrator take to give access to all Item records?

Change the data format of the Quota relationship field from master-detail to lookup.

- A. Account master-detail to secondary.
- B. Re-assign the Quota master-detail to the primary and the
- C. Create a Quota criteria-based sharing rule using ISCHANGED for the Account Owner field.
- D. **Give the account owner Read access to both the Account and the Quota objects**

Answer: D

Explanation:

Giving the account owner Read access to both the Account and the Quota objects will give access to all Item records. Since Item is a junction object between Account and Quota, users need to have at least Read access to both parent objects to see Item records. If users have access to only one parent object, they will not be able to see Item records related to the other parent object.

References: https://help.salesforce.com/s/articleView?id=sf.relationships_manytomany.htm&type=5

NEW QUESTION # 113

Cloud Kicks (CK) is working on adding a Knowledge base to its online customer community. The administrator suggests using Salesforce Knowledge to meet this requirement.

What are three reasons CK should utilize Data Categories when creating articles in Knowledge?

Choose 3 answers

- A. A Knowledge article can be tagged to more than one Data Category.
- B. Data Categories help organize the Knowledge base content displayed.
- C. Up to five Data Category groups can be created for segmentation.
- D. Every article is required to have a Data Category for sorting.
- E. Data Categories provide a way to secure access to the Knowledge base content.

Answer: A,B,E

Explanation:

Three reasons CK should utilize Data Categories when creating articles in Knowledge are:

* Data Categories help organize the Knowledge base content displayed. Data categories are logical groupings of articles that reflect your business needs and processes. You can create a data category group and assign it to one or more article types, and then create data categories and subcategories within that group. Data categories help you organize your articles by topic or criteria and make them easier to find and browse by your users or customers.

* Data Categories provide a way to secure access to the Knowledge base content. Data category visibility is a setting that determines which data categories users can access based on their profiles or permission sets. You can use data category visibility to control access to your articles based on their data categories and ensure that only relevant and appropriate content is displayed to different users or customers.

* A Knowledge article can be tagged to more than one Data Category. A Knowledge article is a document that provides information or answers to common questions or issues. A Knowledge article can be tagged to one or more data categories within each data category group that is assigned to its article type. This allows you to classify your articles by multiple criteria and make them searchable and accessible by different users or customers.

NEW QUESTION # 114

The administrator at Cloud Kicks needs to import a batch of person accounts into Salesforce.

What tool should the administrator use?

- A. Mass Update
- B. Bulk API
- C. **Data Import Wizard**
- D. Quick Create

Answer: C

Explanation:

The Data Import Wizard is a tool that allows you to import data for standard and custom objects, including person accounts, into Salesforce. You can access it from the Setup menu and use it to import up to 50,000 records at a time. You can also use it to

update, upsert, or delete existing records. The Data Import Wizard can help you match your data with Salesforce fields, prevent duplicates, and run import jobs in the background.

References: https://help.salesforce.com/s/articleView?id=sf.data_importer.htm&type=5

NEW QUESTION # 115

A new administrator at Cloud Kicks has reported that they are unable to use outbound change sets as requested. What permission should be reviewed to determine if it is missing from the administrator user or profile?

- A. Deploy Change Sets
- B. API Enabled
- C. Modify Metadata Through Metadata API Functions
- D. Create and Upload Change Sets

Answer: D

Explanation:

To use outbound change sets, a user needs to have the Create and Upload Change Sets permission on their profile or permission set. This permission allows users to create change sets in a sandbox or Developer Edition organization and upload them to another organization. References: https://help.salesforce.com/articleView?id=sf.changesets_create_upload_perm.htm&type=5

NEW QUESTION # 116

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