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The ECBA certification exam is ideal for individuals who are looking to gain a foundational understanding of business analysis and want to demonstrate their commitment to the field. Entry Certificate in Business Analysis (ECBA) certification program is suitable for individuals who are new to business analysis, such as recent graduates, career changers, and professionals who want to transition into a career in business analysis. Additionally, the ECBA Certification Exam is also beneficial for professionals who are working in related fields and want to expand their knowledge in business analysis.

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IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q11-Q16):

NEW QUESTION # 11

A stakeholder who verifies that prioritized requirements will deliver value from a customer perspective is the:

- A. end user.
- B. domain subject matter expert.
- C. sponsor.
- D. regulator.

Answer: A

Explanation:

End User: verifies that the prioritized requirements will deliver value from a customer or end-user perspective.

NEW QUESTION # 12

When initially assigned work, understanding the scope of elicitation is important in order to:

- A. discover the requirements.
- B. identify the stakeholders.
- C. plan the business analysis approach
- D. review the project charter.

Answer: C

NEW QUESTION # 13

The task that uses the elicitation activity plan to draw out, explore and identify information relevant to the change is:

- A. prepare for elicitation.
- B. confirm elicitation results.
- C. conduct elicitation.
- D. plan business analysis information.

Answer: C

NEW QUESTION # 14

Stakeholders commonly face challenges in prioritizing requirements due to:

- A. inability to work with others.
- B. lack of knowledge.
- C. project time constraints.
- D. different perceived values.

Answer: D

Explanation:

Stakeholders often face challenges in prioritizing requirements due to different perceived values. This challenge arises because stakeholders may have varying opinions on what is most important, leading to conflicts and difficulties in reaching a consensus on priority. The diversity in stakeholders' backgrounds, roles, and interests can result in a wide range of perspectives on which requirements should take precedence.

References: This concept is discussed in the context of business analysis, where prioritizing requirements is a crucial step that aligns project goals with business objectives and stakeholder needs. The differences in perceived values among stakeholders are a well-known challenge in this process¹.

NEW QUESTION # 15

Which business analysis technique draws on frameworks and methodologies such as Six Sigma and Lean?

- A. Business rules analysis
- B. Document analysis
- C. Data flow diagrams
- D. Process analysis

Answer: D

Explanation:

Reference:

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NEW QUESTION # 16

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