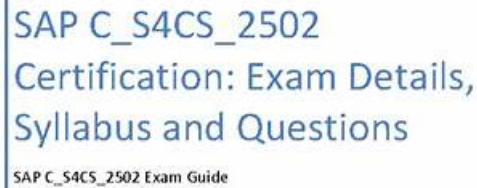


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q70-Q75):

NEW QUESTION # 70

What are some characteristics of the SAP S/4HANA Migration Cockpit?

Note: There are 2 correct answers to this question.

- **A. Guidance and simulation of the migration process**
- **B. Mapping source values to SAP S/4HANA target values**
- C. Extensibility using the Legacy System Migration Workbench
- D. Combining the local and remote schema approaches into one migration project

Answer: A,B

NEW QUESTION # 71

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "In Progress"
- B. When the project status is "Not Started"
- C. When the project status is "Completed"
- **D. When the project status is "Finished"**

Answer: D

NEW QUESTION # 72

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK).

What is automatically created for each relevant third party?

- **A. Purchase requisition**
- B. Purchase order
- C. Billing document
- D. Delivery

Answer: A

NEW QUESTION # 73

Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- **A. Predecessor objects have been migrated**
- **B. Permission to migrate the data has been assigned**
- C. All previous migration projects are in the "Finished" status
- D. You select the same migration method previously used for other objects

Answer: A,B

NEW QUESTION # 74

You need to manage a customer down payment.

Which action do you perform during sales order entry?

- **A. Enter an appropriate item in the billing plan of the sales order.**
- B. Create a sales order with a dedicated order type.
- C. Mark the down payment checkbox at item level.
- D. Enter a specific condition in the pricing procedure of the sales order.

Answer: A

NEW QUESTION # 75

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