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GInI Certified Innovation Professional (CInP) Sample Questions (Q123-Q128):

NEW QUESTION # 123

Projects in the Back End must ultimately take all of the upfront work done in the Front End and Mid Zone and, via a carefully managed development process, turn that into _____.

Select one correct answer from the list

- A. new insights the team can use to further refine its Innovation Intent.
- B. a product or service design that in theory should be able to deliver on its Innovation Intent
- **C. a well-designed product or service that delivers on its Innovation Intent**
- D. a precision-engineered offering that performs better than any other competing offering on the market

Answer: C

NEW QUESTION # 124

Whenever an Innovation Team must eventually hand off its project to another team somewhere down the road, if they do not first get upfront alignment from this downstream team and its leadership, that downstream team is likely to refuse to own the project, and thus drop it and let it die.

Select one correct answer from the list:

- **A. Refuse to own the project, and thus drop it and let it die**
- B. Complain to the business' senior leadership
- C. Decide that innovation just doesn't work
- D. Charge the Innovation Group for its time

Answer: A

Explanation:

GInI'sCInP Handbook stresses the importance of cross-team alignment in the innovation process, particularly at phase transitions (e.g., Mid Zone to Back End). Without "upfront alignment" from a downstream team (e.g., Operations for execution), the receiving team may lack ownership, leading them to "refuse to own the project" and "drop it and let it die"-a common failure mode where projects stall due to miscommunication or disinterest. "Complain to senior leadership" (B) is possible but not GInI's focus. "Decide innovation doesn't work" (C) is an overreaction, not a direct outcome. "Charge the Innovation Group" (D) is impractical. Option A matches GInI's warning, aligning with the original answer, highlighting a critical GInI principle- collaboration and buy-in are essential for project survival across phases.

Reference:GInI'sCInP Handbook, Section on Innovation Project Handoffs and Alignment.

NEW QUESTION # 125

Good Innovation Teams - those populated with the right types of individuals - should be given what in their work?

Select one correct answer from the list

- A. Lots of opportunities to play and have fun.
- B. Detailed instructions and clear guidance.
- **C. Latitude and autonomy.**
- D. A strict, well-defined mandate with predefined plans.

Answer: C

NEW QUESTION # 126

Qualitative studies are generally conducted in one of two ways-either online or as fieldwork. The latter involves going out into the field and talking to certain types of people, often when they are engaged in a particular experience of interest.

Select one correct answer from the list:

- **A. Going out into the field and talking to certain types of people, often when they are engaged in a particular experience of interest**
- B. Setting up kiosks that ask people to answer a survey on the spot
- C. Going out into the field and taking pictures of random subjects doing random things
- D. Going door-to-door to conduct user surveys

Answer: A

Explanation:

The CInP Handbook explains that qualitative studies in innovation research, particularly within Design Research, are conducted either online (e.g., virtual interviews) or through fieldwork. Fieldwork, as GInI describes, entails "going out into the field and talking to certain types of people," often in situ-while they're engaged in a specific experience (e.g., using a product, navigating a service)-to capture contextual insights.

This ethnographic approach allows researchers to observe authentic behaviors and ask targeted questions, yielding rich, nuanced data for needfinding. Option B, "taking pictures of random subjects," lacks purpose and depth, contradicting GInI's focus on intentionality. Option C, "door-to-door surveys," is structured and less contextual, missing the experiential focus. Option D, "kiosks," is a quantitative tactic, not qualitative fieldwork. Option A matches GInI's methodology, aligning with the original answer, embodying a rigorous, user-focused process that informs empathetic design-a key differentiator in GInI's innovation toolkit.

Reference: GInI CInP Handbook, Section on Qualitative Research Methods.

NEW QUESTION # 127

Throughout a brainstorming session, a Recorder should be assigned to record the _____ of the session. These would subsequently be documented and shared with affected stakeholders." Select one correct answer from the list:

- A. key ideas, themes, assessments, and final outcomes
- B. most creative ideas
- C. purpose
- D. final idea selected

Answer: A

NEW QUESTION # 128

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