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### Salesforce Certified Sharing and Visibility Architect Sample Questions (Q76-Q81):

#### NEW QUESTION # 76

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Metadata API Support
- B. Assignment of Territory on Opportunities
- C. Create a public group with Territory
- D. Integration with Collaborative Forecasting
- E. Share a report or dashboard folder with a Territory

**Answer: A,B,D**

#### NEW QUESTION # 77

Universal Containers (UC) delivers training in 500 different regions. The UC Operations Users team manage course setup, scheduling, and trainer setup. The Operations Users team members work at a regional level and report to an Operations manager. The Operations manager requested access to edit ALL scheduled courses owned by the Operation Users team. How can this be achieved?

- A. The Operations manager will get access to the scheduled courses by creating a public group and add the Operations manager and the Operations Users team to the public group
- B. The Operations manager will get access to the scheduled courses by granting the Operations manager modify ALL on scheduled courses.
- C. The Operations manager will get access to the scheduled courses owned by the Operations Users team defined in the role hierarchy.
- D. The Operations manager will get access to the scheduled courses by creating an ownership-based sharing rule and share the scheduled courses with the Operations manager.

**Answer: C**

#### NEW QUESTION # 78

Universal Containers (UC) uses a custom Visualforce page to display shipment tracking information (custom object, private OWD) to field manager and agents. The IT team wants to make sure that users have access to only the information that is allowed. Which Apex method must be used to make sure only allowed fields are shown to the users?

- A. isAccessible()
- B. isVisible()
- C. isReadable()
- D. isShowable()

**Answer: A**

Explanation:

Explanation

The Apex method that must be used to make sure only allowed fields are shown to the users is isAccessible(). This method returns true if the user has read access to the field, and false otherwise2.

isReadable(), isShowable(), and isVisible() are not valid Apex methods for checking field-level security.

### NEW QUESTION # 79

Universal Containers (UC) service reps are assigned to a profile which has View All on the Case object. The organization-wide default (OWD) for the Account and Case objects is Private.

To make sure service reps have access to all relevant information (Accounts and Contacts) to attend to customer requests, which detail should an architect consider?

- A. Service reps will be able to access the relevant Contacts if their OWD is Controlled by Parent.
- B. Service reps will NOT be able to access the relevant Contacts if their OWD is Controlled by Parent.
- C. Service reps will NOT be able to access the relevant Accounts if their OWD is Private.

**Answer: A**

Explanation:

\* OWD Settings and Access Control:

\* When the OWD for Contacts is "Controlled by Parent," access to the Contact is determined by access to the related Account.

\* Why Option C is Correct:

\* Service reps have "View All" permission on Cases, granting them access to related Accounts.

Since Contacts are controlled by the parent Account, service reps also gain access to relevant Contacts.

\* Why Others Are Incorrect:

\* Option A: Service reps can access Accounts related to Cases they can view, even if the OWD is Private.

\* Option B: Contacts controlled by the parent are accessible as long as the parent Account is accessible.

For detailed guidance, see Salesforce documentation on OWD and Controlled by Parent: <https://help.salesforce.com/>

### NEW QUESTION # 80

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Create a Sharing Rule to share opportunities to the owner's manager's role and below.
- B. Grant Super User access to the Lead Agents as part of the Community user setup.
- C. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.
- D. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.

**Answer: B**

Explanation:

Explanation

The optimal solution for an architect to recommend is to grant super user access to the lead agents as part of the community user setup. Super user access allows community users to access records that they do not own within their account or role hierarchy. This way, the lead agents can see the opportunities for all of the other agents at the dealer without changing the organization-wide defaults or creating any sharing rules

### NEW QUESTION # 81

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