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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.

Topic 2	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 3	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 4	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 5	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 6	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q12-Q17):

NEW QUESTION # 12

Which fields in the Sales Order Request are header-level? Note: There are 3 correct answers to this question.

- A. Sales Order Type
- B. Product
- C. Purchase Order Number
- D. Sales Organization
- E. Requested Quantity

Answer: A,C,D

NEW QUESTION # 13

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- A. Delivery document
- B. Quantity contract
- C. Billing document

- D. Sales order

Answer: C,D

NEW QUESTION # 14

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of net values converted from quotations into sales orders
- B. The percentage of the number of orders that was converted from quotations
- C. The percentage of the number of order items that was converted from quotation items
- D. The percentage of net values converted from quotations into billing documents

Answer: B

NEW QUESTION # 15

How many days are system activity records retained in the application log of the Create Sales Orders - Automatic Extraction app?

- A. Last 90 days
- B. Last 100 days
- C. Last 30 days
- D. Last 60 days

Answer: C

NEW QUESTION # 16

In which application can you see the available business context capacity remaining for extension items?

- A. Extensibility Inventory app
- B. Custom Reusable Elements app
- C. Extensibility Explorer app
- D. Extensibility Cockpit app

Answer: D

Explanation:

Extensibility and integration

NEW QUESTION # 17

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