

Energy-and-Utilities-Cloud Unterlagen mit echte Prüfungsfragen der Salesforce Zertifizierung



Übrigens, Sie können die vollständige Version der ZertPruefung Energy-and-Utilities-Cloud Prüfungsfragen aus dem Cloud-Speicher herunterladen: <https://drive.google.com/open?id=1LzGYUSeoXxTr6YuDIKEZA99HDEvF6oQB>

Dynamischen Welt von heute lohnt es sich, etwas für das berufliche Weiterkommen zu tun. Angesichts des Fachkräftemangels in vielen Branchen haben Sie mit einer Salesforce Energy-and-Utilities-Cloud Zertifizierung mehr Kontrolle über Ihren eigenen Werdegang und damit bessere Aufstiegschancen.

Schulungsunterlagen zur Salesforce Energy-and-Utilities-Cloud Zertifizierungsprüfung von ZertPruefung sind effizient, die von manchen Experten und einigen bestandenen Kandidaten bewiesen sind. Sie sind fast gleich wie die echten Energy-and-Utilities-Cloud Prüfungsfragen. Sie können Ihnen dabei helfen, die Energy-and-Utilities-Cloud Zertifizierungsprüfung zu bestehen. Wir werden Ihnen alle Ihren bezahlten Summe zurückgeben, entweder Sie die Energy-and-Utilities-Cloud Prüfung nicht bestehen, oder die Testaufgaben von Salesforce Energy-and-Utilities-Cloud irgend ein Qualitätsproblem haben. Vertrauen Sie bitte auf ZertPruefung, denn wir werden Ihnen stets begleiten.

>> Energy-and-Utilities-Cloud Prüfungsübungen <<

Salesforce Energy-and-Utilities-Cloud Quiz - Energy-and-Utilities-Cloud Studienanleitung & Energy-and-Utilities-Cloud Trainingsmaterialien

Bevor Sie sich für ZertPruefung entscheiden, können Sie die Salesforce Energy-and-Utilities-Cloud Examensfragen und antworten teilweise als Probe kostenlos herunterladen. So können Sie die Glaubwürdigkeit von ZertPruefung testen. Der ZertPruefung ist die beste Wahl für Sie, wenn Sie die Salesforce Energy-and-Utilities-Cloud Zertifizierungsprüfung unter Garantie bestehen wollen. Wenn Sie sich für den ZertPruefung entscheiden, wird der Erfolg auf Sie zukommen.

Salesforce Energy-and-Utilities-Cloud Prüfungsplan:

Thema	Einzelheiten
Thema 1	Discovery: Mastering discovery ensures proficiency of Energy and Utilities Cloud professionals in understanding and documenting customer needs, aligning stakeholder requirements, and analyzing current business processes for Energy and Utilities Cloud solutions. This foundational topic measures the ability to identify gaps in processes and architecture compared to standard product capabilities.

Thema 2	• Solution Design: Solution design evaluates expertise in mapping Energy and Utilities Cloud components to current architectures and crafting future state designs that fulfill business and data model requirements. Energy and Utilities Cloud professionals must demonstrate the ability to define architecture, processes, and security considerations while leveraging deployment tools.
Thema 3	• Implementation: The topic assesses the ability to configure Energy and Utilities Cloud to meet business models, manage licenses, set up order capture, and enable post-sales processes. It also measures proficiency in executing data migration, integrating third-party systems, and deploying relevant components.
Thema 4	• Test and Deploy Energy and Utilities Cloud Applications and Solutions: This topic evaluates the capacity of Energy and Utilities Cloud professionals to outline and execute a deployment plan that integrates Salesforce core and Vlocity components. Mastery includes validating processes, enabling user testing, and managing UAT milestones.

Salesforce Energy and Utilities Cloud Accredited Professional Exam Energy-and-Utilities-Cloud Prüfungsfragen mit Lösungen (Q19-Q24):

19. Frage

An energy company is implementing the CPQ module of Energy and Utilities Cloud. The consultant set up the Advanced Rule on the Order with the Entity Filter type "Qualification." The filter selects the accounts with the condition CreatedDate < 365 days. Which scenario should be executed during the testing phase?

- A. Test the product eligibility: The product will not be not available for accounts older that 365 days
- B. Test the account creation: Accounts younger than 365 days won't be qualified for creation.
- **C. Test the order creation: Order can't be created for the account older than 365 days.**
- D. Test the account creation: Accounts older than 365 days will not be qualified for creation.

Antwort: C

20. Frage

An energy company implementing Energy and Utilities Cloud needs to generate a contract frame its proposals that include up to 100 line items, with its template already built in a DOCX file. According to the new company branding, custom fonts were used.

- **A. Client-Side generation, as this doesn't have a high number of line items**
- B. Server-Side generation, as this has a high number of line items
- C. Using the Contract Lifecycle Management, which Document Generation mechanism should the administrator recommend?
- D. Client-Side generation, as Server-Side doesn't support DOCK templates
- E. Server-Side generation, as Client-Side doesn't support custom fonts

Antwort: A

21. Frage

An energy company is looking to track relationships with their electricity and gas business-to-consumer (B2C) subscribers and differentiate them from their business-to-business (B2B) corporate accounts.

Which two functionalities should the energy and utilities consultant use for the customer data model?

- **A. Use the Consumer Account record type**
- B. Use Contacts just for B2B scenarios.
- C. Use the Account Contact Relation object
- **D. Enable Person Accounts to model consumers.**

Antwort: A,D

Begründung:

To track relationships with electricity and gas B2C subscribers and differentiate them from B2B corporate accounts effectively, consultants should utilize two specific functionalities within Salesforce Energy and Utilities Cloud. The first is enabling Person

Accounts to model consumers. Person Accounts are ideal for B2C scenarios because they allow for the representation of individual consumers in a manner that's separate from the more complex B2B corporate accounts, which are typically modeled using standard Account records. Secondly, using the Consumer Account record type can further differentiate between these two distinct types of customers. This functionality allows for the customization of fields, page layouts, and processes specific to the consumer sector, facilitating more targeted management and engagement strategies.

Reference = The Salesforce Energy and Utilities Cloud documentation offers guidance on configuring the customer data model to support diverse customer types, including B2B and B2C. Specific sections on Account and Contact Management provide insights into the use of Person Accounts and record types for segmenting and managing customer relationships effectively.

22. Frage

When considering data mastery in Energy and Utilities Cloud, which two types of data should remain mastered in the relevant legacy application?

- A. Billing related data
- B. Contact data
- C. Caserdated data
- D. Meter reading data

Antwort: A,D

Begründung:

In the context of data mastery in Salesforce Energy and Utilities Cloud, certain types of data should remain mastered in the relevant legacy applications due to their specialized nature and the complexities involved in their management. These include: C. Meter Reading Data: Typically generated by systems dedicated to capturing and processing readings from energy meters. This data is central to billing and consumption analysis and often requires specialized systems to manage. D. Billing Related Data: Involves complex calculations, tariff management, and financial transactions. Legacy billing systems are usually deeply integrated with financial management processes and may be subject to regulatory compliance requirements. Keeping these data types mastered in their respective legacy systems while integrating them with Salesforce for visibility and customer service can offer the best balance of specialized control and comprehensive customer management. Reference = Salesforce Energy and Utilities Cloud documentation often discusses integration strategies for legacy systems, particularly for critical and complex data types like meter readings and billing information, highlighting best practices for achieving a comprehensive view of customer data:

https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/

23. Frage

Energy and utility organizations are going through digital transformations that place a greater focus on customers and employees. Which three changes are disrupting the energy and utilities market?

- A. Customer expectations and values
- B. Digital first and work-from anywhere in real time
- C. Capitalization of the cloud
- D. Removing the complexity from the business
- E. Regulatory and technology changes

Antwort: A,B,E

Begründung:

The energy and utilities market is currently experiencing significant disruption due to several factors. Regulatory and technology changes are at the forefront, with new policies and advancements in technology pushing companies towards more sustainable and efficient operations. Digital-first strategies and the capability to work from anywhere in real time are also transformative, as they allow for greater flexibility, improved customer service, and enhanced operational efficiency. Finally, changing customer expectations and values, particularly regarding sustainability, reliability, and personalized service, are influencing how energy and utilities companies operate. These disruptions require companies to adapt and innovate, leveraging digital transformation to meet evolving demands.

Reference = These insights are based on Salesforce's discussions on industry trends and challenges within the Energy and Utilities Cloud documentation and resources. Key topics include digital transformation, customer engagement, and adapting to regulatory changes. Salesforce's industry insights and trend analysis provide a comprehensive overview of these disruptions.

24. Frage

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Es ist schwierig, Salesforce Energy-and-Utilities-Cloud Zertifizierungsprüfung zu bestehen. Sorgen Sie sich um die Vorbereitung der Energy-and-Utilities-Cloud Prüfung nach der Anmeldung? Wenn ja, lesen Sie bitte die folgenden Inhalte. Sie können den kürzesten Weg zum Erfolg der Energy-and-Utilities-Cloud Prüfung finden, der Ihnen helfen, Salesforce Energy-and-Utilities-Cloud Prüfung mit guter Note bestanden. Das ist ja Salesforce Energy-and-Utilities-Cloud Dumps von ZertPruefung. Wenn Sie diese Energy-and-Utilities-Cloud Prüfung sehr leicht bestehen wollen, probieren Sie bitte diese Dumps.

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