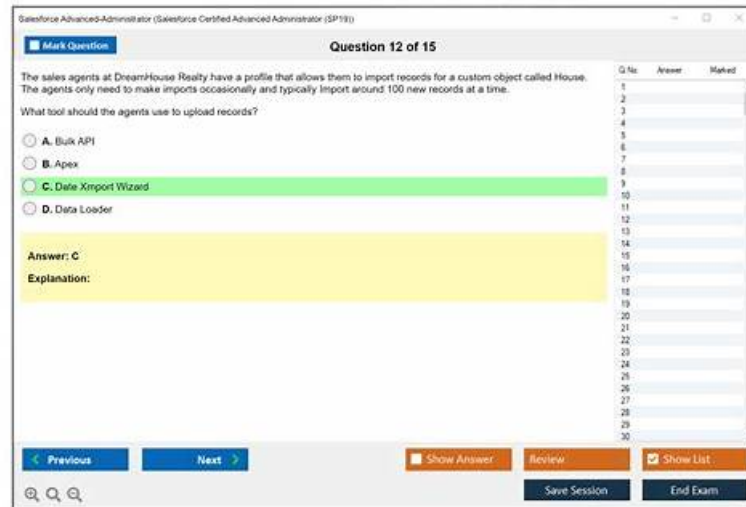


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Salesforce Certified Advanced Administrator Sample Questions (Q222-Q227):

NEW QUESTION # 222

James, a recruiting manager, needs a picklistfield implemented on the Position object by the end of the week. Matt, the system

administrator, is too busy to fulfill the requirement.

What should Matt do to prevent this from happening again? (1 Point)

- **A. Make James a delegated administrator for the Position object**
- B. Make James a delegated administrator for the Recruiting app
- C. Assign James the "Modify All Data" permission set
- D. Change the organization-wide defaults for the Position Object to Public Read/Write

Answer: A

NEW QUESTION # 223

A user is trying to access content in a library but is receiving an insufficient privileges message. How should the administrator troubleshoot this issue? Choose 2 answers

- **A. Determine if the user's record has the Salesforce CRM Content user permission enabled**
- B. Determine if the user's profile has the Salesforce CRM Content user permission enabled
- C. Determine if the user has been granted viewer permission to the content
- **D. Determine if the user has been granted "Viewer" permission to the library of interest**

Answer: A,D

NEW QUESTION # 224

A new administrator at Cloud Kicks has reported that they are unable to use outbound change sets as requested. What permission should be reviewed to determine if it is missing from the administrator user or profile?

- **A. Deploy Change Sets**
- B. Modify Metadata Through Metadata API Functions
- C. Create and Upload Change Sets
- D. API Enabled

Answer: A

NEW QUESTION # 225

AW Computing has several service plans it offers with its laptops. Management wants the sales team to focus on bringing in new business and to have the creation of the renewal opportunity for the service plans happen automatically.

What approach should the administrator take to automate the renewal process?

- A. Create a dynamic Lightning page with rich text to remind the rep to create a renewal opportunity when the opportunity is closed won.
- B. Create a validation rule to prevent the rep from closing the opportunity until a renewal is associated.
- C. Configure a time-based workflow to send an email reminder to the sales rep when the service plan expires.
- **D. Configure a flow that will create the renewal based on the closed-won date and opportunity line items.**

Answer: D

Explanation:

To automate the renewal process for service plans, AW Computing should configure a flow that will create the renewal based on the closed-won date and opportunity line items. A flow is a tool that can automate complex business processes by executing logic, interacting with Salesforce database, calling Apex classes, and guiding users through screens. A flow can be triggered by various events, such as when an opportunity is closed won. References: https://help.salesforce.com/s/articleView?id=sf.flow_overview.htm&type=

NEW QUESTION # 226

An administrator is asked to create a report to calculate the year-over-year changed in the dollar amount of a company's opportunities.

What reporting tool should be used to complete this request?

- A. A custom summary formula with PARENTGROUPVAL function
- B. A joined report with two report blocks for each year
- C. A custom summary formula with the PREVGROUPVAL function.
- D. A row-level formula to compare amounts grouped by year.

Answer: C

Explanation:

A custom summary formula is a formula that calculates values from summary fields in reports such as sum, average, min, max, etc. Custom summary formulas can use functions such as PREVGROUPVAL to compare values from different groups in reports. For example, to calculate the year-over-year change in dollar amount of opportunities, an administrator can create a custom summary formula that uses PREVGROUPVAL to compare the sum of amount from this year's group with the sum of amount from last year's group, and divide it by last year's sum of amount. References: https://help.salesforce.com/s/articleView?id=sf.reports_builder_fields_summary_formulas.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.reports_formulas_prevgroupval.htm&type=5

NEW QUESTION # 227

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