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Salesforce Industries-CPQ-Developer Exam is a certification program designed for professionals who want to validate their skills and knowledge in Salesforce Industries CPQ development. CPQ stands for Configure, Price, and Quote, and it is a software tool used to streamline the sales process by providing accurate pricing and product configurations to customers. Being a Salesforce Certified Industries CPQ Developer demonstrates the candidate's expertise in designing and developing custom solutions in Salesforce Industries CPQ.

Salesforce Certified Industries CPQ Developer Sample Questions (Q118-Q123):

NEW QUESTION # 118
What is a layout section in Vlocity Product Console?
Note: This question displayed answer options in random order when taking this Test.

- A. A Lightning user interface control
- B. a container for a Visualforce page
- C. A mechanism to group facets
- D. A WYSIWYG page editor within the Product Console

Answer: B

NEW QUESTION # 119
Choose the correct flow in the order-capture process.

- A. Opportunity to order to quote to asset
- B. Opportunity to order to asset
- C. Quote to opportunity to order
- D. Opportunity to quote to order to asset

Answer: C

NEW QUESTION # 120
Entity Filters apply multiple conditions:
Note: This question displayed answer options in random order when taking this Test.

- A. By arranging the list order
- B. Using AND if there no formula stated
- C. Using the OR condition
- D. Using the AND condition

Answer: D

Explanation:
Entity Filters in Salesforce Industries CPQ apply multiple conditions using the AND condition:
* B. Using the AND condition - When setting up entity filters, conditions are combined using AND, meaning all conditions must be met for the filter to apply. This allows for precise control over when rules are triggered based on multiple attributes or requirements.

NEW QUESTION # 121
What can you use to build a promotion? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

- A. An individual product
- B. An order
- C. An asset
- D. A bundle within a bundle
- E. A bundle of products

Answer: A,D,E

NEW QUESTION # 122
What does the remote method postCartItems do?
Note: This question displayed answer options in random order when taking this Test.

- A. Submits the order
- B. Moves the order to the next stage
- C. Filters products for the cart
- D. Puts the items in the selectables list
- E. puts items in the cart

Answer: E

Explanation:
The remote method postCartItems in Guided Selling is specifically designed to put items into the cart. This method handles the addition of selected products to the cart, allowing for further actions such as quantity updates, configuration changes, or removals. It is an integral part of managing cart operations dynamically within the guided selling process, facilitating user interactions and backend processes that reflect the current state of the cart.

NEW QUESTION # 123
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As you know the registration fee for the Salesforce Certified Industries CPQ Developer (Industries-CPQ-Developer) certification exam is itself very high, varying between $100 and $1000. And after paying the registration fee for better preparation a candidate needs budget-friendly and reliable Salesforce Certified Industries CPQ Developer (Industries-CPQ-Developer) pdf questions. That is why Free4Dump has compiled the most reliable updated Industries-CPQ-Developer Exam Questions with up to 1 year of free updates. The Salesforce Industries-CPQ-Developer practice test can be used right after being bought by the customer and they can avail of the benefits given in the Salesforce Certified Industries CPQ Developer (Industries-CPQ-Developer) pdf questions.

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