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## CIPS L6M9 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Assess the strategic value of resource planning and control: This part targets Resource Planners, focusing on evaluating strategic resource planning concepts such as forecasting, scheduling, monitoring, and controlling resources effectively within the operational framework.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Understand and apply leadership skills and behaviors appropriate for strategically improving the procurement and supply chain function: This section of the exam measures the skills of Supply Chain Managers and covers understanding leadership behaviors that enhance procurement processes. It assesses how to strategically improve supply chain functions, focusing on a key skill like "Strategic Decision Making".</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Understand operations strategy and its contribution to overall business success: Targeting Operations Directors, this section evaluates understanding of operations strategy's impact on organizations, including aligning with business goals, market requirements, and resource management.</li> </ul>
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## L6M9 Learning Materials: Supply Network Design & L6M9 Test Braindumps

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### CIPS Supply Network Design Sample Questions (Q14-Q19):

#### NEW QUESTION # 14

White Moon Ltd, a manufacturing organisation, is considering outsourcing transportation. What would be a reason for doing this?

- A. To avoid the inefficiency trap
- **B. To decrease fixed costs**
- C. To please shareholders
- D. To gain better access to emerging markets

**Answer: B**

Explanation:

- \* Outsourcing replaces fixed costs with variable costs-companies only pay for what they use, rather than maintaining their own fleet.
  - \* Option A is incorrect because gaining market access is a benefit of offshoring, not outsourcing.
  - \* Option C is incorrect as there is no mention of shareholders in the scenario.
  - \* Option D is incorrect since the inefficiency trap relates to offshoring.
- (LO 1.2, See p.44)

#### NEW QUESTION # 15

What would the Boston Consulting Group Matrix help an organisation decide?

- A. The break-even point
- **B. Which product mix should be invested in**
- C. The desirable size of the supply network
- D. The optimum number of suppliers

**Answer: B**

Explanation:

The Boston Consulting Group (BCG) Matrix identifies four categories of products based on market size and growth rate. It is a useful tool for evaluating whether a product is performing well and whether it's worth investing in. Organisations use this matrix to determine which products to invest in and which ones to discontinue. (See p.130)

#### NEW QUESTION # 16

A simple supply chain consists of three commercial roles. What are these?

- **A. Organisation**
- B. Manufacturer
- **C. Buyer**
- D. Distributor
- **E. Supplier**

**Answer: A,C,E**

Explanation:

A basic supply chain consists of three key roles:

- \* Supplier# Provides materials or products to the organisation
- \* Organisation# The business that processes/manages the product
- \* Buyer# The final customer who purchases the product

Distributor and Manufacturer exist in more complex supply networks, but they are not part of the simplest supply chain model. (See LO 1.1, p.3)

#### NEW QUESTION # 17

Megan, the Director of Operations at Orange Windows Ltd, is concerned about overcapacity. Should she be worried?

- A. No - undercapacity will lead to unsold products
- **B. Yes - overcapacity means that the organisation has wasted resources**
- C. No - overcapacity means there are unused resources within the operations department
- D. Yes - overcapacity means that some customer orders may not be fulfilled

**Answer: B**

Explanation:

\* Overcapacity means the organisation has more production than demand, leading to waste and inefficiency.

\* Customer orders will still be fulfilled (eliminating option B).

\* Under capacity (D) is incorrect, as overcapacity, not undercapacity, leads to excess stock.

(LO 2.2, See p.115)

#### NEW QUESTION # 18

Scenario:

Five manufacturing organisations are working with different products and using various operational strategies. Each product aligns with a category from the Boston Consultancy Group (BCG) Matrix, and each organisation is implementing a specific operational strategy. For each organisation, select the correct Product Type and Operational Strategy.

Organisation	Product Type (Drag & Drop Options)	Operational Strategy (Drag & Drop Options)
Organisation 1	(Drop here)	(Drop here)
Organisation 2	(Drop here)	(Drop here)
Organisation 3	(Drop here)	(Drop here)
Organisation 4	(Drop here)	(Drop here)
Organisation 5	(Drop here)	(Drop here)

  

Product Type (BCG Matrix)	Operational Strategy
Star	Total Quality Management
Problem Child	Six Sigma
Dog	Lean
Cash Cow	Business Process Reengineering

**Answer:**

Explanation:

Organisation	Product Type (Drag & Drop Options)	Operational Strategy (Drag & Drop Options)
Organisation 1	(Drop Problem Child	Total Quality Management
Organisation 2	(Drop Cash Cow	(Drop Lean
Organisation 3	(Drop Star	(Drop Six Sigma
Organisation 4	(Drop Star	Business Process Reengineering
Organisation 5	(Drop Dog	Total Quality Management

  

Product Type (BCG Matrix)	Operational Strategy
Star	Total Quality Management
Problem Child	Six Sigma
Dog	Lean
Cash Cow	Business Process Reengineering

Explanation:

A screenshot of a product description AI-generated content may be incorrect.

Organisation	Description	Product Type	Operational Strategy
Organisation 1	New product with small market share but high potential for growth. Long-term commitment to quality improvement and infrastructure investment.	Problem Child	Total Quality Management
Organisation 2	Market leader with no room for further growth. High profit margin due to economies of scale and waste elimination.	Cash Cow	Lean
Organisation 3	High market share with high growth potential. Requires heavy investment to sustain success. A specialist team focuses on innovation and waste reduction.	Star	Six Sigma
Organisation 4	Low ROI, low market share, low growth potential. Organisation is considering discontinuation and restructuring operations.	Dog	Business Process Reengineering
Organisation 5	Difficult to manage product, but sales are increasing. Facing heavy competition, so the organisation is implementing a process technology strategy involving all staff and departments.	Problem Child	Total Quality Management

## NEW QUESTION # 19

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