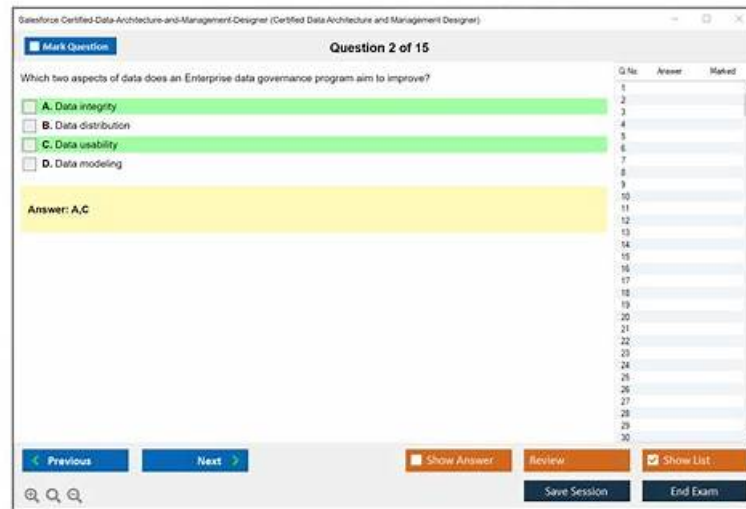


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To prepare for the Data-Architecture-And-Management-Designer Exam, candidates should have extensive experience working with Salesforce and should be familiar with the platform's data management capabilities. They should also have a strong understanding of database design and data modeling. There are many resources available to help candidates prepare for the exam, including study guides, practice exams, and training courses.

Salesforce Certified Data Architecture and Management Designer Sample Questions (Q215-Q220):

NEW QUESTION # 215

NTO has been using salesforce for sales and service for 10 years. For the past 2 years, the marketing group has noticed a raise from 0 to 35 % in returned mail when sending mail using the contact information stored in salesforce.

Which solution should the data architect use to reduce the amount of returned mails?

- A. Use a 3rd party data source to update contact information in salesforce.
- B. Delete contacts when the mail is returned to save postal cost to NTO.
- C. Email all customer and asked them to verify their information and to call NTO if their address is incorrect.
- D. Have the sales team to call all existing customers and ask to verify the contact details.

Answer: A

NEW QUESTION # 216

NTO has a loyalty program to reward repeat customers. The following conditions exists:

1. Reward levels are earned based on the amount spent during the previous 12 months.
2. The program will track every item a customer has bought and grant them points for discount.
3. The program generates 100 million records each month.

NTO customer support would like to see a summary of a customer's recent transaction and reward level(s) they have attained.

Which solution should the data architect use to provide the information within the salesforce for the customer support agents?

- A. Capture the reward program data in an external data store and present the 12 months trailing summary in salesforce using salesforce connect and then external object.
- B. Create a custom big object to capture the reward program data and display it on the contact record and update nightly from the point-of-scale system.
- C. Provide a button so that the agent can quickly open the point of sales system displaying the customer history.
- D. Create a custom object in salesforce to capture and store all reward program. Populate nightly from the point-of-scale system, and present on the customer record.

Answer: B

NEW QUESTION # 217

Universal Containers (UC) has an open sharing model for its Salesforce users to allow all its Salesforce internal users to edit all contacts, regardless of who owns the contact.

However, UC management wants to allow only the owner of a contact record to delete that contact. If a user does not own the contact, then the user should not be allowed to delete the record. How should the architect approach the project so that the requirements are met?

- A. Set the Sharing settings as Public Read Only for the Contact object.
- B. Create a validation rule on the Contact object to check if the current user is not the owner.
- C. Set the profile of the users to remove delete permission from the Contact object.
- D. Create a "before delete" trigger to check if the current user is not the owner.

Answer: D

NEW QUESTION # 218

Which two aspects of data does an Enterprise data governance program aim to improve?

- A. Data distribution
- B. Data usability
- C. Data integrity
- D. Data modeling

Answer: B,C

NEW QUESTION # 219

Get Cloudy Consulting uses an invoicing system that has specific requirements. One requirement is that attachments associated with the Invoice_c custom object be classified by Types (i.e., "Purchase Order", "Receipt", etc.) so that reporting can be performed on invoices showing the number of attachments grouped by Type. What should an Architect do to categorize the attachments to fulfill these requirements?

- A. Create a custom picklist field for the Type on the standard Attachment object with the values.
- **B. Create a custom object related to the Invoice object with a picklist field for the Type.**
- C. Add additional options to the standard ContentType picklist field for the Attachment object.
- D. Add a ContentType picklist field to the Attachment layout and create additional picklist options.

Answer: B

NEW QUESTION # 220

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