

# Exam Salesforce Manufacturing-Cloud-Professional Collection Pdf - Reliable Manufacturing-Cloud-Professional Exam Prep



BONUS!!! Download part of Exam4Docs Manufacturing-Cloud-Professional dumps for free: <https://drive.google.com/open?id=17KTeuokMxOeWwy-gzyAbmbRL9JAAeQa7>

Our Manufacturing-Cloud-Professional study materials have won many people's strong support. And our Manufacturing-Cloud-Professional learning quiz is famous all over the world. Now, our loyal customers have gained wealth and respect with the guidance of our Manufacturing-Cloud-Professional learning materials. At the same time, the price is not so high. You totally can afford them. Do not make excuses for your laziness. Please take immediate actions. Our Manufacturing-Cloud-Professional Study Guide is extremely superior.

The best news is that during the whole year after purchasing our Manufacturing-Cloud-Professional study materials, you will get the latest version of our Manufacturing-Cloud-Professional exam prep for free, since as soon as we have compiled a new versions of the Manufacturing-Cloud-Professional learning quiz, our company will send the latest one of our Manufacturing-Cloud-Professional training engine to your email immediately. It will be quite fast and convenient to process and our system will auto inform you to free download as long as we update our exam dumps.

>> Exam Salesforce Manufacturing-Cloud-Professional Collection Pdf <<

## Manufacturing-Cloud-Professional study guide & Manufacturing-Cloud-Professional training torrent & Manufacturing-Cloud-Professional free dumps

Society will never welcome lazy people, and luck will never come to those who do not. We must continue to pursue own life value, such as get the test Salesforce certification, not only to meet what we have now, but also to constantly challenge and try something new and meaningful. For example, our Manufacturing-Cloud-Professional prepare questions are the learning product that best meets the needs of all users. There are three version of our Manufacturing-Cloud-Professional training prep: PDF, Soft and APP versions. And you can free download the demo of our Manufacturing-Cloud-Professional learning guide before your payment. Just rush to buy our Manufacturing-Cloud-Professional exam braindump!

## Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q135-Q140):

### NEW QUESTION # 135

Sales Management has decided that the Account Managers should be measured on a CSAT target. Which option describes the steps the Admin should take to meet this requirement?

- A. Add a picklist value on the Measure field with Label = CSAT and add Measure Type = Other, on the Account Manager Target object
- B. Add a picklist value on the Measure Type field with Label = CSAT and add Target Type = Other, on the Account

Manager object

- C. Add a picklist value 'CSAT' to the Measure field and add Measure Type = CSAT, on the Target object
- D. Add a picklist value 'CSAT' to the Type Field and add Target Type = Other, on the Account Target object

**Answer: A**

Explanation:

Explanation

The Account Manager Target object represents a target created by an account manager for a fiscal year, measure, and target value<sup>1</sup>. To measure the account managers on a CSAT target, the admin should add a picklist value on the Measure field with Label = CSAT and add Measure Type = Other, on the Account Manager Target object. This way, the account managers can create and assign targets for the CSAT measure to their direct reports<sup>2</sup>. The other options are incorrect because they either use the wrong object, field, or value for the CSAT target. References: Create and Assign Targets, Set Up and Configure Account Manager Targets, Discuss Salesforce Manufacturing-Cloud-Professional Exam Topic 1 Question 19, Manufacturing Cloud Developer Guide

#### NEW QUESTION # 136

Sales Management has decided that the Account Managers should be measured on a CSAT target. Which option describes the steps the Admin should take to meet this requirement?

- A. Add a picklist value on the Measure field with Label = CSAT and add Measure Type = Other, on the Account Manager Target object
- B. Add a picklist value on the Measure Type field with Label = CSAT and add Target Type = Other, on the Account Manager object
- C. Add a picklist value 'CSAT' to the Measure field and add Measure Type = CSAT, on the Target object
- D. Add a picklist value 'CSAT' to the Type Field and add Target Type = Other, on the Account Target object

**Answer: A**

Explanation:

Explanation

To create a CSAT target for account managers, the admin needs to add a picklist value on the Measure field of the Account Manager Target object. The Measure field determines the type of target value that the account manager needs to achieve, such as revenue, quantity, or customer satisfaction. The admin also needs to add a Measure Type of Other to indicate that the target is not currency-based. The other fields and objects mentioned in the options are not relevant for this requirement. References: : Create and Assign Targets Unit | Salesforce Trailhead : Set Up and Configure Account Manager Targets - Salesforce : Manufacturing Cloud Developer Guide - Salesforce Developers

#### NEW QUESTION # 137

What is required before the Analytics for Manufacturing App can be created?

- A. Refresh Forecast(s) to be analyzed.
- B. Refresh Sales Agreement(s) to be analyzed.
- C. At least one record must exist in each of the Manufacturing Cloud objects to be analyzed.
- D. At least one dashboard must exist in each of the Manufacturing Cloud objects to be analyzed.

**Answer: C**

#### NEW QUESTION # 138

What is a key first step for Manufacturing Cloud implementation?

- A. Configure forecast regeneration settings.
- B. Enable Manufacturing Cloud features in Setup.
- C. Enable Manufacturing Cloud permissions for users.

**Answer: B**

Explanation:

Explanation

According to the Salesforce Manufacturing Cloud Learning documents, the key first step for Manufacturing Cloud implementation is to enable Manufacturing Cloud features in Setup. This allows you to activate the required features and data models for your organization, such as Sales Agreement Management, Advanced Forecasting, Program Based Business, and more.

References:

- \* Set Up Manufacturing Cloud
- \* Enable Features in Setup
- \* Enable Data Models in Setup

#### NEW QUESTION # 139

Which two Manufacturing cloud functionalities are available in the standard Manufacturing Experience Cloud Template?

- **A. Account Based Forecasts**
- B. Account Manager Targets
- **C. Sales Agreements**
- D. Rebate Management

**Answer: A,C**

Explanation:

Sales Agreements are a core functionality of Manufacturing Cloud for Sales, which allows manufacturers to manage their long-term negotiated business with customers and distributors. Sales Agreements capture the pricing, volumes, and order realization data of run-rate business, and enable accurate forecasting and demand planning<sup>1</sup>.

Account Based Forecasts are another key functionality of Manufacturing Cloud for Sales, which allows manufacturers to align sales and operations teams with a common view of the market demand. Account Based Forecasts enable strategic planning and precise input into the sales and operations planning process with operational forecast flexibility by any dimension<sup>1</sup>. References:

1: The CRM Analytics for Manufacturing Template - Salesforce

#### NEW QUESTION # 140

.....

You can download the Manufacturing Cloud Accredited Professional Exam Manufacturing-Cloud-Professional product right after purchasing and start your journey toward your big career. The Salesforce Manufacturing-Cloud-Professional exam questions are very similar to actual Salesforce Manufacturing-Cloud-Professional Exam Questions. We provide our valuable customers to try a demo before their purchase to test all features of the Salesforce Manufacturing-Cloud-Professional certification exam product confidently.

**Reliable Manufacturing-Cloud-Professional Exam Prep:** <https://www.exam4docs.com/Manufacturing-Cloud-Professional-study-questions.html>

We offer a comprehensive Manufacturing-Cloud-Professional practice exam material that is according to the content of the Salesforce Manufacturing-Cloud-Professional test, Salesforce Exam Manufacturing-Cloud-Professional Collection Pdf. If you download and install on your personal computer online, you can copy to any other electronic products and use offline. The Exam4Docs Manufacturing-Cloud-Professional PDF file contains the real, valid, and updated Salesforce Manufacturing-Cloud-Professional exam practice questions, Salesforce Exam Manufacturing-Cloud-Professional Collection Pdf. And we will also provide you a year free update service.

Using Both Sides of the Brain, Excel spreadsheets Manufacturing-Cloud-Professional Reliable Mock Test can be imported into Numbers, and Numbers documents can be exported to Excel. We offer a comprehensive Manufacturing-Cloud-Professional Practice Exam material that is according to the content of the Salesforce Manufacturing-Cloud-Professional test.

### Exam4Docs Salesforce Manufacturing-Cloud-Professional Desktop Practice Test Software Features

If you download and install on your personal Manufacturing-Cloud-Professional computer online, you can copy to any other electronic products and use offline. The Exam4Docs Manufacturing-Cloud-Professional PDF file contains the real, valid, and updated Salesforce Manufacturing-Cloud-Professional exam practice questions.

And we will also provide you a year free update service. The Pass4future designs Manufacturing-Cloud-Professional desktop-based practice software for desktops, so you can install it from a website and then use it without an internet connection.

- What's more, part of that Exam4Docs Manufacturing-Cloud-Professional dumps now are free: <https://drive.google.com/open?id=17KTeuokMxOeWwy-gzyAbmbRL9JAAeQa7>

What's more, part of that Exam4Docs Manufacturing-Cloud-Professional dumps now are free: <https://drive.google.com/open?id=17KTeuokMxOeWwy-gzyAbmbRL9JAAeQa7>